



## **AGENDA**

### **REGULAR MEETING GOVERNING BOARD**

1:00 P.M. January 30, 2025

Ed Tech JPA will hold a Board meeting on January 30, 2025, at 1:00 PM at the Irvine Unified School District Office: 5050 Barranca Parkway, Irvine, CA 92604, Fullerton School District Office: 1401 W. Valencia Drive, Fullerton, CA 92883, Capistrano Unified School District Office: 33122 Valle Road, San Juan Capistrano, CA 92675, Clovis Unified School District Office: 1450 Herndon Avenue, Clovis, CA 93611, El Dorado County Office of Education Office: 6767 Green Valley Road, Placerville, CA 95667, San Juan Unified School District Office: 3738 Walnut Avenue, Carmichael, CA 95608, San Ramon Valley Unified School District Office: 3280 Crow Canyon Road, San Ramon, CA 94526.

Board agendas may be viewed at <https://edtechjpa.org/department/board-meetings>.

The meetings of the Board at which official action is taken shall be public meetings, and no person shall be excluded therefrom.

The agenda will be published at least 72 hours prior to the meeting. Supporting documentation will be provided at the meeting or emailed electronically to members prior to the meeting as it becomes available.

President	Brianne Ford
Vice-President	Jeremy Davis
Secretary	David Seabury
Treasurer	Susan Rutledge

#### *Board of Directors Founding Members*

Irvine Unified	Founding Member	Brianne Ford/alternate Michelle Bennett
Capistrano Unified	Founding Member	Sean Rozell/alternate Stephanie Avera
Clovis Unified	Founding Member	Susan Rutledge/alternate Michael Johnston
Fullerton	Founding Member	Jeremy Davis/alternate Mike McAdam
El Dorado County of Education	Founding Member	David Seabury/alternate Wendy Frederickson
San Juan Unified	Founding Member	Peter Skibitzki/alternate Laura Fry
San Ramon Valley Unified	Founding Member	Kelly Hilton/alternate Stella Kemp

#### **Agenda**

1. Determination of a quorum and call to order - roll call
2. Approve the Minutes of the previous regular meeting
3. Public Comment

Anyone may address the Board on any item that is within the Board's subject matter jurisdiction. However, the Board may not take action on any item not on this agenda except as authorized by Government Code section 54954.2. Each topic or item is limited to 30 minutes; each speaker is limited to 3 minutes.

4. Approval of the Agenda

**5. Board Member and Staff Reports**

**6. Treasurer Report**

Susan Rutledge will provide an update to the board.

**7. Standing Reports**

- 7.a.** Membership
- 7.b.** Communications
- 7.c.** Procurement
- 7.d.** Goals and Objectives

**8. Consent Agenda**

All matters of the Consent Agenda are considered to be routine and will be enacted by the Board in one motion, without prior discussion. At this time an item may be removed from the consent calendar by the Board, staff, or community for discussion.

Recommendation: Approve all items on the Consent Agenda.

Motion:

**9. Items Removed from Consent Agenda**

**9.a.**

**10. Items of Business (Action)**

**10.a.** Approve the Administrative Fee and Administrative Fee language.

**Background Information:** At the December 5, 2019 board meeting Brianne Ford and Michael Johnston were authorized to develop an Administrative Fee. Revisions to the Administrative Fee were approved by the Board at the January 23, 2020, January 26, 2023, and April 27, 2023 board meetings. The board recommends annual approval of the Administrative Fee.

**Recommendation:** Approve the existing Administrative Fee and language as previously approved, with the understanding that terms may be negotiated on a case-by-case basis.

**Motion:**

**10.b.** Approve Bylaws.

**Background Information:** Ed Tech JPA Bylaws were initially approved by the Board at the May 10, 2019 board meeting. Revisions to the Bylaws were approved by the Board at the February 25, 2021 board meeting. The Board desires to review the Bylaws annually.

**Recommendation:** Approve the existing Bylaws as previously approved.

**Motion:**



**10.c.** Vote for Alternate Director for San Ramon Valley Unified School District

**Background information:** The alternate board member designee for San Ramon Valley Unified School District, Stella Kemp, has relocated resulting in a vacancy in the board. San Ramon Valley Unified School District wishes to appoint Daniel Hillman as their new alternate board member.

**Recommendation:** Elect Daniel Hillman as secondary designee for San Ramon Valley Unified School District

**Motion:**

### **11. Items for Discussion**

**None.**

### **Closing Items**

**12.** Adjournment

### **Future Meetings**

February 27, 2025

## **Consent Agenda**

### **REGULAR MEETING GOVERNING BOARD**

1:00 P.M. January 30, 2025

#### **1. Ratify Approval of New Associate Members**

**Background Information:** The following organizations have applied for associate membership and, pursuant to Ed Tech JPA's Associate Member Operating Procedures, were granted provisional approval:

- Hemet Unified School District
- Menlo Park City School District
- National School District
- Palos Verdes Peninsula Unified School District
- Stockton Unified School District

The Board must formally ratify the approval of their membership.

**Recommendation:** Ratify associate membership for the organizations listed.

\*Ratify

#### **2. Approve Check Register.**

**Background Information:** A Check Register is presented to the Board listing checks which have been issued in accordance with established purchasing procedures of Ed Tech JPA. These checks are presented to the Board for ratification in accordance with the applicable provisions of the Education and Government Code Statutes of the State of California. A copy of the full report is attached.

**Recommendation:** Ratify issuance of checks as listed.

\*Ratify

#### **3. Approve Amendment to SHI Agreement.**

**Background Information:** Ed Tech JPA awarded RFP No. 20/21-01 Identity Management Solution to SHI International Corp. (SHI) for the Okta solution at the December 17, 2020 board meeting. SHI and Ed Tech JPA have agreed to amend the Master Agreement related to the minimum price guarantee.

**Recommendation:** Approve an amendment to the existing agreement with SHI to amend the minimum price guarantee verbiage.

\*Ratify

#### **4. Approve Award of RFP No. 24/25-01 Media Asset Management Systems to *Kaltura, Inc.* (*Kaltura*) for sections 1, 2, 3.1 - 3.7 & 4.**

**Background information:**

RFP No. 24/25-01 Media Asset Management Systems was conducted pursuant to Board approval at the September 5, 2024 board meeting. *Kaltura* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.7 & 4.

**Recommendation:** Approve Resolution No. 24-25-03 awarding sections 1, 2, 3.1 - 3.7 & 4 of RFP No. 24/25-01 Media Asset Management Systems to *Kaltura* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

**5. Approve Award of RFP No. 24/25-02 Student Information System to *Aequitas Solutions, Inc.* (*Aequitas*) for sections 1, 2, 3.1 - 3.16 & 3.18 & 4.**

**Background information:**

RFP No. 24/25-02 Student Information System was conducted pursuant to Board approval at the May 30, 2024 board meeting. *Aequitas* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.16 & 3.18 & 4.

**Recommendation:** Approve Resolution No. 24-25-04 awarding sections 1, 2, 3.1 - 3.16 & 3.18 & 4 of RFP No. 24/25-02 Student Information System to *Aequitas* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

**6. Approve Award of RFP No. 24/25-02 Student Information System to *Apollo Education Systems, Inc.* (*Apollo*) for sections 1, 2, 3.1 - 3.17 & 4.**

**Background information:**

RFP No. 24/25-02 Student Information System was conducted pursuant to Board approval at the May 30, 2024 board meeting. *Apollo* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.17 & 4.

**Recommendation:** Approve Resolution No. 24-25-05 awarding sections 1, 2, 3.1 - 3.17 & 4 of RFP No. 24/25-02 Student Information System to *Apollo* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

**7. Approve Award of RFP No. 24/25-02 Student Information System to *Focus School Software, LLC* (*Focus*) for sections 1, 2, 3.1 - 3.18 & 4.**

**Background information:**

RFP No. 24/25-02 Student Information System was conducted pursuant to Board approval at the May 30, 2024 board meeting. *Focus* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.18 & 4.

**Recommendation:** Approve Resolution No. 24-25-06 awarding sections 1, 2, 3.1 - 3.18 & 4 of RFP No. 24/25-02 Student Information System to *Focus* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

**8. Approve Award of RFP No. 24/25-02 Student Information System to *Edupoint Education Systems, LLC.* (*Edupoint*) for sections 1, 2, 3.1 - 3.18 & 4.**

**Background information:**

RFP No. 24/25-02 Student Information System was conducted pursuant to Board approval at the May 30, 2024 board meeting. *Edupoint* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.18 & 4.

**Recommendation:** Approve Resolution No. 24-25-07 awarding sections 1, 2, 3.1 - 3.18 & 4 of RFP No. 24/25-02 Student Information System to *Edupoint* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

**9. Approve Award of RFP No. 24/25-03 College and Career Planning Platform to *Defined Learning, LLC dba Defined (Defined)* for sections 1, 2, 3.1 - 3.9 & 4.**

**Background information:**

RFP No. 24/25-03 College and Career Planning Platform was conducted pursuant to Board approval at the June 27, 2024 board meeting. *Defined* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.9 & 4.

**Recommendation:** Approve Resolution No. 24-25-08 awarding sections 1, 2, 3.1 - 3.9 & 4 of RFP No. 24/25-03 College and Career Planning Platform to *Defined* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

**10. Approve Award of RFP No. 24/25-03 College and Career Planning Platform to *Kuder, Inc. (Kuder)* for sections 1, 2, 3.1 - 3.9 & 4.**

**Background information:**

RFP No. 24/25-03 College and Career Planning Platform was conducted pursuant to Board approval at the June 27, 2024 board meeting. *Kuder* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.9 & 4.

