

## **AGENDA**

### **REGULAR MEETING GOVERNING BOARD**

1:00 P.M. September 8, 2022

Ed Tech JPA will hold a Board meeting on September 8, 2022, at 1:00 PM at the Irvine Unified School District Office: 5050 Barranca Parkway, Irvine, CA 92604, Fullerton School District Office: 1401 W. Valencia Drive, Fullerton, CA 92883, Capistrano Unified School District Office: 33122 Valle Road, San Juan Capistrano, CA 92675, Clovis Unified School District Office: 1450 Herndon Avenue, Clovis, CA 93611, El Dorado County Office of Education Office: 6767 Green Valley Road, Placerville, CA 95667, San Juan Unified School District Office: 3738 Walnut Avenue, Carmichael, CA 95608, San Ramon Valley Unified School District Office: 3280 Crow Canyon Road, San Ramon, CA 94526.

The meetings of the Board at which official action is taken shall be public meetings, and no person shall be excluded therefrom.

The agenda will be published at least 72 hours prior to the meeting. Supporting documentation will be provided at the meeting or emailed electronically to members prior to the meeting as it becomes available.

President	Brianne Ford
Vice-President	Jeremy Davis
Secretary	David Seabury
Treasurer	Michael Johnston

#### *Board of Directors Founding Members*

Irvine Unified	Founding Member	Brianne Ford/alternate Michelle Bennett
Capistrano Unified	Founding Member	Sean Rozell/alternate Stephanie Avera
Clovis Unified	Founding Member	Michael Johnston/alternate Susan Rutledge
Fullerton	Founding Member	Jeremy Davis/alternate Mike McAdam
El Dorado County of Education	Founding Member	David Seabury/alternate Kevin Monsma
San Juan Unified	Founding Member	Peter Skibitzki/alternate Susan Kane
San Ramon Valley Unified	Founding Member	Daniel Hillman/alternate Greg Pitzer

#### Agenda

1. Determination of a quorum and call to order - roll call
2. Approve the Minutes of the previous regular meeting
3. Public Comment

Anyone may address the Board on any item that is within the Board's subject matter jurisdiction. However, the Board may not take action on any item not on this agenda except as authorized by Government Code section 54954.2. Each topic or item is limited to 30 minutes; each speaker is limited to 3 minutes.

4. Approval of the Agenda
5. Board Member and Staff Reports
6. Treasurer Report



Michael Johnston will provide an update to the board.

#### 7. Standing Reports

- 7.a. Membership
- 7.b. Communications
- 7.c. Procurement
- 7.d. Goals and Objectives

#### 8. Consent Agenda

All matters of the Consent Agenda are considered to be routine and will be enacted by the Board in one motion, without prior discussion. At this time an item may be removed from the consent calendar by the Board, staff, or community for discussion.

Recommendation: Approve all items on the Consent Agenda.

Motion:

#### 9. Items Removed from Consent Agenda

- 9.a.

#### 10. Items of Business (Action)

##### 10.a. Approve Unaudited Actuals SACS Report

**Background information:** The unaudited actuals SACS report was prepared in accordance with California Education Code Section 41010 and will be provided for review and approval.

**Recommendation:** Approve the unaudited actuals SACS report as presented, pursuant to California Education Code Section 42100.

**Motion:**

##### 10.b. Approve Annual Evaluation Report

**Background Information:** An annual evaluation report of the effectiveness of programs and services shall be presented, pursuant to the Education Technology Joint Powers Authority Bylaws

**Recommendation:** Approve the Annual Evaluation Report for 2021-22 as presented.

**Motion:**

##### 10.c. Approve Annual Plan

**Background Information:** An annual plan which describes objectives and procedures to be implemented in assisting with the resolution of the needs of Ed Tech JPA's membership and which identifies the programs and services which are suggested by the JPA for implementation during the following year and contains components of long-range planning determined by the JPA shall be presented, pursuant to the Education Technology Joint Powers Authority Bylaws.

**Recommendation:** Approve the Annual Plan for 2022-23 as presented.

**Motion:**

**10.d. Approve Updated Associate Member, Board, and Founding Member Operating Procedures**

**Background Information:** The original Associate Member Operating Procedures were board approved on May 10, 2019; Board Operating Procedures were approved on August 29, 2019; Founding Member Operating Procedures were approved on April 30, 2020, and have been revised to reflect current practices.

**Recommendation:** Approve the updated Associate Member, Board, and Founding Member Operating Procedures and authorize staff to update as needed to reflect current practices.

**Motion:**

**10.e. Approve Updated Ed Tech JPA Financial Host Agency and Fee Proposal**

**Background Information:** The original Administrative Unit and Fee Proposal for financial responsibilities was board approved on February 28, 2019 has been revised to reflect current practices.

**Recommendation:** Approve the updated Ed Tech JPA Financial Host Agency and Fee Proposal

**Motion:**

**10.f. Approve Updated Ed Tech JPA Operations Host Agency and Fee Proposal**

**Background Information:** The original Operations and Procurement Unit Fee Proposal was board approved on February 27, 2020 has been revised to reflect current practices.

**Recommendation:** Approve the updated Ed Tech JPA Operations Host Agency and Fee Proposal

**Motion:**

**10.g. Approve Updated Ed Tech JPA Procurement Host Agency and Fee Proposal**

**Background Information:** The original Operations and Procurement Unit Fee Proposal was board approved on February 27, 2020 has been revised to reflect current practices.

**Recommendation:** Approve the updated Ed Tech JPA Procurement Host Agency and Fee Proposal

**Motion:**

**10.h. Approve Updated Procurement Operating Procedures**

**Background Information:** The original Procurement Operating Procedures was board approved on August 29, 2019 have been revised to reflect current practices.

**Recommendation:** Approve the updated Procurement Operating Procedures and authorize staff to update as needed to reflect current practices.

**Motion:**

### **11. Items for Discussion**

- 11.a.** Review and discuss drafted Core Values
- 11.b.** Discuss vendor demonstrations and JPA involvement
- 11.c.** Discuss & Volunteer for Strategic Initiatives

### **Closing Items**

- 12.** Adjournment

### **Future Meetings**

October 27, 2022





## **Consent Agenda REGULAR MEETING GOVERNING BOARD**

1:00 P.M. September 8, 2022

### **1. Ratify Approval of New Associate Members**

**Background Information:** The following organizations have applied for associate membership and, pursuant to Ed Tech JPA's Associate Member Operating Procedures, were granted provisional approval:

- Conejo Valley Unified School District
- Poway Unified School District
- West Contra Costa Unified School District

The Board must formally ratify the approval of their membership.

