

**Request for Information No. II**  
**RFP No.24/25-04 Identity Management Solutions**  
*November 15, 2024*

**Response to Proposers' Questions**

2.1           **Question:** Given the complexity of this RFP and the Thanksgiving holiday, would the district consider extending the deadline to two weeks after the final questions addendum is posted?

**Answer:** Ed Tech JPA is unable to further extend the deadline for proposals. We hope that keeping the RFP open for 8 weeks and providing answers to RFIs as we receive them provides vendors with adequate time to respond.

2.2           **Question:** Section 4.3 Does service pricing need to be per task, or can it be one number for the entire services side of things?

**Answer:** Vendors are welcome to provide pricing tiers and products in the way that best reflects their practices. Some vendors prefer to offer one product at different prices based on volume, while other vendors prefer to offer a more "a-la-carte" listing of products offered. Please be sure to include pricing for all proposed products and services and be clear about what is included in proposed pricing.

For professional services, Vendors may respond to the RFP with package pricing (e.g., a set price for implementation services for a specific scope of work/client size), standard hourly rates (e.g., \$200/hr for engineering services, \$150/hr for project management services), and/or other pricing structures. Pricing provided in the proposal must be comprehensive enough to cover all options/services described in the RFP and clear enough to allow prospective customers to reasonably predict their project costs.

2.3           **Question:** For section 1.10 - Is there a site to upload our financial statements? They are fairly lengthy and difficult to cut and past into the response template.

**Answer:** Vendors may include Financial Statements in a separate file when submitting the digital copy of the proposal. Financial statements may be included at the back of the proposal when submitting hard copies of the proposal.