**Recommendation:** Approve Resolution No. 24-25-09 awarding sections 1, 2, 3.1 - 3.9 & 4 of RFP No. 24/25-03 College and Career Planning Platform to *Kuder* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

**11. Approve Award of RFP No. 24/25-03 College and Career Planning Platform to *Pathful, Inc. (Pathful)* for sections 1, 2, 3.1 3.7 & 3.9 & 4.**

**Background information:**

RFP No. 24/25-03 College and Career Planning Platform was conducted pursuant to Board approval at the June 27, 2024 board meeting. *Pathful* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 3.7 & 3.9 & 4.

**Recommendation:** Approve Resolution No. 24-25-10 awarding sections 1, 2, 3.1 3.7 & 3.9 & 4 of RFP No. 24/25-03 College and Career Planning Platform to *Pathful* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

**12. Approve Award of RFP No. 24/25-03 College and Career Planning Platform to *NS43d LLC dba Pathway2Careers (P2C)* for sections 1, 2, 3.1, 3.3 - 3.7 & 3.9 & 4.**

**Background information:**

RFP No. 24/25-03 College and Career Planning Platform was conducted pursuant to Board approval at the June 27, 2024 board meeting. *P2C* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1, 3.3 - 3.7 & 3.9 & 4.

**Recommendation:** Approve Resolution No. 24-25-11 awarding sections 1, 2, 3.1, 3.3 - 3.7 & 3.9 & 4 of RFP No. 24/25-03 College and Career Planning Platform to *P2C* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

**13. Approve Award of RFP No. 24/25-03 College and Career Planning Platform to *PeopleGrove, Inc (People Grove)* for sections 1, 2, 3.1, 3.3 - 3.9 & 4.**

**Background information:**

RFP No. 24/25-03 College and Career Planning Platform was conducted pursuant to Board approval at the June 27, 2024 board meeting. *People Grove* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1, 3.3 - 3.9 & 4.

**Recommendation:** Approve Resolution No. 24-25-12 awarding sections 1, 2, 3.1, 3.3 - 3.9 & 4 of RFP No. 24/25-03 College and Career Planning Platform to *People Grove* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

**14. Approve Award of RFP No. 24/25-03 College and Career Planning Platform to *PowerSchool Holdings LLC dba PowerSchool Group LLC (PowerSchool)* for sections 1, 2, 3.1 - 3.9 & 4.**

**Background information:**

RFP No. 24/25-03 College and Career Planning Platform was conducted pursuant to Board approval at the June 27, 2024 board meeting. *PowerSchool* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.9 & 4.

**Recommendation:** Approve Resolution No. 24-25-13 awarding sections 1, 2, 3.1 - 3.9 & 4 of RFP No. 24/25-03 College and Career Planning Platform to *PowerSchool* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

**15. Approve Award of RFP No. 24/25-03 College and Career Planning Platform to *SchoolLinks, Inc. (SchoolLinks)* for sections 1, 2, 3.1 - 3.9 & 4.**

**Background information:**

RFP No. 24/25-03 College and Career Planning Platform was conducted pursuant to Board approval at the June 27, 2024 board meeting. *SchoolLinks* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.9 & 4.

**Recommendation:** Approve Resolution No. 24-25-14 awarding sections 1, 2, 3.1 - 3.9 & 4 of RFP No. 24/25-03 College and Career Planning Platform to *SchoolLinks* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

**16. Approve Award of RFP No. 24/25-03 College and Career Planning Platform to *Xello Inc. (Xello)* for sections 1, 2, 3.1 - 3.9 & 4.**

**Background information:**

RFP No. 24/25-03 College and Career Planning Platform was conducted pursuant to Board approval at the June 27, 2024 board meeting. *Xello* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 - 3.9 & 4.

**Recommendation:** Approve Resolution No. 24-25-15 awarding sections 1, 2, 3.1 - 3.9 & 4 of RFP No. 24/25-03 College and Career Planning Platform to *Xello* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

**17. Approve Award of RFP No. 24/25-03 College and Career Planning Platform to *YouScience, LLC (YouScience)* for sections 1, 2, 3.1 - 3.7 & 3.9 & 4.**

**Background information:**

RFP No. 24/25-03 College and Career Planning Platform was conducted pursuant to Board approval at the June 27, 2024 board meeting. *YouScience* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 3.7 & 3.9 & 4.

**Recommendation:** Approve Resolution No. 24-25-16 awarding sections 1, 2, 3.1- 3.7 & 3.9 & 4 of RFP No. 24/25-03 College and Career Planning Platform to *YouScience* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.



## List of Attachments

### Board Meeting January 30, 2025

Item No.	Page No.	Description
1	9	December 12, 2024 Board Meeting Minutes
2	13	Goals Progress Sheet
3	14	Administrative Fee and Administrative Fee language
4	16	Bylaws
5	29	Emails re: new San Ramon Valley USD
6	31	Scoring & Resolution for Media Asset Management Systems RFP Award
7	34	Scoring & Resolutions for Student Asset Management System RFP Award
8	43	Scoring & Resolutions for College and Career Planning Platform RFP Award
9	62	Check Register



# EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY

## Minutes

### REGULAR MEETING OF THE GOVERNING BOARD

December 12, 2024 1:00 P.M.

Irvine Unified School District Office: 5050 Barranca Parkway, Irvine, CA 92604, Fullerton School District Office: 1401 W. Valencia Drive, Fullerton, CA 92883, Capistrano Unified School District Office: 33122 Valle Road, San Juan Capistrano, CA 92675, Clovis Unified School District Office: 1450 Herndon Avenue, Clovis, CA 93611, El Dorado County Office of Education Office: 6767 Green Valley Road, Placerville, CA 95667, San Juan Unified School District Office: 3738 Walnut Avenue, Carmichael, CA 95608, San Ramon Valley Unified School District Office: 3280 Crow Canyon Road, San Ramon, CA 94526

#### 1. CALL TO ORDER AND ROLL CALL

Minutes:

Brianne Ford called the meeting to order at 1:07 PM.

Present:

Brianne Ford with Irvine Unified School District  
Sean Rozell with Capistrano Unified School District  
Jeremy Davis with Fullerton School District  
David Seabury with El Dorado County of Education

#### 2. APPROVAL OF MINUTES

**Motion Passed:** Approve the Minutes from the October 24, 2024 Regular Board Meeting.

Passed with a motion by Jeremy Davis and a second by David Seabury.

Aye Brianne Ford  
Aye Sean Rozell  
Aye Jeremy Davis  
Aye David Seabury

#### 3. PUBLIC COMMENT

Anyone may address the Board on any item that is within the Board's subject matter jurisdiction. However, the Board may not take action on any item not on this agenda except as authorized by Government Code section 54954.2.

#### 4. APPROVAL OF AGENDA

**Motion Passed:** Adopt Agenda, as presented.

Passed with a motion by Jeremy Davis and a second by David Seabury.

Aye Brianne Ford  
Aye Sean Rozell  
Aye Jeremy Davis  
Aye David Seabury

Kelly Hilton joined the meeting.

## **5. ACCEPTANCE OF BOARD MEMBER AND STAFF REPORTS**

Minutes: Board members shared their district/counties' situations related to administrative matters.

Jeremy Davis left the meeting.

## **6. ACCEPTANCE OF TREASURER REPORT**

Minutes: A new Quarterly Reporting cycle starts soon.

Jeremy Davis joined the meeting.

## **7. ACCEPTANCE OF STANDING REPORTS**

### **7.a. Membership**

Minutes: Membership was discussed.

### **7.b. Communications**

Minutes: The upcoming CASBO conference presentation and recent communications to Vendors and Members were discussed and recent and planned communications with members were discussed.

### **7.c. Procurement**

Minutes: Current and Future RFPs and agreements were discussed.

### **7.d. Goals and Objectives**

Minutes: The Annual Goals Progress Report and budget projections were reviewed.

## **8. ACCEPTANCE OF CONSENT AGENDA**

**8.a.** At this time an item may be removed from the consent calendar by the Board, staff, or community for discussion. Approve all items on the Consent Agenda.

**Motion Passed:** Approve all items on the Consent Agenda.

Passed with a motion by Jeremy Davis and a second by David Seabury.

Aye Brianne Ford

Aye Sean Rozell

Aye Jeremy Davis

Aye David Seabury

Aye Kelly Hilton

## **9. ITEMS REMOVED FROM CONSENT AGENDA**

**9.a.** Items Removed from Consent Agenda: None.

## **10. ITEMS OF BUSINESS (ACTION)**

**10.a. First Interim & SACS Report**

**Motion Passed:** Approve the positive certification of the First Interim and SACS Report.

Passed with a motion by Jeremy Davis and a second by David Seabury.

Aye     Brienne Ford  
Aye     Sean Rozell  
Aye     Jeremy Davis  
Aye     David Seabury  
Aye     Kelly Hilton

**10.b. Submission of the 2023-24 Annual Financial Audit of the Education Technology Joint Powers Authority**

**Motion Passed:** Receive and file the audit of the 2023-24 financial records of the Education Technology Joint Powers Authority.

Passed with a motion by Jeremy Davis and a second by David Seabury.

