

Request for Information No. I
Bid No. 25/26-01 Technology Equipment: iOS and macOS
September 17, 2025

Response to Proposers' Questions

1.1 **Question:** Are contracts available for future Ed Tech JPA members as well, or just to members at the time the Bid is run?

Answer: When a member joins Ed Tech JPA it can leverage any current or previously awarded contract. The membership process is very quick and straightforward. There are no fees for members to join. Ed Tech JPA provides sample board agenda and resolution templates for members in an effort to assist members with their boards' required approvals. The [Ed Tech JPA Membership](#) site contains detailed instructions for prospective members.

1.2 **Question:** Once the Bid is awarded, how do Ed Tech JPA members enter into agreements with the awarded vendor?

Answer: The prevailing vendor will enter into a Master Agreement with Ed Tech JPA. When JPA members elect to purchase the awarded vendor's product they will enter into a Purchase Agreement between the vendor and JPA member. Samples of the Master Agreement and Purchase Agreements are included as Appendix A of the RFP. Members may enter into Orders with Vendor, as governed by the Purchase Agreement.

1.3 **Question:** We noticed that "Products offered by the Vendor(s) selected for the award of a Master Agreement will be available for purchase, lease, and/or lease-to-own by all California public agencies and public agencies outside of California who have verified that they are eligible to participate." What if we don't want to include non-educational government agencies and colleges in the agreement?

Answer: The majority of Ed Tech JPA members are California educational agencies. If the awarded vendor desires to limit the agreements to California educational agencies Ed Tech JPA is open to that. Such changes would be made after award, during contract negotiations. It is ideal to include this desired change as an exception in criteria 11, however if it is not included in the Bid it may still be negotiated after award.

1.4 **Question:** What if our accounting dept has strict reporting processes and can't submit Quarterly Reports in Ed Tech JPA's Partner Portal and/or formatting?

Answer: If the vendor is determined to be the lowest cost responsive and responsible vendor, Ed Tech JPA and the vendor can determine the best processes for reporting during contract negotiations.

1.5 **Question:** In reviewing the Bid our company feels that some of the required forms do not apply to our company. What is the best way to proceed?

Answer: If the vendor is determined to be the lowest cost responsive and responsible vendor, Ed Tech JPA will make a determination if the form applies, and the determination will be final. Forms may be waived if not applicable to Vendor's products and services. Ed Tech JPA RFP requirements and forms were incorporated into the RFP based on the specific State and local requirements that apply to our Members. Please complete all applicable forms.

1.6 **Question:** Our company has its own terms and conditions that we require all customers to agree to. Will Ed Tech JPA accept them?

Answer: Ed Tech JPA will work with the awarded vendor and take existing contract documents and procurement requirements into consideration during the negotiations process. We understand that vendors may have established agreements, terms and conditions, or other internal process requirements that may need to be incorporated.

Ed Tech JPA does not make purchases from awarded vendors, therefore product-specific vendor terms and conditions are typically not applicable to Ed Tech JPA or included in the Master Agreement between Vendor and Ed Tech JPA.

Typically vendor terms and conditions are included as an exhibit to the Purchase Agreement between Vendor and Participants.

Ed Tech JPA Agreements, Vendor Terms and Conditions, and purchase documentation and processes will all be included in the post-award discussions with the selected vendor.