

**Request for Information No. V**  
**RFP No. 23/24-03 Security and IT Administration**  
*November 14, 2023*

**Response to Proposers' Questions**

5.1 **Question:** Wanted to follow up to see how we can qualify, apply, and respond to your Consortium RFP for Security and IT Admin posting.

**Answer:** No Vendor Prequalification is necessary to respond to the RFP. Vendors must submit responses and all necessary forms according to the timeline and format as prescribed in the RFP. Please refer to the RFP for detailed information regarding response formats, timelines, and criteria.

5.2 **Question:** Can an authorized distributor respond and include the OEM's list of authorized resellers?

**Answer:** Yes, please see RFI No. 1.22 for additional information.

5.3 **Question:** Regarding RFP No. 23/24-03 Security and IT Administration, is there a specific project you are looking to solve where we can speak to the qualifying questions within each section? We are unable to speak to all manufacturer solutions with such a broad request.

**Answer:** The RFP was intentionally designed broadly in an effort to allow all 160 Ed Tech JPA members to utilize agreements resulting from awards on an as-needed basis. Ed Tech JPA does not have one specific project to reference, but anticipates a high level of interest from members as this RFP has been the most highly requested. Vendors with a wide variety of Solutions should select those Solutions that best meet the criteria outlined in the RFP for each section to craft their technical/functional responses. Additional Solutions, including alternative or complementary products, may also be proposed by describing the products in response to the criterion at the end of the appropriation subsection of requirements (see sample below) and including the additional products on the Pricing Form.

Sample Criteria for Proposal of Additional/Related Products (similar criteria appear at the end of each subsection within Functionality and Usability).

3.1.11 Describe any additional features of the Solution that support inventory and control of Enterprise assets.

5.4 **Question:** On behalf of our firm, I request an invitation for the Q&A related to RFP 23/24-03 - Security & IT Administration. If the Q&A has already occurred, is there an opportunity to request the responses?

**Answer:** The Pre-Proposal Conference that was held on September 28, 2023 was held prior to the receipt of this RFP, however all questions and answers were transcribed and posted on the webpage as RFI No. 1.

A second optional Q&A session will be held at the CITE Conference on November 29, 2023 at 8:00AM, listed as the session entitled Ed Tech JPA: Simple Procurement for Security (and everything else). This session is open to all vendors in attendance at the CITE conference and questions and answers will be transcribed and posted as an RFI.