Aye     Brienne Ford  
Aye     Sean Rozell  
Aye     Jeremy Davis  
Aye     David Seabury  
Aye     Kelly Hilton

**11. ITEMS FOR DISCUSSION**

**11.a. Strategic Plan Initiatives**

**Minutes:** The discussion was tabled until the January board meeting.

**11.b. Discuss Procurement Calendar and RFP Criteria**

**Minutes:** Current procurements were reviewed and planned procurements and AI RFP criteria were discussed.

Peter Skibitzki joined the meeting.

**11.c. Contract Use**

**Minutes:** The promotion of JPA contracts was discussed.

**12. ADJOURNMENT**

**Motion Passed:** Adjourn the meeting at 2:07 pm.

Passed with a motion by Jeremy Davis and a second by David Seabury.

Aye Brianne Ford  
Aye Sean Rozell  
Aye Jeremy Davis  
Aye David Seabury  
Aye Kelly Hilton  
Aye Peter Skibitzki

**Future Meetings**  
January 30, 2025



# EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY

## 2024-25 ANNUAL GOALS PROGRESS REPORT *January 2025*

The Education Technology Joint Powers Authority (Ed Tech JPA) aims to streamline procurement, provide competitive pricing, and secure favorable technology contracts for educational agencies and other eligible entities.

### CURRENT POSITION

June 30, 2024	January 16, 2025	Goal for June 2025
177 Members	190 Members	200 Members
2,472,377 Students	2,616,663 Students	
4 Total Completed Procurements 2023-24	0 Completed Procurements 2024-25	4 Completed Procurements 2024-25
79 Available Contracts	83 Available Contracts	
\$337,346.47 Admin Fee Revenue 2023-24	\$261,001.22 Admin Fee Revenue 2024-25	\$350,000 Admin Fee Revenue 2024-25

**MASTER AGREEMENT TRANSACTION REPORTING AND ADMINISTRATIVE FEE  
STANDARD LANGUAGE**

**13. TRANSACTION REPORTING**

Vendor will comply with all reasonable requests by Ed Tech JPA for information regarding Vendor's transactions with Participants, including transmittal of transaction data in electronic format. Vendor will report to Ed Tech JPA all Products ordered by Participants, in reasonable detail ("Quarterly Reports"), no later than the reporting period outlined in this MA. Quarterly Reports will include details related to PAs, including but not limited to: term dates, Vendor name, purchase price, Admin Fee amount, new/renewal purchase. Vendor acknowledges that Ed Tech JPA will track the use of this MA through databases managed by Ed Tech JPA. Vendor agrees that all fully executed PAs will be accurately and timely reported to Ed Tech JPA.

**14. ADMINISTRATIVE FEE**

- A. Vendor agrees to pay Ed Tech JPA an administrative fee (the "Admin Fee") calculated as four percent (4%) of the invoiced amount of any Participant agreement with Vendor or the then-current Admin Fee, whichever is lower, based on an award under the RFP and all revenue derived directly from any PA, including any additional services, and agreement extensions or renewals. Individual Transactions that meet a certain dollar amount will receive a discount and pay Admin Fees as listed on the JPA website at:

<https://edtechjpa.org/administrative-fee>

An Individual Transaction is defined as the total sale made by Vendor to individual Ed Tech JPA Members for each Ed Tech JPA Agreement within the same Reporting Period/Quarter.

Computations of the Admin Fee shall exclude state, local, or federal taxes levied on invoiced amounts. Unless otherwise stated herein, the Admin Fee is not refundable to Participants or Vendors under any circumstances. In the event the Ed Tech JPA board of directors determines to modify the Admin Fee or how it is calculated, the changes shall be communicated to Vendors and updated on the website. Such changes shall take effect no sooner than thirty (30) days after notifying Vendor and shall apply to all PAs entered into thereafter. The Admin Fee shall not be increased to over four percent (4%). Vendor shall be permitted to amend the MA pricing in the attached Exhibit A in direct proportion to the adjusted Admin Fee.

- B. Quarterly Reports shall be reported and Admin Fees shall be payable at the end of each quarter as follows:

<b>Reporting Period</b>	<b>Due Date</b>
January 1 - March 31	April 30

April 1 - June 30	July 15 *to allow for fiscal year end
July 1 - September 30	October 31
October 1 - December 31	January 31

- C. Vendor must submit a check, payable to Education Technology Joint Powers Authority remitted to:  
Ed Tech JPA  
% Clovis Unified School District  
Business Services Department  
1450 Herndon Ave  
Clovis, CA 93611
- D. The Admin Fee shall **not** be included as an adjustment to Vendor's Proposal and MA pricing.
- E. The Admin Fee shall **not** be invoiced or charged to the Participant.
- F. Payment of the Admin Fee is due from Vendor to Ed Tech JPA when Vendor submits Quarterly Reports or when Vendor receives payment from Participant(s), whichever is later.
- G. Any payments that a Vendor makes to Ed Tech JPA after the due date as indicated in this MA shall accrue interest at a rate of eighteen percent (18%) per annum or the maximum rate permitted by law, whichever is less, until such overdue amount shall have been paid in full. The right to interest on late payments shall not preclude Ed Tech JPA from exercising any of its other rights or remedies pursuant to this agreement or otherwise with regards to Vendor's failure to make timely remittances.
- H. Failure to meet Quarterly Reporting, Admin Fee requirements, and to submit fees on a timely basis shall constitute grounds for suspension of this contract.



**Secretary of State**  
**Registry of Public Agencies**  
 (Government Code section 53051)

SF-405

**FILED**  
 Secretary of State  
 State of California

APR 19 2021

**IMPORTANT — Read instructions before completing this form.**

There is No Fee for a Registry of Public Agencies filing  
 Copy Fees - First page \$1.00; each attachment page \$0.50;  
 Certification Fee - \$5.00

This Space For Office Use Only

**1. Type of Filing (Check one )**

- Initial Filing (first Registry of Public Agencies filing for an agency)  
 Updated Filing (change to an existing Registry of Public Agencies record)

**2. Agency Information**

a Full Legal Name of Public Agency

**Education Technology Joint Powers Authority**

b Nature of Update (complete if Updated Filing)

**Bylaws**

c County

**United States of America**

d Official Mailing Address

**1450 Herndon Avenue, Clovis, CA 93611**

**3. Chairperson, President, or Other Presiding Officer**

a Name

**Brianna Ford**

b Title

**President**

c Business or Residence Address

**1450 Herndon Avenue, Clovis, CA 93611**

**4. Clerk or Secretary**

a Name

**David Seabury**

b Title

**Secretary**

c Business or Residence Address

**1450 Herndon Avenue, Clovis, CA 93611**

**5. Other Members of the Governing Board (Enter as many as applicable Attach additional pages for additional members )**

Name <b>Jeremy Davis</b>	Business or Residence Address <b>1450 Herndon Avenue, Clovis, CA 93611</b>
Name <b>Michael Johnston</b>	Business or Residence Address <b>1450 Herndon Avenue, Clovis, CA 93611</b>
Name <b>Sean Rozell</b>	Business or Residence Address <b>1450 Herndon Avenue, Clovis, CA 93611</b>
Name <b>Kent Stephens</b>	Business or Residence Address <b>1450 Herndon Avenue, Clovis, CA 93611</b>
Name <b>Greg Medici</b>	Business or Residence Address <b>1450 Herndon Avenue, Clovis, CA 93611</b>

**6. Date and Sign Below (Additional members set forth on attached pages, if any, are incorporated herein by reference and made part of this Form SF-405, Registry of Public Agencies.)**

4/8/21            Brianna Ford  
 Date                      Signature                      Type or Print Name





I hereby certify that the foregoing transcript of 21 page(s) is a full, true and correct copy of the original record in the custody of the California Secretary of State's office.

RAB

MAY 13 2021

A handwritten signature in blue ink, appearing to read "Shirley N. Weber".

SHIRLEY N. WEBER, Ph.D., Secretary of State



Fagen Friedman & Fulfroost LLP

SACRAMENTO CA 957

14 MAY 2021PM 7 L



Vanessa Miller  
Fagen Friedman & Fulfroost LLP  
30 E River Park Place W, Suite 400  
Fresno CA 93720

93720-153500



## **EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BYLAWS**

### **I. NAME.**

The name of this organization shall be the Education Technology Joint Powers Authority (hereinafter referred to as "JPA").

### **II. PURPOSE.**

The JPA's primary purpose shall be to leverage the buying power of multiple entities to provide legally compliant and economically priced education technology products and services to its members. The JPA will collect a fee from vendors for the sale of such products and services to its members and that fee will be used to pay for the cost of running the JPA ("Administrative Fee"). The JPA will perform primary administrative and governance tasks necessary to provide legally compliant and economically priced technology products and services to its members. The JPA is committed to building capacity in its membership and may provide additional training and support as priorities are determined by the JPA Board of Directors ("Board"). The JPA shall provide those programs and services which are determined, pursuant to Article V, Section F, Subd. 14, to be priority needs of the membership and shall assist in meeting special needs which arise from fundamental constraints upon individual members.

### **III. JPA BOARD.**

**A. Controlling Authority.** The Board will operate within its legal authority, as specified in the Constitution of the State of California, the laws of the State of California, chiefly the Education Code and joint exercise of powers provisions of the Government Code, and the Rules and Regulations of the State Board of Education as contained in the California Administrative Code Title V, Education. The control of the JPA is vested in the Board. (Education Code Sections 35100-35351, Governing Boards; Government Code Sections 6500-6539, The Joint Exercise of Powers Act.)

