

Request for Information No. V
RFP No. 25/26-01 Artificial Intelligence Platforms
August 21, 2025

Response to Proposers' Questions

5.1 **Question:** The solicitation specifies that vendors must provide educational/government references demonstrating successful implementations.

Could you please confirm whether the submission of **key personnel experience** (i.e., individual project experience of team members proposed for this effort) is permitted **in place of or in addition to company-level past performance references**? Specifically, can the documented experience of our proposed key personnel satisfy the requirement for completed projects and references, provided all required project details are included?

Answer: The purpose of the References criteria within the RFP are to provide our Members with information that substantiates the Vendor's ability to successfully implement a Solution similar to what is being proposed by the Vendor. Vendors may provide References of project team members that evidence sufficient experience in projects similar to the proposed Solution. However, for a Vendor to be considered for award, the Vendor must adequately demonstrate a successful track record implementing similar solutions with customers comparable to our Ed Tech JPA Members. Vendors using individual project team member references or references related to different products than the proposed Solution, should provide sufficient documentation to illustrate how the reference relates to the proposed Solution and implementation approach.

Please keep in mind, Vendors should respond with existing solutions that meet the required criteria (green with double asterisks).

5.2 **Question:** We're preparing our response to the Artificial Intelligence Platforms RFP and wanted to confirm where and how proposals should be submitted. Could you kindly advise if responses should be uploaded through a portal, emailed, or mailed in hard copy, and if there are any specific formatting requirements we should follow?

Answer: Vendors are required to submit one master bound hardcopy proposal in a binder that allows for easy removal of pages, one additional bound hardcopy proposal in a binder that allows for easy removal of pages, and one electronic proposal on CD or Flashdrive. Electronic copies are preferred with the full response in one pdf.

Please see sections 3.2 and 3.3 of the RFP for details.

5.3 **Question:** Is there a specific weight percentage for each of the following evaluation criteria items?

- Vendor Support and Ability to Perform
- Technology Requirements
- Functionality and Usability
- Price

Answer: Ed Tech JPA will score each category as follows:

- Vendor Support and Ability to Perform - 20%
- Technology Requirements – 25%
- Functionality and Usability - 25%
- Price - 30%