



AGENDA

REGULAR MEETING GOVERNING BOARD

1:00 P.M. January 25, 2024

Ed Tech JPA will hold a Board meeting on January 25, 2024, at 1:00 PM at the Irvine Unified School District Office: 5050 Barranca Parkway, Irvine, CA 92604, Fullerton School District Office: 1401 W. Valencia Drive, Fullerton, CA 92883, Capistrano Unified School District Office: 33122 Valle Road, San Juan Capistrano, CA 92675, Clovis Unified School District Office: 1450 Herndon Avenue, Clovis, CA 93611, El Dorado County Office of Education Office: 6767 Green Valley Road, Placerville, CA 95667, San Juan Unified School District Office: 3738 Walnut Avenue, Carmichael, CA 95608, San Ramon Valley Unified School District Office: 3280 Crow Canyon Road, San Ramon, CA 94526.

Board agendas may be viewed at <https://edtechjpa.org/department/board-meetings>.

The meetings of the Board at which official action is taken shall be public meetings, and no person shall be excluded therefrom.

The agenda will be published at least 72 hours prior to the meeting. Supporting documentation will be provided at the meeting or emailed electronically to members prior to the meeting as it becomes available.

President	Brianne Ford
Vice-President	Jeremy Davis
Secretary	David Seabury
Treasurer	Michael Johnston

Board of Directors Founding Members

Irvine Unified	Founding Member	Brianne Ford/alternate Michelle Bennett
Capistrano Unified	Founding Member	Sean Rozell/alternate Stephanie Avera
Clovis Unified	Founding Member	Michael Johnston/alternate Susan Rutledge
Fullerton	Founding Member	Jeremy Davis/alternate Mike McAdam
El Dorado County of Education	Founding Member	David Seabury/alternate Kevin Monsma
San Juan Unified	Founding Member	Peter Skibitzki/alternate Laura Fry
San Ramon Valley Unified	Founding Member	Kelly Hilton/alternate Stella Kemp

Agenda

1. Determination of a quorum and call to order - roll call
2. Approve the Minutes of the previous regular meeting
3. Public Comment

Anyone may address the Board on any item that is within the Board's subject matter jurisdiction. However, the Board may not take action on any item not on this agenda except as authorized by Government Code section 54954.2. Each topic or item is limited to 30 minutes; each speaker is limited to 3 minutes.

4. Approval of the Agenda



5. Board Member and Staff Reports

6. Treasurer Report

Michael Johnston will provide an update to the board.

7. Standing Reports

- 7.a. Membership
- 7.b. Communications
- 7.c. Procurement
- 7.d. Goals and Objectives

8. Consent Agenda

All matters of the Consent Agenda are considered to be routine and will be enacted by the Board in one motion, without prior discussion. At this time an item may be removed from the consent calendar by the Board, staff, or community for discussion.

Recommendation: Approve all items on the Consent Agenda.

Motion:

9. Items Removed from Consent Agenda

9.a.

10. Items of Business (Action)

10.a. Approve Clovis Unified School District as the Financial Host Agency.

Background Information: On February 28, 2019 the Board approved:

Clovis Unified School District as the Financial Host Agency.

The Board desires to re-evaluate host agency assignments every four (4) years pursuant to section 9.c. of the Founding Member Agreement. Clovis Unified School District has performed well and staff proposes their re-election.

Recommendation: Approve:

Clovis Unified School District as the Financial Host Agency of Ed Tech JPA in accordance with section 9.c. of the Founding Member Agreement.

Motion:

10.b. Increase marketing budget to support California IT in Education (CITE) potential partnership.

Background Information: CITE offers a variety of programs to offer exposure to partners. Ed Tech JPA desires to form valuable partnerships.

Recommendation: Approve increasing the marketing budget to support a partnership with California IT in Education (CITE).

Motion:

10.c. Approve the Administrative Fee and Administrative Fee language.

Background Information: At the December 5, 2019 board meeting Brianne Ford and Michael Johnston were authorized to develop an Administrative Fee. Revisions to the Administrative Fee were approved



by the Board at the January 23, 2020, January 26, 2023, and April 27, 2023 board meetings. The board recommends annual approval of the Administrative Fee.

Recommendation: Approve the existing Administrative Fee and language as previously approved, with the understanding that terms may be negotiated on a case-by-case basis.