**B. General Powers.** The Board and the JPA have the power to exercise any power common to its members in furtherance of the functions and objectives set forth in the Joint Powers Agreement to the full extent of the law. Included in those duties and powers are the rights to: make and enter contracts, employ agents and employees, direct the work of its employees; determine the method, means and services to be provided; determine the staffing patterns; determine the number and kinds of personnel required to maintain the efficiency of the JPA operation; build, move, or modify the facilities; develop a budget; determine the methods of raising revenue; and contract out work. In addition, the Board has the right to evaluate, hire, promote, terminate, and discipline employees, and to take action on any matter in the event of an emergency.

#### **IV. Membership and Participation.**

**A. Founding Membership.** Founding Membership in the JPA shall be limited to public education agencies, cities, counties, and other governmental units. There will be no less than two (2) and no more than seven (7) founding members ("Founding Members"). The Founding Members shall be the original signatories to the Joint Powers Authority Agreement (Ed Tech JPA) and additional founding members as approved by the Board.

- 1) Founding Members shall nominate one (1) person to serve on the JPA's Board of Directors, and one (1) alternate to serve in the Board Member's absence.
- 2) Only Founding Members are responsible for any proportionate share of expenses and entitled asset distributions, as may annually be allowed or assessed by the JPA's Board of Directors.
- 3) Founding Members shall pay a fee of \$10,000 upon initial acceptance as a Founding Member of the JPA. This initial fee and any other contribution or assessment made by the Founding Member shall be repaid by the revenues generated by the JPA and at such time as the Board may determine. This fee shall also be recoverable, if not already repaid, upon withdrawal from the JPA, pursuant to paragraph E of this Article, below.
- 4) In the event Ed Tech JPA incurs any extraordinary or unanticipated costs, including, but not limited to, legal fees and/or litigation expenses, the Founding Members may be assessed a fee or fees as determined by a majority vote of the Board necessary to pay such extraordinary or unanticipated costs.
- 5) Founding Members may be located outside of the State of California.

**B. Associate Membership.** Associate Membership shall be available to public education agencies, cities, counties, and other governmental units to the extent allowed by law.

- 1) Associate members shall be entitled to utilize JPA procurements and contracts, and participate in services and programs offered by the JPA.
- 2) Associate Members shall not be permitted to nominate any of their governing board members to serve on the JPA's Board of Directors.
- 3) Associate Members are not responsible for any proportionate share of expenses or entitled to asset distributions.
- 4) Associate Members are not entitled to any voting privileges on JPA matters.
- 5) Associate Members shall be required to pay Membership Dues, if any, assessed by the Board of Directors.
- 6) Associate members may be located outside of the State of California to the extent allowed by law.

**C. Initiating Membership.** In order to become a member of the JPA, the potential Founding Member or Associate Member must follow the process identified below. The JPA reserves the right to deny membership to any potential member, for any reason.

- 1) **Associate Membership Application.** Any eligible public education agency, city or county, or other governmental unit, or other organization to the extent allowed by law may belong to the JPA as an Associate Member. The Associate Member candidate must fill out and submit a Membership Application and deliver a copy of the duly authorized and executed Associate Member Agreement to the JPA. By signing the Associate Membership Agreement, the Associate Member's governing board or authorized agent agrees to acceptance of these Bylaws. Once submitted and approved by the JPA, the applicant will become an Associate Member. Participation in programs and services provided by the JPA shall be discretionary.
  
- 2) **Founding Membership Application.** Founding Members may be added by a majority vote of the Governing Board, up to the limits set forth in Article IV, Section A, above. The prospective Founding Member candidate (including new and existing Associate Members) must complete the founding membership application process as determined by the Board. If approved by the Governing Board, the Founding Member must deliver a copy of the duly authorized and executed Joint Powers Authority Agreement (Ed Tech JPA), also known as the Founding Member Agreement, and the fee as set forth in Article IV, Section A, above. By signing the Founding Member Agreement, the Founding Member's governing board and/or authorized agent agrees to acceptance of these Bylaws and to also pay fees as required by the JPA's Board of Directors. All Founding Members shall be subject to the provisions of paragraph A of this Article, above.

**D. Correspondent Members.** In states that do not have Joint Powers Authorities, school districts and other local education agencies may apply to join the JPA as a Correspondent Member and have such additional duties and privileges as the Board may designate and in accordance with applicable laws.

**E. Withdrawal from Associate Membership.** An Associate Member or Correspondent Member may elect to withdraw its membership from the JPA by a majority vote of its governing board and/or written request by an authorized signatory of the Associate Member or Correspondent Member. The withdrawal shall be effective at the Board meeting following the JPA's written receipt of the Associate Member or Correspondent Member's withdrawal unless an earlier date is mutually agreed upon.

**F. Withdrawal from Founding Membership.** A Founding Member may elect to withdraw its membership from the JPA by a majority vote of its governing board and/or written request by an authorized signatory of the Founding Member. The withdrawal shall be effective on June 30 following the JPA's written receipt of the Founding Member's withdrawal unless an earlier date is mutually agreed upon. Notwithstanding the withdrawal, the proportionate share of any expenses already certified to the withdrawing member for the JPA shall be paid to the JPA. The terms of withdrawal from the JPA shall be governed by Government Code §§ 6522-6512. The withdrawing Founding Member shall not be eligible to receive program funds or any revenue shares arising or distributed in the fiscal years commencing after the effective date of withdrawal. The Founding Member's initial fee shall be recoverable, if not already repaid by the JPA.

**G. Removal of Founding Member.** A Founding Member may be removed by a super majority (defined as "majority, plus one") vote of the Board of Directors. The Founding Member subject to removal shall abstain from the vote. The removal shall be effective immediately following the vote. The removed Founding Member shall not be eligible to receive program funds or any revenue shares arising or distributed after the effective date of removal. The removed Founding Member's initial fee may be recoverable, if not already repaid, subject to majority approval of the Board.

**H. Dissolution of JPA.** Founding Members may dissolve the JPA by a super majority vote of the Board of Directors. Upon the dissolution of the JPA or other final termination of the Founding Member Agreement, any properties of the JPA shall be liquidated and the funds received, together with other funds on hand, shall be used first to discharge all obligations of the JPA. These obligations shall include all claims for which the JPA may have financial responsibility, including claims which have been incurred but not reported, and shall be determined by independent accountants and actuaries selected by the Board of Directors, or the Host Agencies, if the Board of Directors delegates such duties. Any surplus funds remaining after payment for the JPA's obligations shall be returned to present Founding Member Agencies in proportion to contributions made and claims or losses paid.

**I. Expansion of Founding Membership.** The Founding Membership may be expanded beyond the initial seven (7) founding members upon unanimous, minus one, vote of the Board.

## **V. ORGANIZATION AND PROCEDURE OF THE BOARD**

**A. Board of Directors.** The care, management, and control of the JPA shall be vested in a Board of Directors composed of no less than two (2) members, and no more than seven (7) members, unless otherwise approved by the Board pursuant to Article IV, Section H, above.

**B. Terms.** Each Founding Member shall be entitled to place one (1) member on the Board of Directors. Such appointment shall be made by the Founding Member's Superintendent, authorized agent, or governing board. Founding Members may appoint a replacement for their appointed Board Member at the request of the Founding Member's governing board and/or authorized agent. The Founding Member's governing board or authorized agent may appoint a designee to serve in the temporary absence of the Board Member. In the event of a personnel or organizational change resulting in a vacancy a Founding Member may appoint a replacement for the appointed Board Member at the request of the Founding Member's governing board and/or authorized agent. Board Members may have additional terms at the discretion of the Founding Member's governing board or authorized agent.

**C. Revenue.** Upon satisfaction of all debts and liabilities in a given fiscal year, and after initial Founding Member contributions have been reimbursed, if the JPA is operating at net gain, each of the Founding Members may receive a fee/revenue sharing/disbursement, as determined by the Board, but no greater than \$100,000 in a given fiscal year. The maximum threshold amount shall be adjusted for inflation according to the COLA every year. Founding Members serving as an Host Agencies as set forth in in Article V, Section F, subd. 10, shall be compensated for the Services provided to the JPA, in the amount determined by a majority vote of the Board of Directors in addition to the fee/revenue sharing disbursement. The Board has discretion to reimburse Founding Members for Administrative Fees resulting from the purchases made pursuant to Master Agreements wherein it acted as the initiating agency. Compensation for Host Agency duties shall be superior to Founding Member revenue disbursements identified in this Section.

**D. Organization.** The Board of Directors shall appoint a Secretary, a Vice President, and a Treasurer. The Board member appointed by the agency serving as the Host Agency overseeing financial activities as described in Article V, Section F, subd. 10, *Host Agencies*, shall be appointed as Treasurer. The Board of Directors of the JPA shall designate an organizational meeting on alternating years wherein the Board shall elect officers (President, Vice-President, and Secretary). Upon a Board conflict or vacancy the Board may hold an election for officer roles as needed. The Board of Directors shall also conduct any other necessary organizational business, including appointing such other officers as it considers necessary.

1) **At-Large Board Members.** The JPA's Board of Directors may, at its discretion, appoint up to three (3) members, including Associate or Correspondent Members, to the JPA's Board as ex-officio, non-voting members of the Board and shall encourage the advisory participation of a cross-section of government agency personnel within the JPA to the extent allowed by law.

**E. Legal Address.** The legal address of the Board shall be Clovis Unified School District Office, 1450 Herndon Avenue, Clovis, CA 93611. The procurement address of the JPA shall be Irvine Unified School District, 5050 Barranca Parkway, Irvine, CA 92604.

