

**Request for Information No. III**  
**RFP No. 25/26-01 Artificial Intelligence Platforms**  
*August 14, 2025*

**Response to Proposers' Questions**

3.1           **Question:** The RFP requires the prime vendor to provide three references from education or government organizations, does this mean that only references from [Vendor]'s own clients are valid? Or can we also submit references from our solution partners (OEMs), specifically those that validate successful implementation of their solutions at education or government institutions? This clarification is important to us since the RFP scope is comprehensive delivery of leading AI solutions which involves close partnerships with OEMs, and the references we plan to submit are based on these OEM solution implementations which will demonstrate the breath of our solutions partners and use by customers and us as a System Integrator/reseller experience. Also can we submit similar larger cloud/ai solutions work done from our Federal customers.

**Answer:** The purpose of the References criteria within the RFP are to provide our Members with information that substantiates the Vendor's ability to successfully implement a Solution similar to what is being proposed by the Vendor. Vendor may provide References that include partner implementations. However, for a Vendor to be considered for award, the Vendor must adequately demonstrate a successful track record implementing similar solutions with customers comparable to our Ed Tech JPA Members. Vendors using references involving partners or different products than the proposed Solution, should provide sufficient documentation to illustrate how the reference relates to the proposed Solution and implementation approach.

3.2           **Question:** Requirements and Available Features - Our AI platform satisfies many, but not all of the features requested in the RFP. Can this response be tailored to specific features or is it "all or nothing" related to the AI service being provided? (i.e., our platform does not do AI meeting assistant/multi-media creation but it does do student AI and tutoring)

**Answer:** Vendors may respond and be awarded to one or more system modules, and are not required to respond to all modules (for example, a vendor that offers only a multimedia creation AI solution and not staff AI, student AI, intelligent tutoring system, AI meeting assistant, AI research tool, or custom AI tool may respond only to the General and Multimedia Creation AI sections and be awarded for that section only). **Section 3.1 - General is required for award to other sections.**

Please see Attachment 1: Proposal Form - Section 3: Functionality and Usability in the RFP and RFI No. 1.1 for additional information.

3.3           **Question:** Exhibit A - We noticed on page 47 there was a page called Exhibit A, Order Information and Implementation plan. We didn't see this particular exhibit A mentioned or explained anywhere in the RFP. Can you explain what is required here?

**Answer:** Exhibit A to the Purchase Agreement will be completed between awarded vendors and Participants at the time an order is placed. Please see Section 2 of the RFP for additional information related to Purchase Agreements, Payments, and Order Fulfillment.

3.4 **Question:** AI addendum (page 117) - We noticed that the only options are Optional and Required for these types of AI. If one of these AI features are not offered with our platform, what should we select? This seems to be related to data privacy, as the features that would be included in our platform are in a different area of the RFP.

**Answer:** The AI Addendum to the Student Data Privacy Agreement was created by the [Student Data Privacy Consortium](#). Features not available in the proposed Solution should not be checked in the AI Addendum.

Ed Tech JPA does not expect Vendors to submit a completed Student Data Privacy Agreement at the time the proposals are submitted. It is included for Vendor's review, but Ed Tech JPA does not need the completed agreement submitted with the proposal. All awards are made contingent upon contract negotiations, and our team and legal counsel have experience negotiating contracts after award.

3.5 **Question:** Could you please advise me on where or how I can obtain the full details and related documents for this opportunity? Access to the complete information will help us prepare a thorough and competitive proposal aligned with your requirements.

**Answer:** The RFP and supporting documents can be found at <https://edtechjpa.org/rfp-no-2526-01-artificial-intelligence-platforms>.