Motion:

10.d. Approve Bylaws.

Background Information: Ed Tech JPA Bylaws were initially approved by the Board at the May 10, 2019 board meeting. Revisions to the Bylaws were approved by the Board at the February 25, 2021 board meeting. The Board desires to review the Bylaws annually.

Recommendation: Approve the existing Bylaws as previously approved.

Motion:

10.e. Approve Operating Procedures and Host Agency Fee Proposals.

Background Information: Ed Tech JPA Operating Procedures and Host Agency and Fee Proposal revisions were approved by the Board at the September 8, 2022 board meeting. The Board desires to review the Operating Procedures and Host Agency Fee Proposals annually.

Recommendation: Approve the existing Operating Procedures and Host Agency Fee Proposals as previously approved.

Motion:

10.f. Submission of the 2022-23 Annual Financial Audit of the Education Technology Joint Powers Authority

Background Information: The examination of the financial statements of funds and accounts of the Education Technology Joint Powers Authority has been completed.

The completion of this audit is in accordance with Education Code Section 41020. Copies of this report are filed with the County Superintendent of Schools, County Auditor, State Department of Education, and the Audit Division of the State Department of Finance. By law, the audit must be filed with the State Controller's Office on or before December 15th each year by the auditors.

In accordance with Education Code Section 41020.3, contents of this report will be reviewed at the January 25, 2024 Ed Tech JPA Board meeting.

Recommendation: Approve the audit of the 2022-23 financial records of the Education Technology Joint Powers Authority as submitted.

Motion:



**Ratify*

10.g. Increase marketing budget to support California School Boards Association (CSBA) potential partnership.

Background Information: CSBA offers a variety of programs to offer exposure to partners. Ed Tech JPA desires to form valuable partnerships.

Recommendation: Approve increasing the marketing budget to support a partnership with California School Boards Association (CSBA).

Motion:

11. Items for Discussion

11.a. Discuss scoring assignments for Security & IT Administration RFP

11.b. Alternate dates for May board meeting

Closing Items

12. Adjournment

Future Meetings

February 29, 2024



Consent Agenda REGULAR MEETING GOVERNING BOARD

1:00 P.M. January 25, 2024

1. Ratify Approval of New Associate Members

Background Information: The following organizations have applied for associate membership and, pursuant to Ed Tech JPA's Associate Member Operating Procedures, were granted provisional approval:

- Beaumont Unified School District
- Lodi Unified School District
- Lynwood Unified School District
- Salida Union School District

The Board must formally ratify the approval of their membership.

Recommendation: Ratify associate membership for the organizations listed.

*Ratify

2. Approve Check Register.

Background Information: A Check Register is presented to the Board listing checks which have been issued in accordance with established purchasing procedures of Ed Tech JPA. These checks are presented to the Board for ratification in accordance with the applicable provisions of the Education and Government Code Statutes of the State of California. A copy of the full report is attached.

Recommendation: Ratify issuance of checks as listed.

*Ratify

3. Approve Amendment and Pricing Update to the Instructure Agreement.

Background Information: Ed Tech JPA awarded RFP No. 18/19-03 Learning Management Solution Platform to Instructure, Inc. (Instructure) at the May 10, 2019 board meeting. The Master Agreement specifies Instructure may add products introduced to the market that are either a direct replacement or are substantially equivalent to original products listed in the RFP, Instructure's proposal, the Master Agreement and/or any Purchase Agreements or Added Products are enriched capabilities, new modules, technology advancements, and/or service categories within the solution that Instructure did not have at the time the proposal was submitted.

Recommendation: Approve an amendment to the existing agreement to incorporate additional products and update pricing with Instructure.

*Ratify

4. Approve Amendment and Pricing Update to the Instructure Agreement.

Background Information: Ed Tech JPA awarded RFP No. 19/20-03 Educational Intelligence and Analytics Solution to Instructure, Inc. (Instructure) at the January 23, 2020 board meeting. The Master Agreement specifies Instructure may add products introduced to the market that are either a direct replacement or are substantially equivalent to original products listed in the RFP, Instructure's proposal, the Master Agreement and/or any Purchase Agreements or Added Products are enriched capabilities, new modules,



technology advancements, and/or service categories within the solution that Instructure did not have at the time the proposal was submitted. The Master Agreement also states that price decreases shall be extended to Ed Tech JPA members.

