

How to Leverage an Ed Tech JPA Agreement

Step 1: Find Applicable Agreements

- View [JPA CONTRACT LIST](#) for RFP you want to leverage
- Determine vendors that offer the functionality you require

Screenshot:

JPA CONTRACTS

View Edit Latest version Delete Revisions Entityqueue Devel Replicate

HOW TO LEVERAGE AND RENEW PURCHASE AGREEMENTS

- ➕ HOW TO LEVERAGE A CONTRACT
- ➕ HOW TO RENEW A CONTRACT

AVAILABLE AGREEMENTS

Awarded vendors have met Ed Tech JPA's minimum essential requirements for the modules indicated with a "Yes". A failure in a section means that the vendor did not fully qualify for all essential requirements defined in that section of the RFP. Vendors may offer products and services that meet other qualifications. Members should refer to the RFP and contact the vendor for more information. It is the Member's responsibility to ensure that all vendors meet its unique requirements. Member should review RFP Proposals, Clarifying Questions and other documentation available for each vendor. Please log in to view additional documentation specific to each vendor. Be sure to conduct due diligence to ensure that your organization selects the vendor best suited to its needs. A [SAMPLE SCORING SHEET](#) is available for your convenience.

The use of federal funding may result in additional procurement requirements. Please check with your general counsel to ensure that you are meeting all necessary requirements.

RFP and contract documents are proprietary and are available only to Ed Tech JPA members. They should not be shared with anyone outside of your organization.

PLEASE REVIEW NEGOTIATED AGREEMENTS IN DETAIL PRIOR TO SIGNING. Members may independently negotiate separate amendments if their organizations require additional terms.

ASSESSMENT PLATFORM (2019)

| Vendor | General/User Experience | Assessment and Items | Collaboration | Data and Reports | Federal Forms |
|----------------------------------------------------------------------------------|-------------------------|----------------------|---------------|------------------|---------------|
| Edcite, Inc. | Yes | Yes | Yes | Yes | No |
| Snapwiz, Inc. dba Edulastic *No Longer Available | Yes | Yes | Yes | Yes | No |
| Renaissance Learning, Inc. (formerly Illuminate Education, Inc.) | Yes | Yes | Yes | Yes | No |
| Instructure, Inc. *Not available for under 200 users | Yes | Yes | Yes | Yes | No |
| NCS Pearson, Inc. | Yes | Yes | Yes | Yes | No |
| Mentoring Minds, L.P. *No Longer Available | Yes | Yes | Yes | Yes | No |

Procurement documents can be viewed [here](#).

- ➕ CLASSROOM MANAGEMENT AND STUDENT ONLINE SAFETY SYSTEM
- ➕ COLLEGE AND CAREER PLANNING PLATFORM

List of Awarded Vendors

List of Features

List of RFPs

Step 2: Evaluate Vendors

- Score vendors for the RFP based on your organization's needs
 - Hold any desired demonstrations/pilots (not required)
- [SAMPLE SCORING SHEET](#)

Step 3: Finalize an Agreement

- Download the Purchase Agreement for the selected vendor from [JPA WEBSITE](#)
- Obtain Quote from Vendor and inform them that you are using the JPA agreement (the contact on JPA webpage may be more informed than other salespeople)
- Attach Quote as an exhibit in the Purchase Agreement

Screenshot:

INSTRUCTURE, INC. - ASSESSMENT

[View](#) [Edit](#) [Delete](#) [Revisions](#) [Entityqueue](#) [Devel](#) [Replicate](#)

Initial Term: December 5, 2019 - December 4, 2022

Extension: December 5, 2022 - December 5, 2024

Maximum Extension Date: December 4, 2024

*Members may enter into contracts at any time during the Ed Tech JPA term dates. Members' contract dates may extend beyond Ed Tech JPA term dates.

| | |
|--------------------------------------------------------------------|------------------|
| Proposal | October 16, 2019 |
| Pricing - Updated | |
| Clarifying Questions | November 1, 2019 |
| Master Agreement | December 5, 2019 |
| Master Agreement - extension & updated pricing | December 5, 2022 |
| California Student Data Privacy Agreement | July 1, 2019 |
| Standard Student Data Privacy Agreement | February 7, 2022 |
| Purchase Agreement | |

Instructure also has [Educational Intelligence and Analytics](#), [Learning Management](#), and [Professional Learning Management](#) agreements available.

Contact Information:



Vendor Pricing

Data Privacy Agreement

Purchase Agreement

Vendor Contact Information

Step 4: Approvals and Finalization

- Obtain any necessary board approvals
[SAMPLE BOARD AGENDA ITEM](#)
- Obtain signatures on Purchase Agreement
- Sign Exhibit E of the Data Privacy Agreement

Payment Processing

- Issue payment directly to the vendor
- Order fulfillment will be between the vendor and member