**F. Duties and Powers of the Board.** The JPA's Board of Directors shall have the authority to maintain and operate the JPA. Subject to the availability of necessary resources, included among the powers and duties of this Board are:

1) **Meeting.** The Board of Directors shall submit an annual evaluation report and plan of the effectiveness of programs and services which describes the objectives to be implemented to support the needs of the JPA's membership.

2) **Facilities.** The Board of Directors shall provide for or arrange for adequate office, service center and administrative facilities by lease, purchase, gift, or otherwise.

3) **Staff.** The Board of Directors is authorized to employ central administrative staff and other personnel as necessary to provide and support the agreed upon programs and services. The Board may discharge staff and personnel pursuant to provisions of law applicable to the employing agency for in-kind services provided by JPA members, and if a direct employee of the JPA, by provisions of law applicable California public school districts. The Board shall allow the JPA staff and personnel to participate in retirement programs and any other programs available to public school staff and personnel.

4) **Legal Counsel.** The Board of Directors shall appoint an attorney at law who shall serve as general Legal Counsel to the JPA. Legal Counsel shall serve at the will and pleasure of the Board of Directors.

5) **Contracts.** The Board of Directors is authorized to enter into contracts to assist in the furtherance of the JPA's goals and objectives, including with independent contractors and consultants, and school boards of local education agencies, including organizations outside the JPA's state.

6) **Programs and Services.** The Board of Directors is authorized to enter into contracts with other public and private agencies and institutions to provide administrative staff and other personnel as necessary to furnish and support the agreed upon programs and services.

7) **Governance.** The Board of Directors shall exercise all powers and carry out all duties delegated to it by members under provisions of the JPA's Bylaws. The JPA's Board of Directors shall be governed, when not otherwise provided, by applicable laws of the state of California.

8) **Agency Relationships.** The Board of Directors may establish cooperative, working relationships and partnerships with post-secondary educational institutions, other public agencies, businesses, and industry and may appoint special advisory committees representative of these partners.

9) **Executive Committee.** The Board of Directors may establish an Executive Committee comprised of the JPA President, Vice-President, Secretary, and Treasurer. which is hereby empowered to exercise all the powers of the Board of Directors except as otherwise specifically proscribed in these Bylaws, during times when the Board of Directors does not meet or is unable to convene a meeting. Actions requiring a supermajority vote of the Board of Directors require a supermajority vote of the Executive Committee. All other actions require a vote of the majority of the committee. The Board President shall nominate the initial members of the Executive Committee. The Board shall set the number of members and, at its sole discretion, ratify or disapprove the nominees, or appoint other members.

10) **Host Agencies.** The administration of the JPA shall be provided by no less than one (1), and no more than four (4), Host Agencies, to be designated by the Board of Directors. A Host Agency must be a Founding Member. The duties of each Host Agency shall be overseen by the Board Member of the Host Agency. The Host Agency )shall be charged with carrying out the



purposes of the JPA, including, but not limited to: 1) general administrative support activities such as: preparing board agendas, minutes and supporting documents, scheduling board meetings, processing membership, general correspondence, maintaining content on the JPA website, and administration of professional development programs for member agencies 2) procurement activities such as: preparing and administering requests for proposal and negotiating agreements with technology providers; development and maintenance of technology contract registries;; and 3) financial activities such as: establishing a fund with the county treasurer; developing an annual budget; receiving income and processing expenditures; acting as the treasurer for the JPA, including updating the Board, preparing financial statements and contracting with an independent auditor; serving as the employer of record for JPA employees, including the performance of human resources and payroll functions. Host Agencies may be established for purposes not enumerated in this Section. In the event a Host Agency cannot, to the satisfaction of a majority vote of the Board, fulfill the duties prescribed by the Board, the duties of the Host Agency shall be transferred to another Founding Member. Host Agencies shall be compensated for the Services provided to the JPA, in the amount determined by a majority vote of the Board of Directors.

11) **Executive Director(s).** When the affairs and activities of the JPA so warrant, the Board of Directors may appoint an Executive Director and such number of other personnel as may be deemed necessary. Upon appointment the Board shall approve a description outlining the duties and powers of the Executive Director.

12) **Staff.** Staff employed by the Host Agencies shall serve at the will and pleasure of the respective Host Agencies, subject to review and consideration by the Board. Staff employed directly by Ed Tech JPA shall serve at the will and pleasure of the Ed Tech JPA Board.

13) **Committees.** The Board of Directors may select advisory councils or committees to give advice and counsel to the Board. The councils or committees may be composed of representatives from public and nonpublic schools, cities, counties, and other governmental units, as well as representatives from business partners.

14) **Annual Plan.** The Board of Directors shall approve an annual plan and evaluation report.

**G. Financial Support.** Financial support for the JPA programs and services shall be primarily derived from revenue generated from services provided by the JPA. The JPA may receive private, state, and federal financial support supplementing as available. No Founding Member shall have any additional liability for the debts or obligations of the JPA except the initial contribution and any other liability the Founding Member assumes under these Bylaws. Associate Members shall have no liability to the JPA. Associate Members' financial support to the JPA shall be derived from any Membership Dues as approved by the Board and the Administrative Fees from vendors resulting from purchases leveraging JPA agreement earned by and paid to the JPA.

**H. Ownership of Property.** Any property acquired by the JPA's Board of Directors is public property to be used for essential public and governmental purposes which shall be exempt from all taxes and special assessments levied by a city, county, state, or political subdivision thereof. If the JPA is dissolved, its property shall be distributed to the Founding Members at the time of dissolution.

**I. Legal Action.** The Board may prosecute in its name and defend or settle any action brought by or against it.

**J. Public Corporation.** The JPA is a public corporation and agency and its Board of Directors may make application for, accept, and expend private, state, and federal funds that are available for programs of the members. As a public corporation, no earnings or interest of the JPA may inure to the benefit of an individual or private entity.

**K. Fees.** The Board may make reasonable charges for its services rendered. The Board of Directors may also approve the use of Administrative Fees for purposes allowed by California law.

**L. Insurance.** The Board may procure insurance against liability of the Board and of its officers and employees for damages resulting from wrongful acts and omissions of the members, the Board, and its officers and employees, whether the acts or omissions relate to governmental or proprietary functions of the Board.

## **VI. MEETINGS AND MINUTES OF PROCEEDINGS**

**A. Meetings.** The Board shall meet as it considers necessary, and hold at least three (3) regular meetings annually. The Board of Directors shall meet at the call of the President or any two (2) members of the Board.

1. An electronic agenda shall be sent to each Founding Member at least three (3) days prior to the regular meeting of the Board. Matters of emergency nature not on the agenda may be considered at the time of the meeting.

2. A quorum at any meeting of members of the Board shall consist of a majority of the elected Board of Directors.

3. The order of business at the Board meetings shall be as follows, unless modified by a vote of the Board:

- a. Determination of a quorum and call to order
- b. Approval of minutes of previous meeting
- c. Public Comment
- d. Approval of Agenda
- e. Board Member and Staff Reports
- f. Treasurer Report
- g. Standing Reports

- h. Consent Agenda
  - i. Items Removed from Consent Agenda
  - j. Items of Business (Action)
  - k. Items for Discussion
  - l. Adjournment.
4. The meetings of the Board at which official action is taken shall be public meetings and no person shall be excluded therefrom.

**B. Posting of Meeting Minutes.** The JPA Board of Directors meeting minutes shall be posted to the JPA's website. The minutes of the preceding meeting shall be reviewed, corrected if necessary, and a copy of all motions and the names of the person making and seconding motions shall be recorded. There shall be a recorded vote if the vote is not unanimous.

**C. Official Newspaper.** The Board designates the JPA website as its official newspaper.

## **VII. RULE OF ORDER, AD HOC COMMITTEE, FISCAL YEAR**

**A. Rules of Order.** The rules of parliamentary procedure in the latest edition of Robert's Revised Rules of Order shall govern the Board and advisory committees and councils in their deliberations in all matters except as otherwise provided in these Bylaws. Rules may be amended at any meeting by a majority vote. The order of business may be suspended at any meeting by mutual agreement or by a majority vote.

**B. Ad Hoc Committees.** The Board of Directors shall authorize such ad hoc Committees as are deemed necessary. An ad hoc Committee shall report to the Board and shall be dissolved when its report is accepted by the Board.

**C. Fiscal Year.** The fiscal year shall commence on July 1 and end on June 30 of each year. The Board of Directors shall employ qualified accountants for the purpose of conducting an annual post-audit upon the books and records of the Board of Directors. The regulations appropriated to public school districts shall govern audit procedures.

## **VIII. AMENDMENTS**

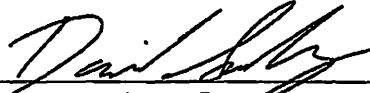
**A. Amendments.** These Bylaws may be amended by the affirmative vote of a super majority of the Founding Members present at a duly noticed meeting, provided that the substance of the proposed amendments shall have been submitted in writing to each Founding Member at least ten (10) calendar days prior to such vote.



Brianne Ford, President

3/5/21

Date



David Seabury, Secretary

3/5/21

Date

## Michelle Bennett

---

**From:** Kelly Hilton (SC) <khilton@srvusd.net>  
**Sent:** Monday, December 2, 2024 6:29 PM  
**To:** Michelle Bennett  
**Subject:** Re: [EXTERNAL] Away Message Re: Ed Tech JPA Board Meeting

Hi Michelle -

Thank you - I can confirm that Daniel Hillman will be the alternate.

Let me know if you need anything from me!

