

Request for Information No. II
RFP No. 19/20-05 Student Information System
December 16, 2019

Response to Proposers' Questions

2.1 Question: RFP page 4, Section 1.3. Can you please provide a list of current JPA members and which SIS they are currently using?

Answer: The current Ed Tech JPA Members are listed on our website at <https://edtechjpa.iusd.org/about/our-ed-tech-jpa-members>. The current membership represents about 18 educational organizations and 275,000 students in California. However, we have several other districts and county offices of education that are currently completing the membership process at this time. The current and prospective member districts use the following Student Information Systems: Aeries, Edupoint Synergy, Illuminate, Infinite Campus, and Powerschool.

2.2 Question: Is there any flexibility in the Administrative Fee?

Answer: The intent of the Administrative Fee is to assist Ed Tech JPA in covering operating costs, including the cost to advertise the RFP, as well as staff time and legal costs associated with the development, administration, and negotiation of the RFP and resulting contracts. The Administrative Fee is not intended to create a profit to Ed Tech JPA or any of its members. Ed Tech JPA has assumed significant operating costs, and hopes that in future years, as we continue to grow and have abated the start-up costs, the Board will be able to lower the Administrative Fee. The Ed Tech JPA Board reviews the Administrative fee annually and plans to discuss the current structure at our January Board Meeting. Proposed changes include a possible reduction in the Administrative Fee percentage for Vendors that have high sales volume with the JPA. Please note:

- The Administrative Fee does not apply to Vendors' contracts that existed prior to the award of the JPA agreement (unless/until the educational agency leverages the JPA contract at the start of a new agreement with the vendor).
- The Administrative Fee does not apply to contracts with non-member agencies.