

Request for Information No. IV
RFP No. 23/24-02 Assessment and Analytics Platforms
October 10, 2023

Response to Proposers' Questions

4.1 **Question:** Would it be OK if the developers/ personnel are offsite, offshore?

Answer: Vendors who have personnel that are located offshore should consider the location of the developer/personnel as an extended location of their place of business and comply with section 4.1 of the RFP and the subsequent Addendum No. I:

*“Ed Tech JPA shall make its evaluation in its sole discretion and its decision to award a Master Agreement(s) shall be final. Thereafter, Members electing to purchase Product pursuant to an awarded Master Agreement shall use their discretion in evaluating and selecting Product. The Public Contracts Code section 20118.2 shall guide both the Ed Tech JPA’s evaluation of proposals and Master Agreement negotiations, as well as Eligible Entities’ selection of vendor, and Purchase Agreement negotiations associated with this Request for Proposals. *Vendors submitting Proposals must be located in either the United States or in a country where the General Data Protection Regulation (GDPR) governs and must perform the proposed Solution in either the United States or in a country where the General Data Protection Regulation (GDPR) governs. Notwithstanding the foregoing, Vendors not in the US and not subject to GDPR may be considered, but must fully demonstrate their compliance with US and California State privacy laws (as covered in the CA-NDPA provided in the RFP). Vendors outside of the United States must agree to the Standard Student Data Privacy Agreement CA-NDPA with no redlines/amendments.* Vendors should note that some Members may have board policies and procedures that limit their ability to contract with agencies outside the United States.”*

4.2 **Question:** Are there any requirements or extra points in evaluation for DBE participation or local business participation?

Answer: Ed Tech JPA’s members are diverse and may weigh different aspects of proposals, depending on their needs. We recommend including additional information in your proposal that may be helpful for members when evaluating. Criteria No. 1.8 may be a good place for DBE and local business participation information. Ed Tech JPA does not consider this in its award due to the diverse geographical locations and organizational requirements of our members.

4.3 **Question:** Our company is certified as an MBE NSMDC. Are we good to suffice requirements for DBE, if there are any?

Answer: Vendors may describe independently awarded certifications or credentials in criteria no. 1.11. Ed Tech JPA’s members are diverse and may weigh different aspects of proposals, depending on their needs. We recommend including additional information in your proposal that may be helpful for members when evaluating.

4.4 **Question:** Are the resources required to work onsite? Or remote work is an option?

Answer: Ed Tech JPA does not monitor whether Vendor's staff works at the vendor's primary place of business, however, please keep in mind that Vendors must comply with section 4.1 of the RFP and the subsequent Addendum No. I. Please see RFI no. 4.1 for additional information.

4.5 **Question:** Is Ed Tech JPA good with offshore consultants working on the project?

Answer: Please list all subcontractors in the response to criteria no. 1.12.1. Offshore addresses should be included in the address section of the response and members can reach out with questions/concerns when reviewing proposals to determine if the Solution meets their needs. Please also be sure to bind all subcontractors to the terms and conditions in 1.12.2.

4.6 **Question:** Does Ed Tech JPA plan to select a single vendor or multiple vendors for this RFP?

Answer: Please refer to RFI No. 1.4.

4.7 **Question:** Do we need to submit all identified project team resources who will actually work on the project or the key personnel only?

Answer: Criteria no 1.14.9 states: "Identify *examples* of Vendor resources/staff that will be assigned to Participants' implementations, including estimated availability and anticipated time commitment, years of experience with the company, and recent projects similar in scope to Participant implementation."

A full list of all staff is not necessary. Typically responses include key sales, implementation, and support staff Participants would work with.

4.8 **Question:** Do we need to submit the actual resources who will work on project or representative resources are okay?

Answer: Representative resources meet the needs for this RFP.

4.9 **Question:** Is there any specific format we should use for pricing?

Answer: The Pricing Forms provided in Appendix D of the proposal is the required format.