## Kelly Hilton (she/her)

Director of Technology

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San Ramon Valley Unified School District

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On Mon, Dec 2, 2024 at 3:28 PM Kelly Hilton (SC) <[khilton@srvusd.net](mailto:khilton@srvusd.net)> wrote:

Hi Michelle -

Thanks for the reminder! Stella has moved on from our school district. Please remove her as an alternate. In the meantime, I will need to check with my new supervisor to see if he will be able to be the alternate. I'll get back to you on that.

Thank you!

## Michelle Bennett

---

**From:** Sandra Corsetti (EC) <scorsetti@srvusd.net>  
**Sent:** Tuesday, December 3, 2024 8:43 AM  
**To:** Michelle Bennett  
**Subject:** [EXTERNAL] New Member

**CAUTION: Verify the sender before clicking links or opening attachments.**

Good morning Michelle,

I saw your email regarding the members for the Ed Tech JPA. We will need to remove Stella Kemp and replace with Daniel Hillman as the alternate of the JPA. Please let me know if there are any forms that are required for this. I think there is an "assuming office" on the Form 700.... but not sure if that is required for alternates.

Thank you!  
Sandra

--

**Sandra Corsetti**  
**Administrative Assistant to,**  
**Daniel Hillman**  
**Chief Business Officer**  
**925-552-2905**

[Life is short.... work somewhere awesome!](#)

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## Media Asset Management Systems JPA Final Scoring

<b>Vendor Name</b>	<b>Kaltura</b>	<b>R&amp;B</b>
<b>All Forms Complete</b>	Pass	Fail
<b>1 Vendor Experience and Ability to Perform - 20%</b>	Pass	Fail
<b>2 Technology - 25%</b>	Pass	Fail
<b>3.1 User/General</b>	Pass	Fail
<b>3.2 LMS Interoperability</b>	Pass	Fail
<b>3.3 Organization</b>	Pass	Fail
<b>3.4 Sharing</b>	Pass	Fail
<b>3.5 Media</b>	Pass	Fail
<b>3.6 Reporting &amp; Analytics</b>	Pass	Fail
<b>3.7 Mobile Device</b>	Pass	Fail
<b>3.8 Accessibility</b>	Fail	Fail
<b>4 Price - 30%</b>	Pass	Fail
<b>Federal Forms</b>	Pass	Fail
<b>Final Evaluation</b>	Pass	Fail

**Education Technology Joint Powers Authority**  
**RESOLUTION No. 24-25-03**

**AWARD OF MASTER AGREEMENT FOR MEDIA ASSET MANAGEMENT SYSTEMS**

**WHEREAS**, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for Media Asset Management Systems and related services in order to accommodate Founding Member and Associate Members’ current and future media asset management needs; and

**WHEREAS**, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

**WHEREAS**, the Ed Tech JPA issued Request for Proposals (“RFP”) 24/25-01 Media Asset Management Systems and received two (2) responses to its RFP; and

**WHEREAS**, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Technology Requirements, and (4) Price; and

**WHEREAS**, the Ed Tech JPA finds that the proposal submitted by *Kaltura, Inc. (“Kaltura”)* meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with *Kaltura*; and

**WHEREAS**, the Master Agreement shall set for the terms and conditions of the Agreement between the parties;

**WHEREAS**, the proposed form of the Master Agreement was incorporated as an attachment in the RFP; and

**WHEREAS**, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

**WHEREAS**, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

**WHEREAS**, Ed Tech JPA members include school districts; and



**WHEREAS**, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

**NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:**

1. The foregoing recitals are true and correct.
2. The Board finds that the procurement of a media asset management system and related services qualifies as procurement under Public Contract Code section 20118.2.
3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements, *Kaltura* meets the minimum criteria , satisfies the Ed Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
4. The Board awards Master Agreements for Media Asset Management Systems to *Kaltura*.
5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 30th day of January 30, 2025.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By

[Signature box for Brianne Ford]

Brianne Ford, Board President

Attest:

[Signature box for David Seabury]

David Seabury, Secretary

## Student Information System Ed Tech JPA Scoring

Vendor Name	☺ Apollo	☺ Aequitas	☺ Edupoint	☺ Focus
All Forms Complete	Pass	Pass	Pass	Pass
1 Vendor Experience and Ability to Perform - 20%	Pass	Pass	Pass	Pass
2 Technology - 25%	Pass	Pass	Pass	Pass
3.1 General	Pass	Pass	Pass	Pass
3.2 Attendance	Pass	Pass	Pass	Pass
3.3 Census	Pass	Pass	Pass	Pass
3.4 Staff	Pass	Pass	Pass	Pass
3.5 Enrollment	Pass	Pass	Pass	Pass
3.6 Scheduling	Pass	Pass	Pass	Pass
3.7 Behavior	Pass	Pass	Pass	Pass
3.8 Health	Pass	Pass	Pass	Pass
3.9 Testing & Assessment	Pass	Pass	Pass	Pass
3.10 Reports, Queries & Searches	Pass	Pass	Pass	Pass
3.11 State & Federal Reporting	Pass	Pass	Pass	Pass
3.12 Special Education	Pass	Pass	Pass	Pass
3.13 English Language Learners	Pass	Pass	Pass	Pass
3.14 Teacher Access & Grading	Pass	Pass	Pass	Pass
3.15 Parent & Student Access	Pass	Pass	Pass	Pass
3.16 Form & Document Management	Pass	Pass	Pass	Pass
3.17 Notification System	Pass	Fail	Pass	Pass
3.18 Integrated Applications	Fail	Pass	Pass	Pass
4 Price - 30%	Pass	Pass	Pass	Pass
Final Evaluation	Pass	Pass	Pass	Pass

**Education Technology Joint Powers Authority**  
**RESOLUTION No. 24-25-04**

**AWARD OF MASTER AGREEMENT FOR STUDENT INFORMATION SYSTEM**

**WHEREAS**, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for a Student Information System and related services in order to accommodate Founding Member and Associate Members’ current and future Student Information System needs; and

**WHEREAS**, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

**WHEREAS**, the Ed Tech JPA issued Request for Proposals (“RFP”) 24/25-02 Student Information System and received six (6) responses to its RFP; and

**WHEREAS**, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Technology Requirements, and (4) Price; and

**WHEREAS**, the Ed Tech JPA finds that the proposal submitted by *Aequitas Solutions, Inc.* (“*Aequitas*”) meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with *Aequitas*; and

**WHEREAS**, the Master Agreement shall set for the terms and conditions of the Agreement between the parties;

**WHEREAS**, the proposed form of the Master Agreement was incorporated as an attachment in the RFP; and

**WHEREAS**, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

**WHEREAS**, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

**WHEREAS**, Ed Tech JPA members include school districts; and

**WHEREAS**, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

**NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:**

1. The foregoing recitals are true and correct.
2. The Board finds that the procurement of a Student Information System and related services qualifies as procurement under Public Contract Code section 20118.2.
3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements, *Aequitas* meets the minimum criteria , satisfies the Ed Tech JPA’s RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
4. The Board awards Master Agreements for Student Information System to *Aequitas*.
5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 30th day of January 30, 2025.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By

Brianne Ford, Board President

Attest:

David Seabury, Secretary

**Education Technology Joint Powers Authority**  
**RESOLUTION No. 24-25-05**

**AWARD OF MASTER AGREEMENT FOR STUDENT INFORMATION SYSTEM**

**WHEREAS**, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for a Student Information System and related services in order to accommodate Founding Member and Associate Members’ current and future Student Information System needs; and

**WHEREAS**, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

**WHEREAS**, the Ed Tech JPA issued Request for Proposals (“RFP”) 24/25-02 Student Information System and received six (6) responses to its RFP; and

**WHEREAS**, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Technology Requirements, and (4) Price; and

**WHEREAS**, the Ed Tech JPA finds that the proposal submitted by *Apollo Education Systems, Inc.* (“*Apollo*”) meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with *Apollo*; and

**WHEREAS**, the Master Agreement shall set for the terms and conditions of the Agreement between the parties;

**WHEREAS**, the proposed form of the Master Agreement was incorporated as an attachment in the RFP; and

**WHEREAS**, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

**WHEREAS**, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

**WHEREAS**, Ed Tech JPA members include school districts; and

**WHEREAS**, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

**NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:**

1. The foregoing recitals are true and correct.
2. The Board finds that the procurement of a Student Information System and related services qualifies as procurement under Public Contract Code section 20118.2.
3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements, *Apollo* meets the minimum criteria , satisfies the Ed Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
4. The Board awards Master Agreements for Student Information System to *Apollo*.
5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 30th day of January 30, 2025.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By

Brianne Ford, Board President

Attest:

David Seabury, Secretary

**Education Technology Joint Powers Authority**  
**RESOLUTION No. 24-25-06**

**AWARD OF MASTER AGREEMENT FOR STUDENT INFORMATION SYSTEM**

**WHEREAS**, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for a Student Information System and related services in order to accommodate Founding Member and Associate Members’ current and future Student Information System needs; and

**WHEREAS**, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

**WHEREAS**, the Ed Tech JPA issued Request for Proposals (“RFP”) 24/25-02 Student Information System and received six (6) responses to its RFP; and

**WHEREAS**, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Technology Requirements, and (4) Price; and

**WHEREAS**, the Ed Tech JPA finds that the proposal submitted by *Focus School Software, LLC* (“*Focus*”) meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with *Focus*; and