**Recommendation:** Ratify associate membership for the organizations listed.

\*Ratify

### **2. Approve Extension of Fagen Friedman & Fulfroost LLP Agreement**

**Background Information:** Ed Tech JPA approved a service agreement with Fagen Friedman & Fulfroost LLP (F3) at the January 23, 2020 board meeting. The original term dates of the agreement were July 1, 2019 through June 30, 2022. Ed Tech JPA would like to extend the term of the current agreement for an additional two (2) year term, for a total of five (5) years, in accordance with Education Code Section 17596.

**Recommendation:** Approve an amendment to the existing agreement with F3 to extend the term for a total of five (5) years.

\*Ratify

### **3. Approve Extension of Vendor Agreement**

**Background Information:** Ed Tech JPA awarded RFP No. 20/21-02 Web Design & Hosting to Pantheon Systems, Inc. ("Pantheon") at the March 25, 2021 board meeting. Pantheon would like to extend the term of the current agreement for an additional one (1) year term, with the option to extend for an additional three (3) years, for a total of five (5) years, in accordance with Education Code Section 17596.

**Recommendation:** Approve an amendment to the existing agreement with Pantheon to extend the term for one (1) additional year.

\*Ratify

### **4. Approve Check Register**

**Background Information:** A Check Register is presented to the Board listing checks which have been issued in accordance with established purchasing procedures of Ed Tech JPA. These checks are presented to the Board for ratification in accordance with the applicable provisions of the Education and Government Code Statutes of the State of California. A copy of the full report is attached.



**Recommendation:** Ratify issuance of checks as listed.

\*Ratify

## List of Attachments

### Board Meeting September 8, 2022

Item No.	Page No.	Description
1	8	July 28, 2022 Board Meeting Minutes
2	12	2021-22 Annual Goals Progress Report
3	17	2022-23 Annual Goals Progress Report
4	14	2020-21 Annual Evaluation Report
5	18	2021-22 Annual Plan
6	20	Projected Proposal List
7	21	Drafted Core Values
8	22	2022-23 Strategic Initiatives
9	25	Check Register
10	26	Unaudited Actuals SACS Report

# EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY

## Minutes

### REGULAR MEETING OF THE GOVERNING BOARD

July 28, 2022 1:00 P.M.

Irvine Unified School District Office: 5050 Barranca Parkway, Irvine, CA 92604, Fullerton School District Office: 1401 W. Valencia Drive, Fullerton, CA 92883, Capistrano Unified School District Office: 33122 Valle Road, San Juan Capistrano, CA 92675, Clovis Unified School District Office: 1450 Herndon Avenue, Clovis, CA 93611, El Dorado County Office of Education Office: 6767 Green Valley Road, Placerville, CA 95667, San Ramon Valley Unified School District Office: 3280 Crow Canyon Road, San Ramon, CA 94526

#### 1. CALL TO ORDER AND ROLL CALL

Minutes:

Brianne Ford called the meeting to order at 1:03 PM.

#### Present In Person:

N/A

#### Present by Telephone:

Brianne Ford with Irvine Unified School District

Jeremy Davis with Fullerton School District

David Seabury with El Dorado County Office of Education

Greg Pitzer with San Ramon Valley Unified School District

Sean Rozell with Capistrano Unified School District

Michael Johnston with Clovis Unified School District

#### 2. APPROVAL OF MINUTES

**Motion Passed:** Approve the Minutes from the June 30, 2022 Regular Board Meeting.

Passed with a motion by David Seabury and a second by Michael Johnston.

Aye Brianne Ford

Aye Michael Johnston

Aye David Seabury

Aye Greg Pitzer

absent Jeremy Davis

Present, Not Voting Sean Rozell

#### 3. PUBLIC COMMENT

Anyone may address the Board on any item that is within the Board's subject matter jurisdiction. However, the Board may not take action on any item not on this agenda except as authorized by Government Code section 54954.2.

#### 4. APPROVAL OF AGENDA

**Motion Passed:** Adopt Agenda, as presented.

Passed with a motion by David Seabury and a second by Michael Johnston.



Aye Brianne Ford  
Aye Michael Johnston  
Aye David Seabury  
Aye Greg Pitzer  
Absent Jeremy Davis  
  
Present, Not Voting Sean Rozell

Jeremy Davis joined the meeting

## **5. ACCEPTANCE OF BOARD MEMBER AND STAFF REPORTS**

Minutes: Board members shared their district/counties' situations related to purchases and administrative matters and matters related to Covid-19.

## **6. ACCEPTANCE OF TREASURER REPORT**

Minutes: None.

## **7. ACCEPTANCE OF STANDING REPORTS**

### **7.a. Membership**

Minutes: Membership was discussed.

### **7.b. Communications**

Minutes: The upcoming CITE conference presentation and vendor booth and CBO mentor program were discussed and recent and planned communications with members and vendors were discussed.

### **7.c. Procurement**

Minutes: Current and Future RFPs were discussed.

### **7.d. Goals and Objectives**

Minutes: The Board discussed timing of the Annual Report and Evaluation and alignment to sales reporting period. In future years member survey results will be discussed at the July board meeting and evaluation and goals will be discussed after July 31st. The budget adoption timing will be considered.

## **8. ACCEPTANCE OF CONSENT AGENDA**

**8.a.** At this time an item may be removed from the consent calendar by the Board, staff, or community for discussion. Approve all items on the Consent Agenda.

**Motion Passed:** Approve all items on the Consent Agenda.

Passed with a motion by David Seabury and a second by Michael Johnston.

Aye Brianne Ford  
Aye Michael Johnston  
Aye David Seabury  
Aye Greg Pitzer  
Aye Jeremy Davis

Present, Not Voting Sean Rozell

## **9. ITEMS REMOVED FROM CONSENT AGENDA**

**9.a.** Items Removed from Consent Agenda: None.

## **10. ITEMS OF BUSINESS (ACTION)**

### **10.a.** Approve Annual Evaluation Report

**Motion Tabled:** Motion to table agenda item and move to September meeting passed with a motion by David Seabury and a second by Michael Johnston.

Aye Brianne Ford  
Aye Michael Johnston  
Aye David Seabury  
Aye Greg Pitzer  
Aye Jeremy Davis

Present, Not Voting Sean Rozell

### **10.b.** Approve Annual Plan.

**MotionTabled:** Motion to table agenda item and move to September meeting passed with a motion by David Seabury second by Michael Johnston.

Aye Brianne Ford  
Aye Michael Johnston  
Aye David Seabury  
Aye Greg Pitzer  
Aye Jeremy Davis

Present, Not Voting Sean Rozell

### **10.f.** Approve Updated Associate Member, Board, and Founding Member Operating Procedures.

**Motion Tables:** Motion to table agenda item and move to September meeting passed with a motion by David Seabury and a second by Michael Johnston.

