



AGENDA

REGULAR MEETING GOVERNING BOARD

1:00 P.M. January 30, 2025

Ed Tech JPA will hold a Board meeting on January 30, 2025, at 1:00 PM at the Irvine Unified School District Office: 5050 Barranca Parkway, Irvine, CA 92604, Fullerton School District Office: 1401 W. Valencia Drive, Fullerton, CA 92883, Capistrano Unified School District Office: 33122 Valle Road, San Juan Capistrano, CA 92675, Clovis Unified School District Office: 1450 Herndon Avenue, Clovis, CA 93611, El Dorado County Office of Education Office: 6767 Green Valley Road, Placerville, CA 95667, San Juan Unified School District Office: 3738 Walnut Avenue, Carmichael, CA 95608, San Ramon Valley Unified School District Office: 3280 Crow Canyon Road, San Ramon, CA 94526.

Board agendas may be viewed at <https://edtechjpa.org/department/board-meetings>.

The meetings of the Board at which official action is taken shall be public meetings, and no person shall be excluded therefrom.

The agenda will be published at least 72 hours prior to the meeting. Supporting documentation will be provided at the meeting or emailed electronically to members prior to the meeting as it becomes available.

President	Brianne Ford
Vice-President	Jeremy Davis
Secretary	David Seabury
Treasurer	Susan Rutledge

Board of Directors Founding Members

Irvine Unified	Founding Member	Brianne Ford/alternate Michelle Bennett
Capistrano Unified	Founding Member	Sean Rozell/alternate Stephanie Avera
Clovis Unified	Founding Member	Susan Rutledge/alternate Michael Johnston
Fullerton	Founding Member	Jeremy Davis/alternate Mike McAdam
El Dorado County of Education	Founding Member	David Seabury/alternate Wendy Frederickson
San Juan Unified	Founding Member	Peter Skibitzki/alternate Laura Fry
San Ramon Valley Unified	Founding Member	Kelly Hilton/alternate Stella Kemp

Agenda

1. Determination of a quorum and call to order - roll call
2. Approve the Minutes of the previous regular meeting
3. Public Comment

Anyone may address the Board on any item that is within the Board's subject matter jurisdiction. However, the Board may not take action on any item not on this agenda except as authorized by Government Code section 54954.2. Each topic or item is limited to 30 minutes; each speaker is limited to 3 minutes.

4. Approval of the Agenda



5. Board Member and Staff Reports

6. Treasurer Report

Susan Rutledge will provide an update to the board.

7. Standing Reports

- 7.a.** Membership
- 7.b.** Communications
- 7.c.** Procurement
- 7.d.** Goals and Objectives

8. Consent Agenda

All matters of the Consent Agenda are considered to be routine and will be enacted by the Board in one motion, without prior discussion. At this time an item may be removed from the consent calendar by the Board, staff, or community for discussion.

Recommendation: Approve all items on the Consent Agenda.

Motion:

9. Items Removed from Consent Agenda

9.a.

10. Items of Business (Action)

10.a. Approve the Administrative Fee and Administrative Fee language.

Background Information: At the December 5, 2019 board meeting Brianne Ford and Michael Johnston were authorized to develop an Administrative Fee. Revisions to the Administrative Fee were approved by the Board at the January 23, 2020, January 26, 2023, and April 27, 2023 board meetings. The board recommends annual approval of the Administrative Fee.

Recommendation: Approve the existing Administrative Fee and language as previously approved, with the understanding that terms may be negotiated on a case-by-case basis.

Motion:

10.b. Approve Bylaws.

Background Information: Ed Tech JPA Bylaws were initially approved by the Board at the May 10, 2019 board meeting. Revisions to the Bylaws were approved by the Board at the February 25, 2021 board meeting. The Board desires to review the Bylaws annually.

Recommendation: Approve the existing Bylaws as previously approved.

Motion:



10.c. Vote for Alternate Director for San Ramon Valley Unified School District

Background information: The alternate board member designee for San Ramon Valley Unified School District, Stella Kemp, has relocated resulting in a vacancy in the board. San Ramon Valley Unified School District wishes to appoint Daniel Hillman as their new alternate board member.

Recommendation: Elect Daniel Hillman as secondary designee for San Ramon Valley Unified School District

Motion:

11. Items for Discussion

None.

Closing Items

12. Adjournment

Future Meetings

February 27, 2025



Consent Agenda

REGULAR MEETING GOVERNING BOARD

1:00 P.M. January 30, 2025

1. Ratify Approval of New Associate Members

Background Information: The following organizations have applied for associate membership and, pursuant to Ed Tech JPA's Associate Member Operating Procedures, were granted provisional approval:

- Hemet Unified School District
- Menlo Park City School District
- National School District
- Palos Verdes Peninsula Unified School District
- Stockton Unified School District

The Board must formally ratify the approval of their membership.