**WHEREAS**, the Master Agreement shall set for the terms and conditions of the Agreement between the parties;

**WHEREAS**, the proposed form of the Master Agreement was incorporated as an attachment in the RFP; and

**WHEREAS**, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

**WHEREAS**, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

**WHEREAS**, Ed Tech JPA members include school districts; and

**WHEREAS**, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

**NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:**

1. The foregoing recitals are true and correct.
2. The Board finds that the procurement of a Student Information System and related services qualifies as procurement under Public Contract Code section 20118.2.
3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements, *Focus* meets the minimum criteria , satisfies the Ed Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
4. The Board awards Master Agreements for Student Information System to *Focus*.
5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 30th day of January 30, 2025.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By

Brianne Ford, Board President

Attest:

David Seabury, Secretary



**Education Technology Joint Powers Authority**  
**RESOLUTION No. 24-25-07**

**AWARD OF MASTER AGREEMENT FOR STUDENT INFORMATION SYSTEM**

**WHEREAS**, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for a Student Information System and related services in order to accommodate Founding Member and Associate Members’ current and future Student Information System needs; and

**WHEREAS**, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

**WHEREAS**, the Ed Tech JPA issued Request for Proposals (“RFP”) 24/25-02 Student Information System and received six (6) responses to its RFP; and

**WHEREAS**, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Technology Requirements, and (4) Price; and

**WHEREAS**, the Ed Tech JPA finds that the proposal submitted by *Edupoint Education Systems, LLC* (“*Edupoint*”) meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with *Edupoint*; and

**WHEREAS**, the Master Agreement shall set for the terms and conditions of the Agreement between the parties;

**WHEREAS**, the proposed form of the Master Agreement was incorporated as an attachment in the RFP; and

**WHEREAS**, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

**WHEREAS**, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

**WHEREAS**, Ed Tech JPA members include school districts; and

**WHEREAS**, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

**NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:**

1. The foregoing recitals are true and correct.
2. The Board finds that the procurement of a Student Information System and related services qualifies as procurement under Public Contract Code section 20118.2.
3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements, *Edupoint* meets the minimum criteria , satisfies the Ed Tech JPA’s RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
4. The Board awards Master Agreements for Student Information System to *Edupoint*.
5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 30th day of January 30, 2025.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By

Brianne Ford, Board President

Attest:

David Seabury, Secretary

College and Career Planning Platform Ed Tech JPA Scoring									
	Defined Learning, LLC dba Defined	Kuder, Inc.	Pathful, Inc.	NS43d LLC dba Pathway2Careers	PeopleGrove, Inc	PowerSchool Holdings LLC dba PowerSchool Group LLC	SchoolLinks, Inc.	Xello Inc.	YouScience, LLC
All Forms Complete	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Federal Forms	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
1 Vendor Experience and Ability to Perform	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
2 Technology	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
3.1 General	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
3.2 College Planning	Pass	Pass	Pass	Incomplete	Incomplete	Pass	Pass	Pass	Pass
3.3 Career Planning	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
3.4 Academic Planning	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
3.5 Personal/Social Growth Tools	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
3.6 Assessments	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
3.7 Data and Reports	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
3.8 Communication	Pass	Pass	Fail	Fail	Pass	Pass	Pass	Pass	Incomplete
3.9 Mobile Functionality	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Total Section 3 Functionality and Usability	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
4 Price (based on assessment & curriculum)	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
5 Exceptions	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Final Evaluation	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass

Education Technology Joint Powers Authority  
RESOLUTION No. 24-25-08

**AWARD OF MASTER AGREEMENT FOR COLLEGE AND CAREER PLANNING  
PLATFORM**

**WHEREAS**, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for college and career planning platforms and related services in order to accommodate Founding Member and Associate Members’ current and future college and career planning needs; and

**WHEREAS**, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

**WHEREAS**, the Ed Tech JPA issued Request for Proposals (“RFP”) 24/25-03 College and Career Planning Platforms and received nine (9) responses to its RFP; and

**WHEREAS**, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Technology Requirements, and (4) Price; and

**WHEREAS**, the Ed Tech JPA finds that the proposal submitted by *Defined Learning, LLC dba Defined (“Defined”)* meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with *Defined*; and

**WHEREAS**, the Master Agreement shall set for the terms and conditions of the Agreement between the parties;

**WHEREAS**, the proposed form of the Master Agreement was incorporated as an attachment in the RFP; and

**WHEREAS**, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

**WHEREAS**, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

WHEREAS, Ed Tech JPA members include school districts; and

WHEREAS, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

**NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:**

1. The foregoing recitals are true and correct.
2. The Board finds that the procurement of a college and career planning platform and related services qualifies as procurement under Public Contract Code section 20118.2.
3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements, *Defined* meets the minimum criteria , satisfies the Ed Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
4. The Board awards Master Agreements for College and Career Planning Platform to *Defined*.
5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 30th day of January 30, 2025.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By

Brianne Ford, Board President

Attest:

David Seabury, Secretary

**Education Technology Joint Powers Authority  
RESOLUTION No. 24-25-09**

**AWARD OF MASTER AGREEMENT FOR COLLEGE AND CAREER PLANNING  
PLATFORM**

**WHEREAS**, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for college and career planning platforms and related services in order to accommodate Founding Member and Associate Members’ current and future college and career planning needs; and

**WHEREAS**, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

**WHEREAS**, the Ed Tech JPA issued Request for Proposals (“RFP”) 24/25-03 College and Career Planning Platforms and received nine (9) responses to its RFP; and

**WHEREAS**, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Technology Requirements, and (4) Price; and

**WHEREAS**, the Ed Tech JPA finds that the proposal submitted by *Kuder, Inc. (“Kuder”)* meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with *Kuder*; and

**WHEREAS**, the Master Agreement shall set for the terms and conditions of the Agreement between the parties;

**WHEREAS**, the proposed form of the Master Agreement was incorporated as an attachment in the RFP; and

**WHEREAS**, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

**WHEREAS**, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

**WHEREAS**, Ed Tech JPA members include school districts; and

**WHEREAS**, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

**NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:**

1. The foregoing recitals are true and correct.
2. The Board finds that the procurement of a college and career planning platform and related services qualifies as procurement under Public Contract Code section 20118.2.
3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements, *Kuder* meets the minimum criteria , satisfies the Ed Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
4. The Board awards Master Agreements for College and Career Planning Platform to *Kuder*.
5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 30th day of January 30, 2025.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By

[Redacted Signature Box]

Brianne Ford, Board President

Attest:

[Redacted Signature Box]

David Seabury, Secretary

**Education Technology Joint Powers Authority  
RESOLUTION No. 24-25-10**

**AWARD OF MASTER AGREEMENT FOR COLLEGE AND CAREER PLANNING  
PLATFORM**

**WHEREAS**, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for college and career planning platforms and related services in order to accommodate Founding Member and Associate Members’ current and future college and career planning needs; and

**WHEREAS**, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

**WHEREAS**, the Ed Tech JPA issued Request for Proposals (“RFP”) 24/25-03 College and Career Planning Platforms and received nine (9) responses to its RFP; and

**WHEREAS**, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Technology Requirements, and (4) Price; and

**WHEREAS**, the Ed Tech JPA finds that the proposal submitted by *Pathful, Inc. (“Pathful”)* meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with *Pathful*; and

**WHEREAS**, the Master Agreement shall set for the terms and conditions of the Agreement between the parties;

**WHEREAS**, the proposed form of the Master Agreement was incorporated as an attachment in the RFP; and

**WHEREAS**, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

**WHEREAS**, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

**WHEREAS**, Ed Tech JPA members include school districts; and



**WHEREAS**, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

**NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:**

1. The foregoing recitals are true and correct.
2. The Board finds that the procurement of a college and career planning platform and related services qualifies as procurement under Public Contract Code section 20118.2.
3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements, *Pathful* meets the minimum criteria , satisfies the Ed Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
4. The Board awards Master Agreements for College and Career Planning Platform to *Pathful*.
5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 30th day of January 30, 2025.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By

[Signature box]

Brianne Ford, Board President

Attest:

[Signature box]

David Seabury, Secretary

**Education Technology Joint Powers Authority  
RESOLUTION No. 24-25-11**

**AWARD OF MASTER AGREEMENT FOR COLLEGE AND CAREER PLANNING  
PLATFORM**

**WHEREAS**, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for college and career planning platforms and related services in order to accommodate Founding Member and Associate Members’ current and future college and career planning needs; and

**WHEREAS**, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

**WHEREAS**, the Ed Tech JPA issued Request for Proposals (“RFP”) 24/25-03 College and Career Planning Platforms and received nine (9) responses to its RFP; and

**WHEREAS**, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Technology Requirements, and (4) Price; and

**WHEREAS**, the Ed Tech JPA finds that the proposal submitted by *NS43d LLC dba Pathway2Careers (“P2C”)* meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with *P2C*; and

**WHEREAS**, the Master Agreement shall set for the terms and conditions of the Agreement between the parties;

**WHEREAS**, the proposed form of the Master Agreement was incorporated as an attachment in the RFP; and

**WHEREAS**, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

**WHEREAS**, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

**WHEREAS**, Ed Tech JPA members include school districts; and

**WHEREAS**, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

**NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:**

1. The foregoing recitals are true and correct.
2. The Board finds that the procurement of a college and career planning platform and related services qualifies as procurement under Public Contract Code section 20118.2.
3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements, *P2C* meets the minimum criteria , satisfies the Ed Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
4. The Board awards Master Agreements for College and Career Planning Platform to *P2C*.
5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 30th day of January 30, 2025.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By