Aye Brianne Ford  
Aye Michael Johnston  
Aye David Seabury  
Aye Greg Pitzer  
Aye Jeremy Davis

Present, Not Voting Sean Rozell

## **11. ITEMS FOR DISCUSSION**

**11. a.** The Core Values were discussed and Operation Procedures

**11. b.** Vendor demonstrations and Ed Tech JPA involvement were discussed

**11.c.** Strategic Initiatives were discussed

## **12. ADJOURNMENT**

**Motion Passed:** Adjourn the meeting at 1:46 pm.

Passed with a motion by David Seabury and a second by Michael Johnston.

Aye     Brianne Ford  
Aye     Michael Johnston  
Aye     David Seabury  
Aye     Greg Pitzer  
Aye     Jeremy Davis

Present, Not Voting   Sean Rozell

**Future Meetings**  
September 8, 2022



# EDUCATION TECHNOLOGY

## JOINT POWERS AUTHORITY

### 2021-22 ANNUAL GOALS PROGRESS REPORT

*August 2022*

The Education Technology Joint Powers Authority (Ed Tech JPA) aims to streamline procurement, provide competitive pricing, and secure favorable technology contracts for educational agencies and other eligible entities.

### CLOSING POSITION

June 24, 2021	June 30, 2022	Goal for June/July 2022
88 Members 1,172,230 Students 15 Completed Procurements 56 Available Contracts \$138,612.33 Admin Fee Revenue 2020-21	115 Members 1,593,258 Students 18 Completed Procurements 62 Available Contracts \$195,385.88 Admin Fee Revenue 2021-22 *after restructuring of quarterly reporting	110 Members  18 Completed Procurements  \$160K Admin Fee Revenue 2021-22



# EDUCATION TECHNOLOGY

## JOINT POWERS AUTHORITY

### 2022-23 ANNUAL GOALS PROGRESS REPORT

*August 2022*

The Education Technology Joint Powers Authority (Ed Tech JPA) aims to streamline procurement, provide competitive pricing, and secure favorable technology contracts for educational agencies and other eligible entities.

### CURRENT POSITION

June 30, 2022	September 1, 2022	Goal for June/July 2023
115 Members 1,593,258 Students 18 Completed Procurements 62 Available Contracts \$195,385.88 Admin Fee Revenue 2021-22	119 Members 1,675,232 Students 18 Completed Procurements 61 Available Contracts \$0 Admin Fee Revenue 2022-23	130 Members  20 Completed Procurements  \$200K Admin Fee Revenue 2022-23





# EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY

## ANNUAL EVALUATION REPORT

2021-22

The Education Technology Joint Powers Authority (Ed Tech JPA) aims to streamline procurement, provide competitive pricing, and secure favorable technology contracts for educational agencies and other eligible entities.

## OVERVIEW

The Ed Tech JPA outpaced 2021-22 goals related to membership growth and Administrative Fee revenue. Ed Tech JPA has experienced rapid growth with twenty-five associate members joining Ed Tech JPA during the 2021-22 fiscal year. Ed Tech JPA now represents over 1.5 million students.

Within the past three and half years the JPA has completed eighteen procurements and has active agreements with sixty-two awarded vendors. The JPA completed three procurements in the 2021-22 year. Four proposals were received for the three completed procurements, resulting in awards to four vendors. During the 2021-22 year agreements were finalized with 12 vendors and extensions were finalized with 8 vendors.

The Ed Tech JPA will continue its focus on membership growth, high-value procurements, outreach, and financial capacity.

JUNE 2021	ANNUAL GOALS	JUNE/JULY 2022
88 Members 1.2 Million Students 15 Completed Procurements 56 Available Contracts \$138K Admin Fee Revenue 36 Members Leveraging Agreements 12 Vendors with Sales	110 Members 18 Completed Procurements \$160K Admin Fee Revenue 50 Members Leveraging Agreements 20 Vendors with Sales	113 Members 1.5 Million Students 18 Completed Procurements 62 Available Contracts \$195K Admin Fee Revenue 54 Members Leveraging Agreements 2020-21 24 Vendors with Sales (cumulative)

## MEMBERSHIP

Within the past year Ed Tech JPA has added twenty five (25) associate members and increased the students represented by Ed Tech JPA members by over 347,000. Ed Tech JPA's membership growth exceeded the annual goals for 2021-22 in the number of members (goal: 110, actual: 113) and the increase in number of students represented was substantial (increased from 1.2 million to 1.5 million). Ed Tech JPA focused on outreach in geographic areas with few or no JPA members. As a result, Ed Tech JPA now has members in twenty-eight (28) counties in California.

### JPA Member Growth



## PROCUREMENT

Ed Tech JPA completed three (3) requests for proposals (RFP) in 2021-22 resulting in four(4) new agreements. The RFPs included: Facilities and Resource Management, Human Resources and Substitute Management Systems, and English Learner Program Management Systems. The previously planned Visitor Management RFP was replaced with the English Learner Program Management Systems RFP due to member request and Visitor Management Systems will be addressed in a future Security RFP.

Ed Tech JPA now has contracts available for sixty-two (62) awarded vendors. Within the past three and half years the JPA has completed eighteen (18) procurements and has completed agreements currently available with sixty-two (62) awarded vendors. During the 2021-22 year agreements were finalized with 12 vendors (41 new agreements) and extensions were finalized with 8 vendors. Ed Tech JPA also took steps to reduce costs, maintain consistency, and expedite negotiations and the resulting agreements. The procurement team set limits to the time frame and scope of negotiations with vendors. Ed Tech JPA also worked to update language in the RFP and Master Agreements and create template language for commonly requested amendments. Nine (9) vendor agreements were not renewed as a result of these changes and other factors unrelated to Ed Tech JPA.



## OUTREACH

Ed Tech JPA Board Members and representatives presented at the CITE and CASBO Annual Conferences in 2021-22. After the presentations, membership interest increased resulting in an uptick in membership. Ed Tech JPA Board Members also leveraged membership networks, including the CITE listserv to promote the work of the JPA.

Ed Tech JPA has increased ongoing outreach to members, through Quarterly Newsletters and an Annual Survey. In the Annual Survey, twenty-five (25) members provided feedback to contribute to Ed Tech JPA's 2022-23 Annual Goals. Members responding to the survey highly rated the value and service of Ed Tech JPA and our team.

Ed Tech JPA has worked to create brand recognition, with a celebratory 100+ membership Email Signature for board members and marketing campaign. Ed Tech JPA has continued to update marketing materials, including conference signage and overviews of available agreements.

## FINANCIAL CAPACITY

Revenue: Ed Tech JPA anticipated \$160,000 in administrative fee revenue in 2021-22. Revenue exceeded Ed Tech JPAs initial goals for 2021-22 (\$195,385.88 in administrative fee revenue). The administrative fee revenue received in 2021-22 is sufficient to cover all JPA expenses for the current year and contribute toward the deferred legal expenses incurred at the JPA's formation.