Recommendation: Approve an amendment to the existing agreement to incorporate additional products and decreased pricing with Instructure.

*Ratify

5. Approve Extension to DecisionEd Agreement.

Background Information: Ed Tech JPA awarded RFP No. 19/20-03 Educational Intelligence and Analytics Solution to DecisionEd Group, Inc (DecisionEd) at the January 23, 2020 board meeting. DecisionEd would like to extend the term of the current agreement for an additional two (2) year term for a total of five (5) years, in accordance with Education Code Section 17596.

Recommendation: Approve an amendment to the existing agreement with DecisionEd to extend the term for a total of five (5) years.

*Ratify

6. Approve Amendment and Pricing Update to the Bloomz Agreement.

Background Information: Ed Tech JPA awarded RFP No. 22/23-02 Notification Systems to Bloomz Inc. (Bloomz) at the May 25, 2023 board meeting. The Master Agreement specifies Bloomz may add products introduced to the market that are either a direct replacement or are substantially equivalent to original products listed in the RFP, Instructure's proposal, the Master Agreement and/or any Purchase Agreements or Added Products are enriched capabilities, new modules, technology advancements, and/or service categories within the solution that Bloomz did not have at the time the proposal was submitted.

Recommendation: Approve an amendment to the existing agreement to incorporate additional products and update pricing with Bloomz.

*Ratify

7. Approve Extension to Finalsight Agreement.

Background Information: Ed Tech JPA awarded RFP No. 20/21-02 Web Design & Hosting to Active Internet Technologies dba Finalsight (Finalsite) at the March 25, 2021 board meeting. Finalsite would like to extend the term of the current agreement for an additional two (2) year term for a total of five (5) years, in accordance with Education Code Section 17596.

Recommendation: Approve an amendment to the existing agreement with Finalsite to extend the term for a total of five (5) years.

*Ratify

8. Approve Extension to Avatier Agreement.

Background Information: Ed Tech JPA awarded RFP No. 20/21-01 Identity Management Solution to Avatier Corporation (Avatier) at the December 17, 2020 board meeting. Avatier would like to extend the



term of the current agreement for an additional two (2) year term for a total of five (5) years, in accordance with Education Code Section 17596.

Recommendation: Approve an amendment to the existing agreement with Avatier to extend the term for a total of five (5) years.

*Ratify

9. Approve Award of RFP No. 22/23-02 Assessment and Analytics Platforms to *Branching Minds* for sections 1, 2, 3.2.1 – 3.3.1 & 4.

Background information:

RFP No. 22/23-02 Assessment and Analytics Platforms was conducted pursuant to Board approval at the July 27, 2023 board meeting. *Branching Minds, Inc (Branching Minds)* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.2.1 – 3.3.1 & 4.

Recommendation: Approve Resolution No. 23-24-14 awarding sections 1, 2, 3.2.1 – 3.3.1 & 4 of RFP No. 22/23-02 Assessment and Analytics Platforms to *Branching Minds* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

10. Approve Award of RFP No. 22/23-02 Assessment and Analytics Platforms to *DecisionEd* for sections 1, 2, 3.2.1 – 3.3.2 and 3.4.1 & 4.

Background information:

RFP No. 22/23-02 Assessment and Analytics Platforms was conducted pursuant to Board approval at the July 27, 2023 board meeting. *DecisionEd Group, Inc. (DecisionEd)* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.2.1 – 3.3.2 and 3.4.1 & 4.

Recommendation: Approve Resolution No. 23-24-15 awarding sections 1, 2, 3.2.1 – 3.3.2 and 3.4.1 & 4 of RFP No. 22/23-02 Assessment and Analytics Platforms to *DecisionEd* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

11. Approve Award of RFP No. 22/23-02 Assessment and Analytics Platforms to *FocalPoint* for sections 1, 2, 3.1.1 – 3.1.4 & 4.

Background information:

RFP No. 22/23-02 Assessment and Analytics Platforms was conducted pursuant to Board approval at the July 27, 2023 board meeting. *FocalPointK12, Inc (FocalPoint)* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1.1 – 3.1.4 & 4.