[Redacted Signature Box]

Brianne Ford, Board President

Attest:

[Redacted Signature Box]

David Seabury, Secretary

**Education Technology Joint Powers Authority  
RESOLUTION No. 24-25-12**

**AWARD OF MASTER AGREEMENT FOR COLLEGE AND CAREER PLANNING  
PLATFORM**

**WHEREAS**, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for college and career planning platforms and related services in order to accommodate Founding Member and Associate Members’ current and future college and career planning needs; and

**WHEREAS**, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

**WHEREAS**, the Ed Tech JPA issued Request for Proposals (“RFP”) 24/25-03 College and Career Planning Platforms and received nine (9) responses to its RFP; and

**WHEREAS**, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Technology Requirements, and (4) Price; and

**WHEREAS**, the Ed Tech JPA finds that the proposal submitted by *PeopleGrove, Inc* (“*PeopleGrove*”) meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with *PeopleGrove*; and

**WHEREAS**, the Master Agreement shall set for the terms and conditions of the Agreement between the parties;

**WHEREAS**, the proposed form of the Master Agreement was incorporated as an attachment in the RFP; and

**WHEREAS**, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

**WHEREAS**, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

**WHEREAS**, Ed Tech JPA members include school districts; and

**WHEREAS**, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

**NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:**

1. The foregoing recitals are true and correct.
2. The Board finds that the procurement of a college and career planning platform and related services qualifies as procurement under Public Contract Code section 20118.2.
3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements, *PeopleGrove* meets the minimum criteria , satisfies the Ed Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
4. The Board awards Master Agreements for College and Career Planning Platform to *PeopleGrove*.
5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 30th day of January 30, 2025.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By

[Redacted Signature Box]

Brianne Ford, Board President

Attest:

[Redacted Signature Box]

David Seabury, Secretary

**Education Technology Joint Powers Authority  
RESOLUTION No. 24-25-13**

**AWARD OF MASTER AGREEMENT FOR COLLEGE AND CAREER PLANNING  
PLATFORM**

**WHEREAS**, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for college and career planning platforms and related services in order to accommodate Founding Member and Associate Members’ current and future college and career planning needs; and

**WHEREAS**, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

**WHEREAS**, the Ed Tech JPA issued Request for Proposals (“RFP”) 24/25-03 College and Career Planning Platforms and received nine (9) responses to its RFP; and

**WHEREAS**, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3)Technology Requirements, and (4) Price; and

**WHEREAS**, the Ed Tech JPA finds that the proposal submitted by *PowerSchool Holdings LLC dba PowerSchool Group LLC (“PowerSchool”)* meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with *PowerSchool*; and

**WHEREAS**, the Master Agreement shall set for the terms and conditions of the Agreement between the parties;

**WHEREAS**, the proposed form of the Master Agreement was incorporated as an attachment in the RFP; and

**WHEREAS**, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

**WHEREAS**, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

**WHEREAS**, Ed Tech JPA members include school districts; and

**WHEREAS**, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

**NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:**

1. The foregoing recitals are true and correct.
2. The Board finds that the procurement of a college and career planning platform and related services qualifies as procurement under Public Contract Code section 20118.2.
3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements, *PowerSchool* meets the minimum criteria , satisfies the Ed Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
4. The Board awards Master Agreements for College and Career Planning Platform to *PowerSchool*.
5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 30th day of January 30, 2025.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By

Brianne Ford, Board President

Attest:

David Seabury, Secretary

**Education Technology Joint Powers Authority  
RESOLUTION No. 24-25-14**

**AWARD OF MASTER AGREEMENT FOR COLLEGE AND CAREER PLANNING  
PLATFORM**

**WHEREAS**, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for college and career planning platforms and related services in order to accommodate Founding Member and Associate Members’ current and future college and career planning needs; and

**WHEREAS**, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

**WHEREAS**, the Ed Tech JPA issued Request for Proposals (“RFP”) 24/25-03 College and Career Planning Platforms and received nine (9) responses to its RFP; and

**WHEREAS**, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3)Technology Requirements, and (4) Price; and

**WHEREAS**, the Ed Tech JPA finds that the proposal submitted by *SchoolLinks, Inc.* (“*SchoolLinks*”) meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with *SchoolLinks*; and

**WHEREAS**, the Master Agreement shall set for the terms and conditions of the Agreement between the parties;

**WHEREAS**, the proposed form of the Master Agreement was incorporated as an attachment in the RFP; and

**WHEREAS**, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

**WHEREAS**, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and



**WHEREAS**, Ed Tech JPA members include school districts; and

**WHEREAS**, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

**NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:**

- 1. The foregoing recitals are true and correct.
- 2. The Board finds that the procurement of a college and career planning platform and related services qualifies as procurement under Public Contract Code section 20118.2.
- 3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements, *SchoolLinks* meets the minimum criteria , satisfies the Ed Tech JPA’s RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
- 4. The Board awards Master Agreements for College and Career Planning Platform to *SchoolLinks*.
- 5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 30th day of January 30, 2025.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By

[Signature box for Brianne Ford]

Brianne Ford, Board President

Attest:

[Signature box for David Seabury]

David Seabury, Secretary

**Education Technology Joint Powers Authority  
RESOLUTION No. 24-25-15**

**AWARD OF MASTER AGREEMENT FOR COLLEGE AND CAREER PLANNING  
PLATFORM**

**WHEREAS**, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for college and career planning platforms and related services in order to accommodate Founding Member and Associate Members’ current and future college and career planning needs; and

**WHEREAS**, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

**WHEREAS**, the Ed Tech JPA issued Request for Proposals (“RFP”) 24/25-03 College and Career Planning Platforms and received nine (9) responses to its RFP; and

**WHEREAS**, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Technology Requirements, and (4) Price; and

**WHEREAS**, the Ed Tech JPA finds that the proposal submitted by *Xello Inc. (“Xello”)* meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with *Xello*; and

**WHEREAS**, the Master Agreement shall set for the terms and conditions of the Agreement between the parties;

**WHEREAS**, the proposed form of the Master Agreement was incorporated as an attachment in the RFP; and

**WHEREAS**, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

**WHEREAS**, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

**WHEREAS**, Ed Tech JPA members include school districts; and

**WHEREAS**, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

**NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:**

1. The foregoing recitals are true and correct.
2. The Board finds that the procurement of a college and career planning platform and related services qualifies as procurement under Public Contract Code section 20118.2.
3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements, *Xello* meets the minimum criteria , satisfies the Ed Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
4. The Board awards Master Agreements for College and Career Planning Platform to *Xello*.
5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 30th day of January 30, 2025.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By

Brianne Ford, Board President

Attest:

David Seabury, Secretary

**Education Technology Joint Powers Authority  
RESOLUTION No. 24-25-16**

**AWARD OF MASTER AGREEMENT FOR COLLEGE AND CAREER PLANNING  
PLATFORM**

**WHEREAS**, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for college and career planning platforms and related services in order to accommodate Founding Member and Associate Members’ current and future college and career planning needs; and

**WHEREAS**, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

**WHEREAS**, the Ed Tech JPA issued Request for Proposals (“RFP”) 24/25-03 College and Career Planning Platforms and received nine (9) responses to its RFP; and

**WHEREAS**, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Technology Requirements, and (4) Price; and

**WHEREAS**, the Ed Tech JPA finds that the proposal submitted by *YouScience, LLC* (“*YouScience*”) meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with *YouScience*; and

**WHEREAS**, the Master Agreement shall set for the terms and conditions of the Agreement between the parties;

**WHEREAS**, the proposed form of the Master Agreement was incorporated as an attachment in the RFP; and

**WHEREAS**, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

**WHEREAS**, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

**WHEREAS**, Ed Tech JPA members include school districts; and

**WHEREAS**, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

**NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:**

- 1. The foregoing recitals are true and correct.
- 2. The Board finds that the procurement of a college and career planning platform and related services qualifies as procurement under Public Contract Code section 20118.2.
- 3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements, *YouScience* meets the minimum criteria , satisfies the Ed Tech JPA’s RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
- 4. The Board awards Master Agreements for College and Career Planning Platform to *YouScience*.
- 5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 30th day of January 30, 2025.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By

[Signature box for Brianne Ford]

Brianne Ford, Board President

Attest:

[Signature box for David Seabury]

David Seabury, Secretary

Check Register

ACCOUNT	YEAR	PER	JOURNAL	EFF DATE	POST DATE	AMOUNT	CHECK NO	WARRANT	VOUCHER	VDR NAME/ITEM DESC
580005-820-0000-8200-7200-7110-0-60082- -82	2025		6	798 12/05/2024	12/05/2024	2,301.00	686005	120524WB	966970	FAGEN FRIEDMAN AND FULFROST LLP
580002-820-0000-8200-7190-7110-0-60082- -82	2025		6	2390 12/18/2024	12/19/2024	1,000.00	686739	121924WB	972415	EIDE BAILLY LLP
580009-820-0000-8200-7200-7110-0-60082- -82	2025		7	721 01/06/2025	01/09/2025	3,822.94	687519	010925WB	974916	ORANGE COUNTY REGISTER
580005-820-0000-8200-7200-7110-0-60082- -82	2025		7	721 01/06/2025	01/09/2025	2,223.00	687404	010925WB	974902	FAGEN FRIEDMAN AND FULFROST LLP
580009-820-0000-8200-7200-7110-0-60082- -82	2025		7	1452 01/15/2025	01/16/2025	1,940.87	687873	011625WB	977632	ORANGE COUNTY REGISTER