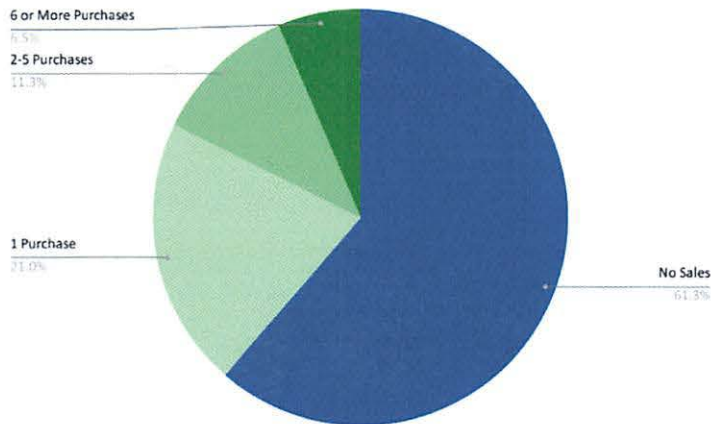
During the prior year goal-setting, Ed Tech discussed concerns related to limited contract use. As of July 2021, only twelve (12) vendors had made sales through the JPA agreements. By July 2022, the number of vendors with JPA-related sales nearly doubled to twenty-four (24). Additionally, more members are leveraging multiple JPA agreements.

Costs: Ed Tech JPA's largest cost continues to be legal fees associated with procurement and contract negotiations. Projected legal fees for 2021-22 were \$60,000, and only \$48,472.50 in legal fees were incurred. Projected legal fees for 2022-23 are approximately \$65,000. Reduced procurements, continued refinement of agreement templates, acceptable amendment language, and setting limits to negotiations with vendors will help reduce legal costs in future years. Other Ed Tech JPA costs include audit and insurance expenses. Legal fees, consultant fees, and the reimbursements for RFP advertisements have been kept current for the 2021-22 fiscal year, with additional payments anticipated towards deferred legal expenses. Growth in Ed Tech JPA revenue now supports payment of the administrative fees to the host agencies for their costs to support the procurement, operations and financial activities of Ed Tech JPA.

Ed Tech JPA's 2021-22 second interim budget and 2022-23 adopted budget reflect the changes noted above. Ed Tech JPA Board Members anticipated delays between the formation of the organization, building membership, and natural procurement cycles that create opportunities to leverage JPA agreements. Continued growth in membership and contract documentation requests are positive indicators of likely increased revenue in 2022-23. Ed Tech JPA is on the path to sustainability.

## Agreement Use

### Agreement Use



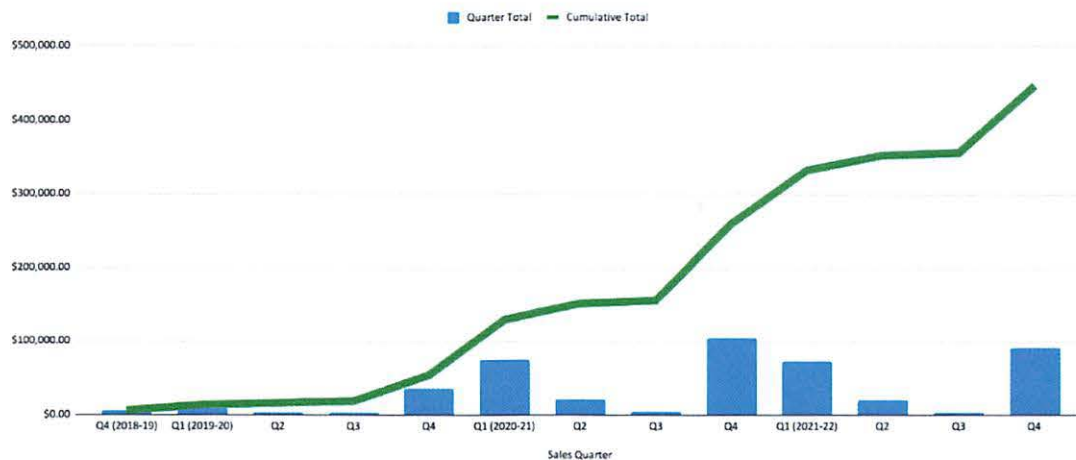
**23 of 62**

Vendors have made a sale using a JPA Agreement

12 vendors had sales in the prior fiscal year

## Ed Tech JPA Administrative Fee Revenue (Cumulative and New Revenue by Quarter)

### Total Revenue - \$446,788







# EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY

## ANNUAL PLAN 2022-23

The Education Technology Joint Powers Authority (Ed Tech JPA) aims to streamline procurement, provide competitive pricing, and secure favorable technology contracts for educational agencies and other eligible entities.

## CURRENT POSITION

The Ed Tech JPA continued to grow its membership, contract portfolio, and revenue in 2021-22. The focus of the Ed Tech JPA for 2022-23 will be to continue to build awareness of available JPA contracts with members and potential members. Ed Tech JPA will also focus on planning for upcoming renewals of the original procurements issued during our formation.

### 2021-22:

**115 Members**

**18 Completed Procurements**

**62 Available Contracts**

**\$195K Admin Fee Revenue**

**54 Members With Purchases 2021-22**

**24 Vendors With Sales (cumulative)**

## GOALS

### MEMBERSHIP

*Grow the Ed Tech JPA Membership to include one hundred and thirty (130) agencies.*

### OUTREACH

*Increase awareness of the Ed Tech JPA with eligible entities, focusing on geographic regions without representation. Increase awareness of available contracts and JPA benefits with existing members. Increase engagement with vendor partners with existing contracts.*

### PROCUREMENT

*Complete two (2) new requests for proposals based on member needs and negotiate associated contracts.*

### SUSTAINABILITY

*Generate \$200,000 in Administrative Fee revenue. Diversify the Ed Tech JPA's administrative fee revenue by increasing the number of members leveraging contracts to sixty-five (65) and the number of contracts with associated sales to twenty-five (25).*



# STRATEGIES

1. Procurement
  - a. Complete contract negotiations for completed requests for proposals (RFPs).
  - b. Issue two (2) RFPs during the 2022-23 year.
  - c. Prepare one (1) RFP for release early in the 2023-24 year.
  - d. Focus on re-issuing expiring procurements in accordance with Ed Code § 17596
2. Membership
  - a. Conduct targeted outreach to counties/regions without members or where membership is minimal.
  - b. Conduct targeted outreach to current members not yet leveraging JPA contracts to gather feedback and increase awareness of available products.
3. Communications/Marketing
  - a. Present and participate in conferences and events hosted by professional membership agencies (CASBO, CITE)
4. Enhanced Partnerships
  - a. Partner with vendors to build awareness of their Ed Tech JPA agreements and available products.
5. Organizational Capacity
  - a. Continue to diversify Administrative Fee revenue across members, vendors, and procurements.
  - b. Evaluate and update operating procedures, organizational documentation, and administrative fee proposals to support long-term sustainability.