Recommendation: Approve Resolution No. 23-24-16 awarding sections 1, 2, 3.1.1 – 3.1.4 & 4 of RFP No. 22/23-02 Assessment and Analytics Platforms to *FocalPoint* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

12. Approve Award of RFP No. 22/23-02 Assessment and Analytics Platforms to *Instructure* for sections 1, 2, 3.1.1 – 3.1.4 & 4.

Background information:

RFP No. 22/23-02 Assessment and Analytics Platforms was conducted pursuant to Board approval at the July 27, 2023 board meeting. *Instructure, Inc. (Instructure)* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1.1 – 3.1.4 & 4.



Recommendation: Approve Resolution No. 23-24-17 awarding sections 1, 2, 3.1.1 – 3.1.4 & 4 of RFP No. 22/23-02 Assessment and Analytics Platforms to *Instructure* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

13. Approve Award of RFP No. 22/23-02 Assessment and Analytics Platforms to *Learning Explorer* for sections 1, 2, 3.1.1 – 3.1.2, 3.1.4, and 3.4.1 & 4.

Background information:

RFP No. 22/23-02 Assessment and Analytics Platforms was conducted pursuant to Board approval at the July 27, 2023 board meeting. *Learning Explorer, Inc. (Learning Explorer)* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1.1 – 3.1.2, 3.1.4, and 3.4.1 & 4.

Recommendation: Approve Resolution No. 23-24-18 awarding sections 1, 2, 3.1.1 – 3.1.2, 3.1.4, and 3.4.1 & 4 of RFP No. 22/23-02 Assessment and Analytics Platforms to *Learning Explorer* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

14. Approve Award of RFP No. 22/23-02 Assessment and Analytics Platforms to *Nom Nom* for sections 1, 2, 3.2.3 & 4.

Background information:

RFP No. 22/23-02 Assessment and Analytics Platforms was conducted pursuant to Board approval at the July 27, 2023 board meeting. *Nom Nom Data Inc (Nom Nom)* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.2.3 & 4.

Recommendation: Approve Resolution No. 23-24-19 awarding sections 1, 2, 3.2.3 & 4 of RFP No. 22/23-02 Assessment and Analytics Platforms to *Nom Nom* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

15. Approve Award of RFP No. 22/23-02 Assessment and Analytics Platforms to *Otus* for sections 1, 2, 3.1 – 3.3.2 & 3.4.1 & 4.

Background information:

RFP No. 22/23-02 Assessment and Analytics Platforms was conducted pursuant to Board approval at the July 27, 2023 board meeting. *Otus LLC (Otus)* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 – 3.3.2 & 3.4.1 & 4.

Recommendation: Approve Resolution No. 23-24-20 awarding sections 1, 2, 3.1 – 3.3.2 & 3.4.1 & 4 of RFP No. 22/23-02 Assessment and Analytics Platforms to *Otus* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

16. Approve Award of RFP No. 22/23-02 Assessment and Analytics Platforms to *PowerSchool* for sections 1, 2, 3 & 4.

Background information:

RFP No. 22/23-02 Assessment and Analytics Platforms was conducted pursuant to Board approval at the July 27, 2023 board meeting. *PowerSchool Holdings LLC dba PowerSchool Group LLC (PowerSchool)* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3 & 4.



Recommendation: Approve Resolution No. 23-24-21 awarding sections 1, 2, 3 & 4 of RFP No. 22/23-02 Assessment and Analytics Platforms to *PowerSchool* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.

17. Approve Award of RFP No. 22/23-02 Assessment and Analytics Platforms to *Renaissance* for sections 1, 2, 3.1 – 3.2.5 & 4.

Background information:

RFP No. 22/23-02 Assessment and Analytics Platforms was conducted pursuant to Board approval at the July 27, 2023 board meeting. *Renaissance Learning, Inc. (Renaissance)* submitted a Proposal that meets the minimum qualifications for sections 1, 2, 3.1 – 3.2.5 & 4.

Recommendation: Approve Resolution No. 23-24-22 awarding sections 1, 2, 3.1 – 3.2.5 & 4 of RFP No. 22/23-02 Assessment and Analytics Platforms to *Renaissance* and other qualifying vendors, as approved by the board, with the administrative fee as approved at the April 27, 2023 board meeting.