Recommendation: Ratify associate membership for the organizations listed.

*Ratify

2. Approve Check Register.

Background Information: A Check Register is presented to the Board listing checks which have been issued in accordance with established purchasing procedures of Ed Tech JPA. These checks are presented to the Board for ratification in accordance with the applicable provisions of the Education and Government Code Statutes of the State of California. A copy of the full report is attached.

Recommendation: Ratify issuance of checks as listed.

*Ratify

3. Approve Amendment to SHI Agreement.

Background Information: Ed Tech JPA awarded RFP No. 20/21-01 Identity Management Solution to SHI International Corp. (SHI) for the Okta solution at the December 17, 2020 board meeting. SHI and Ed Tech JPA have agreed to amend the Master Agreement related to the minimum price guarantee.

Recommendation: Approve an amendment to the existing agreement with SHI to amend the minimum price guarantee verbiage.

*Ratify

4. Approve Award of RFP No. 24/25-01 Media Asset Management Systems to *Kaltura, Inc.* (*Kaltura*) for sections 1, 2, 3.1 - 3.7 & 4.

Background information:

RFP No. 24/25-01 Media Asset Management Systems was conducted pursuant to Board approval at the September 5, 2024 board meeting. *Kaltura* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.7 & 4.



Recommendation: Approve Resolution No. 24-25-03 awarding sections 1, 2, 3.1 - 3.7 & 4 of RFP No. 24/25-01 Media Asset Management Systems to *Kaltura* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

5. Approve Award of RFP No. 24/25-02 Student Information System to *Aequitas Solutions, Inc.* (*Aequitas*) for sections 1, 2, 3.1 - 3.16 & 3.18 & 4.

Background information:

RFP No. 24/25-02 Student Information System was conducted pursuant to Board approval at the May 30, 2024 board meeting. *Aequitas* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.16 & 3.18 & 4.

Recommendation: Approve Resolution No. 24-25-04 awarding sections 1, 2, 3.1 - 3.16 & 3.18 & 4 of RFP No. 24/25-02 Student Information System to *Aequitas* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

6. Approve Award of RFP No. 24/25-02 Student Information System to *Apollo Education Systems, Inc.* (*Apollo*) for sections 1, 2, 3.1 - 3.17 & 4.

Background information:

RFP No. 24/25-02 Student Information System was conducted pursuant to Board approval at the May 30, 2024 board meeting. *Apollo* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.17 & 4.

Recommendation: Approve Resolution No. 24-25-05 awarding sections 1, 2, 3.1 - 3.17 & 4 of RFP No. 24/25-02 Student Information System to *Apollo* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

7. Approve Award of RFP No. 24/25-02 Student Information System to *Focus School Software, LLC* (*Focus*) for sections 1, 2, 3.1 - 3.18 & 4.

Background information:

RFP No. 24/25-02 Student Information System was conducted pursuant to Board approval at the May 30, 2024 board meeting. *Focus* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.18 & 4.

Recommendation: Approve Resolution No. 24-25-06 awarding sections 1, 2, 3.1 - 3.18 & 4 of RFP No. 24/25-02 Student Information System to *Focus* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

8. Approve Award of RFP No. 24/25-02 Student Information System to *Edupoint Education Systems, LLC.* (*Edupoint*) for sections 1, 2, 3.1 - 3.18 & 4.

Background information:

RFP No. 24/25-02 Student Information System was conducted pursuant to Board approval at the May 30, 2024 board meeting. *Edupoint* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.18 & 4.

Recommendation: Approve Resolution No. 24-25-07 awarding sections 1, 2, 3.1 - 3.18 & 4 of RFP No. 24/25-02 Student Information System to *Edupoint* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

9. Approve Award of RFP No. 24/25-03 College and Career Planning Platform to *Defined Learning, LLC dba Defined (Defined)* for sections 1, 2, 3.1 - 3.9 & 4.



Background information:

RFP No. 24/25-03 College and Career Planning Platform was conducted pursuant to Board approval at the June 27, 2024 board meeting. *Defined* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.9 & 4.

Recommendation: Approve Resolution No. 24-25-08 awarding sections 1, 2, 3.1 - 3.9 & 4 of RFP No. 24/25-03 College and Career Planning Platform to *Defined* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

10. Approve Award of RFP No. 24/25-03 College and Career Planning Platform to *Kuder, Inc. (Kuder)* for sections 1, 2, 3.1 - 3.9 & 4.