## Projected Proposal List

RFP	Current Exp Date	Projected Release	Projected Award Date	Board Approval	Sponsoring Member	Hosting Member Deadline
<b>2022/23 PROCURMENTS:</b>						
<i>IUSD Specific: Wide Area Network</i>	6/30/23	8/18/22	11/15/22	6/7/22	Irvine	
<i>Professional Learning (Registration and On-Demand Content)</i>	6/30/23	11/18/22	2/23/23	6/30/22	Irvine	
<i>Notification</i>	4/25/24	1/20/23	4/27/23			
<i>Nutrition</i>	3/27/24	7/28/23	11/9/23			

### RFP PROJECTED RENEWALS

LMS	5/9/24	Spring 2023				
Electronic Document Routing	5/29/24	Spring 2023				
Classroom Management	6/26/24	Summer 2023				
Assessment	12/4/24	Fall 2023				
Educational Intelligence	1/22/25	Fall 2023				
Help Desk	2/2/25	Winter 2023				
SIS	2/16/25	Winter 2023				
MDM	3/28/25	Summer 2023				
College and Career	5/27/25	Spring 2024				
Media Repository	8/30/25	Spring 2024				
Identity Management	1/5/26	Fall 2024				
Web Design & Hosting	3/16/26	Winter 2024				
SEL	5/27/26	Spring 2024				
Facilities	12/14/26	Spring 2024				
Human Resources & Sustainment Management Systems	in negotiations					
English Learner Program Management Systems	8/31/27					

### ADDITIONAL REQUESTS - Not yet calendared

Visitor Management System	n/a	NOT PROJECTED, BUT A POSSIBILITY	7/29/21		
Library Management	n/a	NOT PROJECTED, BUT A POSSIBILITY	10/30/19		
Financial System?	n/a	NOT PROJECTED, BUT A POSSIBILITY			
Address Verification Services	n/a	NOT PROJECTED, BUT A POSSIBILITY			7/31/23
Device Insurance	n/a	NOT PROJECTED, BUT A POSSIBILITY			
Cloud Hosting and Management Services	n/a	NOT PROJECTED, BUT A POSSIBILITY			
Plagiarism Check Solution	n/a	NOT PROJECTED, BUT A POSSIBILITY			
Enterprise Resource Performance	n/a	NOT PROJECTED, BUT A POSSIBILITY			
Cyber Security	n/a	NOT PROJECTED, BUT A POSSIBILITY			
Editing Software (adobe)	n/a	NOT PROJECTED, BUT A POSSIBILITY			
Security Monitoring Services	n/a	NOT PROJECTED, BUT A POSSIBILITY			
Online Tutoring Programs	n/a	NOT PROJECTED, BUT A POSSIBILITY			

### Core Values Draft

- **Community** - We believe that joining together as public agencies with a focus on common goals is a powerful way to support each other.
- **Access** - We believe that choice allows public agencies to select solutions that best meet the needs of their educational needs
- **Equity**- We believe that all public agencies should have access to high quality educational technology at the lowest cost to enhance the educational experience and promote learning.
- **Trust** - We believe that public organizations should support each other.
- **Transparency/Compliance** - We believe in being good stewards acting responsibly to advance public interests, and upholding public procurement laws and streamlining procurement to assist other public agencies.

## Ed Tech JPA Strategic Initiatives 2022-23

Category	Activity	Primary	Secondary /Additional
Membership	Annual Membership Survey	Michelle	Brie
	Processing New Member Applications/New Member Onboarding	Michelle	
	Update User IDs and Member Assistance	Michelle	IUSD Web Team
	Potential Member Outreach - Identifying Underrepresented Regions, Members with no Contracts		
	Potential Member Outreach - Direct Contact with Districts/COEs		
	Direct Calls to Members w/o Contract Usage		
Procurement	Draft and Administer Notification System RFP	Michelle	Brie & Alex
	Draft and Administer Professional Learning Program Management RFP	Michelle	Brie & Alex
	Draft Nutrition Management RFP (release early 2023-24)	Michelle	Brie & Alex
	Contract negotiations/tracking	Michelle	F3
	Contract Amendments (Acquisitions, Product Updates, Admin Fee)	Michelle	F3
	Maintain Procurement Calendar and Prepare Board Items	Michelle	Brie
Outreach/	Refresh Ed Tech JPA Website	Michelle/Brie	IUSD Web Team

<b>Marketing</b>	CITE Conference Participation/Presentation	Brie	Jeremy, Michelle, David & F3
	CITE Expo Booth	Michelle, Brie, IUSD team	
	CASBO Conference Participation/Presentation	Michael	Brie & Jeremy
	Coordinate Vendor Demonstrations (Product Presentations)	Michelle	Brie
	Vendor Demonstrations (brief intros)		
	Logo & Marketing Material Updates	IUSD Web Team	Michelle (coordinate)
	Ed Tech JPA branded T-shirts	Brie	Michelle
	Ed Tech JPA Youtube channel		
	Quarterly Member Newsletters	Michelle	Brie
	Monthly Member Updates	Michelle	Brie
<b>Financial Capacity</b>	Maintain Budget, Update for Initial Adoption, Interim Revisions, Audit	Michael	Larry
	Request Admin Fee Quarterly Reports from Vendors	Larry	Michael
	Invoice Vendors for Admin Fee Payments	Larry	Michael
	Update Sales Projections Worksheet	Michelle	Brie



	Validate General Counsel/Consultant Expenditures	Michelle	Larry
	Evaluate Potential Alternative Revenue Streams		
	Pay legal fees, consultants, insurance, all other JPA costs	Larry	Michael
<b>Board Operations</b>	Prepare Board Agendas and Materials	Michelle	Brie
	Annual Evaluation Report	Brie	Michelle
	Annual Plan	Brie	Michelle
	Legal Budget and Plan	F3	Brie, Michelle
	Board Weekly Update	Michelle	Brie

## Check Register

YEAR	PER	JOURNAL SRC	EFF DATE	ACCOUNT	CHECK NO	VDR NAME/ITEM DESC	AMOUNT
2,023	2	363 API	08/03/2022	580005-820-0000-8200-7200-7110-0-60082-	-82	645,351 FAGEN FRIEDMAN AND FULFROST LLP	8,097.50
2,023	2	363 API	08/03/2022	580005-820-0000-8200-7200-7110-0-60082-	-82	645,351 FAGEN FRIEDMAN AND FULFROST LLP	178.50
2,023	2	363 API	08/03/2022	580002-820-0000-8200-7190-7110-0-60082-	-82	645,346 EIDE BAILLY LLP	3,200.00



