

Request for Information No. I
RFP No. 25/26-03 Social and Emotional Learning Assessment
September 25, 2025

Response to Proposers' Questions

1.1 **Question:** How are Ed Tech JPA RFPs run and awarded?

Answer: Ed Tech JPA offers multiple awards so its members can leverage the vendors that best meet their needs. Ed Tech JPA's RFP team will review Vendor Proposals and award to Vendors who comply with all terms and conditions (no substantial exceptions) and meet all essential requirements. Essential requirements are denoted in the RFP with double asterisks and green highlighting.

Vendors should also answer non-essential criteria (blue highlighting) to the best of their ability. Ed Tech JPA members vary in size from 1,500 ADA to 600,000 ADA, and have different needs. Ed Tech JPA will make all prevailing Proposals available to members for review. Members will determine what requirements are most important to them and use the information in Proposals to determine which Vendor best fits the needs of their organization.

Vendors who meet all essential requirements (green, double asterisks) and agree to the terms and conditions will be considered for award contingent upon successful contract negotiations. Non-essential criteria (blue) are optional. Vendors are encouraged to respond to non-essential criteria so member districts can make a determination regarding which solution is the best fit for their needs.

Additionally, the Functionality and Usability RFP is sectioned into different modules. Essential requirements are required only to be considered for award in those specific sections. For example, if a vendor agrees to all terms and conditions and meets all essential requirements for sections 3.1 - 3.3, but not for section 3.4 they will be awarded for sections 3.1 - 3.3. Below is an example of a possible award scenario.

Vendor	3.1 Assessment	3.2 Assessment Results & Reports	3.3 Integrations & Data Analysis	3.4 Response & Intervention
Vendor A	Yes	Yes	Yes	Yes
Vendor B	Yes	Yes	No	No
Vendor C	Yes	No	No	Yes

JPA members have varying needs, and some may require services for only some modules included in this RFP. Members will evaluate Proposals based on their specific needs, so please include a clear description of what your solution offers.

If offering multiple separate solutions please be clear in your proposal which solution meets each criteria by either including separate sections for each product, or differentiating in responses:

Example 1:

3.1 - Assessment Product: response to all criteria

3.4 - Response & Intervention Product: - no response

3.1 - Assessment Product: - no response

3.4 - Response & Intervention Product: response to all criteria

Example 2:

****2.1.5** Specify whether the Solution is Vendor-hosted (web/cloud-based) or Participant hosted (on-premise).

Assessment Product: *Our assessment solution is web/cloud based...*

Response & Intervention Product: *Our analytics solution is on-premise....*

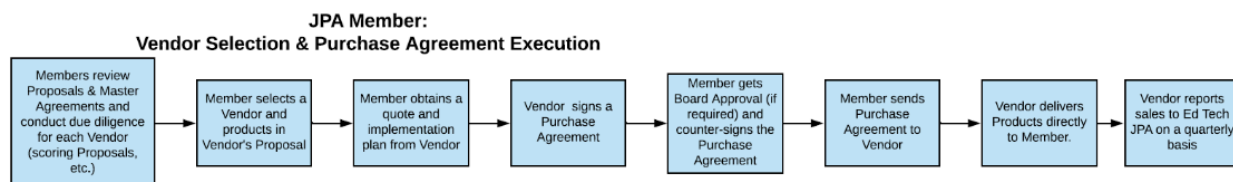
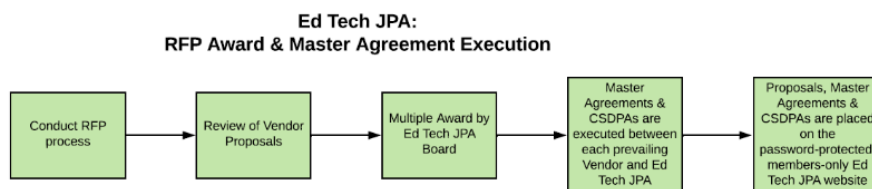
Please also be sure to list each product separately in the Pricing Form.

1.2 **Question:** Are contracts available for future Ed Tech JPA members as well, or just to members at the time the RFP is run?

Answer: When a member joins Ed Tech JPA it can leverage any current or previously awarded contract. The membership process is very quick and straightforward. There are no fees for members to join. Ed Tech JPA provides sample board agenda and resolution templates for members in an effort to assist members with their boards' required approvals. The [Ed Tech JPA Membership](#) site contains detailed instructions for prospective members.

1.3 **Question:** Once the RFP is awarded, how do Ed Tech JPA members enter into agreements with awarded vendors?

Answer: Prevailing vendors will enter into a Master Agreement with the Ed Tech JPA. When JPA members elect to purchase a vendor's product they will enter into a Purchase Agreement between the vendor and JPA member. Samples of the Master Agreement and Purchase Agreements are included as Appendix A of the RFP. For additional clarity please refer to the illustration below.



1.4 **Question:** Why is the JPA releasing a new RFP, when there are already social and emotional learning assessment agreements awarded under the previous Ed Tech JPA RFP from 2021?

Answer: Ed Code section 17596 limits contract terms to a maximum five (5) years. The previous RFP for social and emotional learning assessment was awarded in May 2021. Releasing this RFP allows for award and contract negotiations with responsive vendors with no lapse in contract availability for a social and emotional learning assessment solution for Ed Tech JPA's members.

1.5 **Question:** We currently have an active agreement under RFP No. 23/24-02 for Assessment and Analytics Platforms, effective through January 17, 2026, with two optional one-year extensions that could take us through January 17, 2028. We were also awarded RFP No 20/21-03 Social and Emotional Learning Assessment System under [NAME].

Could you please confirm whether we are required to resubmit the solution [NAME] under this RFP, or if our existing contracts and term coverage are sufficient to continue offering the solution without a new submission?

Answer: Ed Code section 17596 limits contract terms to a maximum five (5) years. We reissue RFPs well in advance of the five-year limit to ensure that (1) our Members have an opportunity to reevaluate products and consider new Solutions at regular intervals, and (2) successor agreements can be made available in time for our Members to continue services at the end of the contract term if the desire to maintain their partnership with an existing Vendor.

The previous RFP for social and emotional learning assessment was awarded in May 2021. Releasing this RFP allows for award and contract negotiations with responsive vendors with no lapse in contract availability for a social and emotional learning assessment solution for Ed Tech JPA's members. The RFP process typically takes 7 - 8 months with contract negotiations occurring after the RFP process. Ed Tech JPA's goal is to issue RFPs with enough time for the RFP process and contract negotiations to ensure that contracts are available for members in time for members to obtain necessary approvals and finalize agreements as needed.

The assessment and analytics RFP was awarded in January 2024. Vendors with a current agreement for assessment and analytics platforms, that include social and emotional learning assessment solutions, are not required to respond to this RFP. Ed Tech JPA plans to run a new assessment and analytics procurement in 2027/28. Vendors should respond to that RFP to avoid a lapse in agreement.