Background information:

RFP No. 24/25-03 College and Career Planning Platform was conducted pursuant to Board approval at the June 27, 2024 board meeting. *Kuder* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.9 & 4.

Recommendation: Approve Resolution No. 24-25-09 awarding sections 1, 2, 3.1 - 3.9 & 4 of RFP No. 24/25-03 College and Career Planning Platform to *Kuder* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

11. Approve Award of RFP No. 24/25-03 College and Career Planning Platform to *Pathful, Inc. (Pathful)* for sections 1, 2, 3.1 3.7 & 3.9 & 4.

Background information:

RFP No. 24/25-03 College and Career Planning Platform was conducted pursuant to Board approval at the June 27, 2024 board meeting. *Pathful* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 3.7 & 3.9 & 4.

Recommendation: Approve Resolution No. 24-25-10 awarding sections 1, 2, 3.1 3.7 & 3.9 & 4 of RFP No. 24/25-03 College and Career Planning Platform to *Pathful* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

12. Approve Award of RFP No. 24/25-03 College and Career Planning Platform to *NS43d LLC dba Pathway2Careers (P2C)* for sections 1, 2, 3.1, 3.3 - 3.7 & 3.9 & 4.

Background information:

RFP No. 24/25-03 College and Career Planning Platform was conducted pursuant to Board approval at the June 27, 2024 board meeting. *P2C* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1, 3.3 - 3.7 & 3.9 & 4.

Recommendation: Approve Resolution No. 24-25-11 awarding sections 1, 2, 3.1, 3.3 - 3.7 & 3.9 & 4 of RFP No. 24/25-03 College and Career Planning Platform to *P2C* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

13. Approve Award of RFP No. 24/25-03 College and Career Planning Platform to *PeopleGrove, Inc (People Grove)* for sections 1, 2, 3.1, 3.3 - 3.9 & 4.

Background information:

RFP No. 24/25-03 College and Career Planning Platform was conducted pursuant to Board approval at the June 27, 2024 board meeting. *People Grove* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1, 3.3 - 3.9 & 4.



Recommendation: Approve Resolution No. 24-25-12 awarding sections 1, 2, 3.1, 3.3 - 3.9 & 4 of RFP No. 24/25-03 College and Career Planning Platform to *People Grove* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

14. Approve Award of RFP No. 24/25-03 College and Career Planning Platform to *PowerSchool Holdings LLC dba PowerSchool Group LLC (PowerSchool)* for sections 1, 2, 3.1 - 3.9 & 4.

Background information:

RFP No. 24/25-03 College and Career Planning Platform was conducted pursuant to Board approval at the June 27, 2024 board meeting. *PowerSchool* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.9 & 4.

Recommendation: Approve Resolution No. 24-25-13 awarding sections 1, 2, 3.1 - 3.9 & 4 of RFP No. 24/25-03 College and Career Planning Platform to *PowerSchool* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

15. Approve Award of RFP No. 24/25-03 College and Career Planning Platform to *SchoolLinks, Inc. (SchoolLinks)* for sections 1, 2, 3.1 - 3.9 & 4.

Background information:

RFP No. 24/25-03 College and Career Planning Platform was conducted pursuant to Board approval at the June 27, 2024 board meeting. *SchoolLinks* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.9 & 4.

Recommendation: Approve Resolution No. 24-25-14 awarding sections 1, 2, 3.1 - 3.9 & 4 of RFP No. 24/25-03 College and Career Planning Platform to *SchoolLinks* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

16. Approve Award of RFP No. 24/25-03 College and Career Planning Platform to *Xello Inc. (Xello)* for sections 1, 2, 3.1 - 3.9 & 4.

Background information:

RFP No. 24/25-03 College and Career Planning Platform was conducted pursuant to Board approval at the June 27, 2024 board meeting. *Xello* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.9 & 4.

Recommendation: Approve Resolution No. 24-25-15 awarding sections 1, 2, 3.1 - 3.9 & 4 of RFP No. 24/25-03 College and Career Planning Platform to *Xello* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

17. Approve Award of RFP No. 24/25-03 College and Career Planning Platform to *YouScience, LLC (YouScience)* for sections 1, 2, 3.1 - 3.7 & 3.9 & 4.

Background information:

RFP No. 24/25-03 College and Career Planning Platform was conducted pursuant to Board approval at the June 27, 2024 board meeting. *YouScience* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 3.7 & 3.9 & 4.

Recommendation: Approve Resolution No. 24-25-16 awarding sections 1, 2, 3.1- 3.7 & 3.9 & 4 of RFP No. 24/25-03 College and Career Planning Platform to *YouScience* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.