**2021-22  
ANNUAL REPORT  
SEPTEMBER 8, 2022**

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## MULTI-YEAR PROJECTION ASSUMPTIONS

- Projected Revenue from Administrative Fees: **2021/22 - \$251,042, 2022/23 - \$185,507, 2023/24 - \$222,608, 2024/25 - \$267,130**
  - 20% increase projected annually based on the last adopted budget
  - JPA Revenues are based on a 4% Administrative Fee from Sales
    - Member contracts funded with Federal Revenues may have restrictions related to administrative fees. In these instances, a flat rate will be negotiated.
- Legal Fees
  - JPA keeps \$20K Admin Fees and F3 receives 50% of balances towards current and deferred fees
    - **Deferred liability as of 6/30/22 = \$286,457**
  - Projected annual legal costs are \$55,000
    - **2021/22 total fees \$50,590**
- Administrative Fees
  - Clovis USD waived Administrative Fees through the 2020/21 fiscal year.
    - **Base administrative fees were paid in the amount of and are projected to be \$30,000 annually in future years.**
  - Irvine Unified waived Administrative Fees through the 2020/21 fiscal year.
    - **Base administrative fees were paid in the amount of and are projected to be \$20,000 annually in future years.**
  - Irvine Unified deferred 2018/19 and 2019/20 direct costs to 2021/22.
    - **Costs totaling \$10,514 were reimbursed to Irvine Unified for the 2021/22 fiscal year. The Annual projection is approximately \$13,500 and will be paid directly via the JPA going forward under the Advertising category.**
  - Irvine Unified and Clovis Unified waived .25% variable fee through 2020/21.
    - **Fees of \$14,189 were paid to both Irvine Unified and Clovis Unified for the 2021/22 fiscal year.**
- A JPA is required to maintain a budgeted reserve of 5% of expenditures or \$71,000 whichever is greater.



Summary of Multi-Year Projection										
1	Financial Summary	2018-19 Actuals	2019-20 Actuals	2020-21 Unaudited Actuals	2021-22 2nd Interim Proj	2021-22 Unaudited Actuals	2022-23	2023-24	2024-25	Notes
2	Revenues	\$ 40,000	\$ 27,272	\$ 160,202	\$ 156,089	\$ 244,984	\$ 186,507	\$ 223,608	\$ 268,130	Reduction of revenues in 21.22 due to founding member fees recv'd in 20.21
3	Expenditures	\$ -	\$ 5,487	\$ 97,927	\$ 167,344	\$ 212,831	\$ 179,352	\$ 202,732	\$ 324,768	
4	Net	\$ 40,000	\$ 21,785	\$ 62,275	\$ (11,255)	\$ 32,153	\$ 7,155	\$ 20,877	\$ (56,638)	
5	Ending Balance	\$ 40,000	\$ 61,785	\$ 124,060	\$ 112,806	\$ 146,692	\$ 153,846	\$ 174,723	\$ 118,085	
6	Minimum Reserve	\$ 67,000	\$ 69,000	\$ 71,000	\$ 71,000	\$ 71,000	\$ 71,000	\$ 71,000	\$ 71,000	
7	Ending Balance, net of Reserve Requirement	\$ (27,000)	\$ (7,215)	\$ 53,060	\$ 41,806	\$ 75,692	\$ 82,846	\$ 103,723	\$ 47,085	
Revenues										
8	Projected Revenue	2018-19 Actuals	2019-20 Actuals	2020-21 Unaudited Actuals	2021-22 2nd Interim Proj	2021-22 Unaudited Actuals	2022-23	2023-24	2024-25	
9	Founding Member Contributions	\$40,000	\$10,000	\$20,000	\$0	\$0	\$0	\$0	\$0	
10	Interest		\$465	\$611	\$1,500	\$2,341	\$1,000	\$1,000	\$1,000	
11	Fair Market Value Adjustment	\$0	\$0	\$689	\$0	-\$8,399	\$0	\$0	\$0	
12	New Revenues Projected	\$0	\$0	\$132,599	\$40,000	\$120,923	\$30,918	\$37,101	\$44,522	
13	Sales Revenue (Anticipated Renewals)	\$0	\$16,807	\$6,303	\$114,589	\$130,119	\$154,589	\$185,507	\$222,608	
14	Total	\$40,000	\$27,272	\$160,202	\$156,089	\$244,984	\$186,507	\$223,608	\$268,130	
Expenditures										
15	Fixed/Flat Costs	2018-19 Actuals	2019-20 Actuals	2020-21 Unaudited Actuals	2021-22 2nd Interim Proj	2021-22 Unaudited Actuals	2022-23	2023-24	2024-25	
16	McGuire and Associates Contract	\$ -	\$ -	\$ 7,225	\$ 5,000	\$ (321)	\$ -	\$ -	\$ -	Deferred fees paid in 20/21, \$5,745 (18-19) & \$1,350 (19-20). Waived 20-21
17	Insurance	\$ -	\$ 1,987	\$ 1,523	\$ 1,737	\$ 1,737	\$ 1,910	\$ 2,102	\$ 2,312	
18	Auditor	\$ -	\$ 3,500	\$ 6,800	\$ 5,000	\$ 3,200	\$ 5,000	\$ 5,000	\$ 5,000	
19	Clovis Unified Admin Fee	\$ -	\$ -	\$ -	\$ 30,000	\$ 30,000	\$ 30,000	\$ 30,000	\$ 30,000	Waive 18/19, 19/20, 20/21
20	Marketing/Other Misc	\$ -	\$ -	\$ 381	\$ 6,000	\$ -	\$ 1,500	\$ 1,500	\$ 1,500	Trademark Fee
21	Advertising	\$ -	\$ -	\$ -	\$ -	\$ 3,803	\$ 13,500	\$ 13,500	\$ 13,500	Moved from IUSD Dir Costs
22	Travel Costs	\$ -	\$ -	\$ -	\$ 1,000	\$ -	\$ 1,500	\$ 1,500	\$ 1,500	
23	Irvine Unified - Tier 1 - Direct Costs	\$ -	\$ -	\$ 23,500	\$ 9,000	\$ 10,514	\$ -	\$ -	\$ -	Pay 18/19, 19/20, 20/21 in 20/21 =\$26,777.42, \$9K proj for 21/22, \$13.5K per year ongoing
24	Irvine Unified - Tier 2 - Staff Time Base Support	\$ -	\$ -	\$ -	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	
25	Reimbursing Founding Members	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
26	Payments to Founding Members	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 35,000	Contingent on sufficient revenue
	Calculate amount to be paid to F3			\$ 59,451	\$ 67,295	\$ 115,521	\$ 82,753	\$ 101,304	\$ 123,565	JPA keeps \$20K Admin Fees and F3 recieves
27	F3 Ongoing	\$ -	\$ -	\$ 33,144	\$ 55,000	\$ 50,590	\$ 65,000	\$ 65,000	\$ 65,000	As of 6/30/21, balance is \$351,388
28	F3 Deferral	\$ -	\$ -	\$ 25,354	\$ 12,295	\$ 64,931	\$ 17,753	\$ 36,304	\$ 117,565	As of 6/30/21, balance is \$351,388
29	Total Fixed/Flat Costs	\$ -	\$ 5,487	\$ 97,927	\$ 145,031	\$ 184,454	\$ 156,164	\$ 174,906	\$ 291,377	
30	Variable Costs*									
	Clovis Admin Fee (0.25%), eff 21.22 6.25% of Admin Fees	\$ -	\$ -	\$ -	\$ 11,156	\$ 14,189	\$ 11,594	\$ 13,913	\$ 16,696	Waive 18/19, 19/20, 20/21
	Irvine Procurement Fee (0.25%), eff 21.22 6.25% of Admin Fees	\$ -	\$ -	\$ -	\$ 11,156	\$ 14,189	\$ 11,594	\$ 13,913	\$ 16,696	Waive 18/19, 19/20, 20/21
33	Total Variable Costs	\$ -	\$ -	\$ -	\$ 22,313	\$ 28,377	\$ 23,188	\$ 27,826	\$ 33,391	
34	Total Costs	\$ -	\$ 5,487	\$ 97,927	\$ 167,344	\$ 212,831	\$ 179,352	\$ 202,732	\$ 324,768	
Assumptions										
		Target	Updated							
	Percentage of Admin Fee Available to Cover Costs	3.25%								
	Admin Fee to Clovis	0.25%	6.25%							
	Admin Fee to IUSD	0.25%	6.25%							
	Target Number of Founding Members	7								
	Legal Fees Monthly	\$4,583								
	Reserve Requirement (Minimum Amount)	\$71,000								
	F3 Deferral Amount	\$376,741.90								
Page										

Description	Resource Codes	Object Codes	2021-22 Unaudited Actuals	2022-23 Budget	Percent Difference
<b>A. REVENUES</b>					
1) LCFF Sources		8010-8099	0.00	0.00	0.0%
2) Federal Revenue		8100-8299	0.00	0.00	0.0%
3) Other State Revenue		8300-8599	0.00	0.00	0.0%
4) Other Local Revenue		8600-8799	244,983.89	186,507.00	-23.9%
5) TOTAL, REVENUES			244,983.89	186,507.00	-23.9%
<b>B. EXPENDITURES</b>					
1) Certificated Salaries		1000-1999	0.00	0.00	0.0%
2) Classified Salaries		2000-2999	0.00	0.00	0.0%
3) Employee Benefits		3000-3999	0.00	0.00	0.0%
4) Books and Supplies		4000-4999	0.00	0.00	0.0%
5) Services and Other Operating Expenditures		5000-5999	212,831.05	185,958.00	-12.6%
6) Capital Outlay		6000-6999	0.00	0.00	0.0%
7) Other Outgo (excluding Transfers of Indirect Costs)		7100-7299, 7400-7499	0.00	0.00	0.0%
8) Other Outgo - Transfers of Indirect Costs		7300-7399	0.00	0.00	0.0%

Description	Resource Codes	Object Codes	2021-22 Unaudited Actuals	2022-23 Budget	Percent Difference
9) TOTAL, EXPENDITURES			212,831.05	185,958.00	-12.6%
<b>C. EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES BEFORE OTHER FINANCING SOURCES AND USES (A5 - B9)</b>			32,152.84	549.00	-98.3%
<b>D. OTHER FINANCING SOURCES/USES</b>					
1) Interfund Transfers					
a) Transfers In		8900-8929	0.00	0.00	0.0%
b) Transfers Out		7600-7629	0.00	0.00	0.0%
2) Other Sources/Uses					
a) Sources		8930-8979	0.00	0.00	0.0%
b) Uses		7630-7699	0.00	0.00	0.0%
3) Contributions		8980-8999	0.00	0.00	0.0%
4) TOTAL, OTHER FINANCING SOURCES/USES			0.00	0.00	0.0%

Description	Resource Codes	Object Codes	2021-22 Unaudited Actuals	2022-23 Budget	Percent Difference
<b>E. NET INCREASE (DECREASE) IN FUND BALANCE (C + D4)</b>			32,152.84	549.00	-98.3%
<b>F. FUND BALANCE, RESERVES</b>					
1) Beginning Fund Balance					
a) As of July 1 - Unaudited		9791	124,060.83	156,213.67	25.9%
b) Audit Adjustments		9793	0.00	0.00	0.0%
c) As of July 1 - Audited (F1a + F1b)			124,060.83	156,213.67	25.9%
d) Other Restatements		9795	0.00	0.00	0.0%
e) Adjusted Beginning Balance (F1c + F1d)			124,060.83	156,213.67	25.9%
2) Ending Balance, June 30 (E + F1e)			156,213.67	156,762.67	0.4%
Components of Ending Fund Balance					
a) Nonspendable					
Revolving Cash		9711	0.00	0.00	0.0%
Stores		9712	0.00	0.00	0.0%
Prepaid Items		9713	0.00	0.00	0.0%
All Others		9719	0.00	0.00	0.0%
b) Restricted		9740	0.00	0.00	0.0%
c) Committed					
Stabilization Arrangements		9750	0.00	0.00	0.0%
Other Commitments		9760	0.00	0.00	0.0%

			2021-22	2022-23	Percent
Description	Resource Codes	Object Codes	Unaudited Actuals	Budget	Difference
d) Assigned					
Other Assignments		9780	0.00	0.00	0.0%
e) Unassigned/Unappropriated					
Reserve for Economic Uncertainties		9789	0.00	0.00	0.0%
Unassigned/Unappropriated Amount		9790	156,213.67	156,762.67	0.4%

Description	Resource Codes	Object Codes	2021-22 Unaudited Actuals	2022-23 Budget	Percent Difference
<b>G. ASSETS</b>					
1) Cash					
a) in County Treasury		9110	191,853.21		
1) Fair Value Adjustment to Cash in County Treasury		9111	(7,709.96)		
b) in Banks		9120	0.00		
c) in Revolving Cash Account		9130	0.00		
d) with Fiscal Agent/Trustee		9135	0.00		
e) Collections Awaiting Deposit		9140	2,029.20		
2) Investments		9150	0.00		
3) Accounts Receivable		9200	138,621.32		
4) Due from Grantor Government		9290	0.00		
5) Due from Other Funds		9310	0.00		
6) Stores		9320	0.00		
7) Prepaid Expenditures		9330	0.00		
8) Other Current Assets		9340	0.00		
9) Lease Receivable		9380	0.00		
10) TOTAL, ASSETS			324,793.77		
<b>H. DEFERRED OUTFLOWS OF RESOURCES</b>					



Description	Resource Codes	Object Codes	2021-22 Unaudited Actuals	2022-23 Budget	Percent Difference
1) Deferred Outflows of Resources		9490	0.00		
2) TOTAL, DEFERRED OUTFLOWS			0.00		
<b>I. LIABILITIES</b>					
1) Accounts Payable		9500	168,580.10		
2) Due to Grantor Governments		9590	0.00		
3) Due to Other Funds		9610	0.00		
4) Current Loans		9640	0.00		
5) Unearned Revenue		9650	0.00		
6) TOTAL, LIABILITIES			168,580.10		
<b>J. DEFERRED INFLOWS OF RESOURCES</b>					
1) Deferred Inflows of Resources		9690	0.00		
2) TOTAL, DEFERRED INFLOWS			0.00		
<b>K. FUND EQUITY</b>					
Ending Fund Balance, June 30 (must agree with line F2) (G10 + H2) - (I7 + J2)			156,213.67		

Description	Resource Codes	Object Codes	2021-22 Unaudited Actuals	2022-23 Budget	Percent Difference
<b>FEDERAL REVENUE</b>					
Special Education Discretionary Grants		8182	0.00	0.00	0.0%
Child Nutrition Programs		8220	0.00	0.00	0.0%
Donated Food Commodities		8221	0.00	0.00	0.0%
Interagency Contracts Between LEAs		8285	0.00	0.00	0.0%
Pass-Through Revenues from Federal Sources		8287	0.00	0.00	0.0%
Career and Technical Education	3500-3599	8290	0.00	0.00	0.0%
All Other Federal Revenue	All Other	8290	0.00	0.00	0.0%
TOTAL, FEDERAL REVENUE			0.00	0.00	0.0%
<b>OTHER STATE REVENUE</b>					
Other State Apportionments					
All Other State Apportionments - Current Year		8311	0.00	0.00	0.0%
All Other State Apportionments - Prior Years		8319	0.00	0.00	0.0%
Child Nutrition Programs		8520	0.00	0.00	0.0%
Mandated Costs Reimbursements		8550	0.00	0.00	0.0%
Pass-Through Revenues from State Sources		8587	0.00	0.00	0.0%

Description	Resource Codes	Object Codes	2021-22 Unaudited Actuals	2022-23 Budget	Percent Difference
California Clean Energy Jobs Act	6230	8590	0.00	0.00	0.0%
Career Technical Education Incentive Grant Program	6387	8590	0.00	0.00	0.0%
Drug/Alcohol/Tobacco Funds	6695	8590	0.00	0.00	0.0%
All Other State Revenue	All Other	8590	0.00	0.00	0.0%
TOTAL, OTHER STATE REVENUE			0.00	0.00	0.0%
<b>OTHER LOCAL REVENUE</b>					
Other Local Revenue					
Sales					
Sale of Equipment/Supplies		8631	0.00	0.00	0.0%
Sale of Publications		8632	0.00	0.00	0.0%
Food Service Sales		8634	0.00	0.00	0.0%
All Other Sales		8639	0.00	0.00	0.0%

Education Technology JPA  
Fresno County

Unaudited Actuals  
General Fund  
Expenditures by Object

10 77255 0000000  
Form 01

Description	Resource Codes	Object Codes	2021-22 Unaudited Actuals	2022-23 Budget	Percent Difference
Leases and Rentals		8650	0.00	0.00	0.0%
Interest		8660	2,340.84	1,000.00	-57.3%
Net Increase (Decrease) in the Fair Value of Investments		8662	(8,399.02)	0.00	-100.0%
Fees and Contracts					
Adult Education Fees		8671	0.00	0.00	0.0%
In-District Premiums/ Contributions		8674	0.00	0.00	0.0%
Transportation Fees From Individuals		8675	0.00	0.00	0.0%
Interagency Services		8677	0.00	0.00	0.0%
All Other Fees and Contracts		8689	251,042.07	185,507.00	-26.1%
Other Local Revenue					
Pass-Through Revenues From Local Sources		8697	0.00	0.00	0.0%
All Other Local Revenue		8699	0.00	0.00	0.0%
Tuition		8710	0.00	0.00	0.0%
All Other Transfers In		8781-8783	0.00	0.00	0.0%
Transfers of Apportionments					
Special Education SELPA Transfers From Districts or Charter Schools	6500	8791	0.00	0.00	0.0%

Description	Resource Codes	Object Codes	2021-22 Unaudited Actuals	2022-23 Budget	Percent Difference
From County Offices	6500	8792	0.00	0.00	0.0%
From JPAs	6500	8793	0.00	0.00	0.0%
ROC/P Transfers					
From Districts or Charter Schools	6360	8791	0.00	0.00	0.0%
From County Offices	6360	8792	0.00	0.00	0.0%
From JPAs	6360	8793	0.00	0.00	0.0%
Other Transfers of Apportionments					
From Districts or Charter Schools	All Other	8791	0.00	0.00	0.0%
From County Offices	All Other	8792	0.00	0.00	0.0%
From JPAs	All Other	8793	0.00	0.00	0.0%
All Other Transfers In from All Others		8799	0.00	0.00	0.0%
TOTAL, OTHER LOCAL REVENUE			244,983.89	186,507.00	-23.9%
TOTAL, REVENUES			244,983.89	186,507.00	-23.9%

Description	Resource Codes	Object Codes	2021-22 Unaudited Actuals	2022-23 Budget	Percent Difference
<b>CERTIFICATED SALARIES</b>					
Certificated Teachers' Salaries		1100	0.00	0.00	0.0%
Certificated Pupil Support Salaries		1200	0.00	0.00	0.0%
Certificated Supervisors' and Administrators' Salaries		1300	0.00	0.00	0.0%
Other Certificated Salaries		1900	0.00	0.00	0.0%
TOTAL, CERTIFICATED SALARIES			0.00	0.00	0.0%
<b>CLASSIFIED SALARIES</b>					
Classified Instructional Salaries		2100	0.00	0.00	0.0%
Classified Support Salaries		2200	0.00	0.00	0.0%
Classified Supervisors' and Administrators' Salaries		2300	0.00	0.00	0.0%
Clerical, Technical and Office Salaries		2400	0.00	0.00	0.0%
Other Classified Salaries		2900	0.00	0.00	0.0%
TOTAL, CLASSIFIED SALARIES			0.00	0.00	0.0%
<b>EMPLOYEE BENEFITS</b>					
STRS		3101-3102	0.00	0.00	0.0%



Description	Resource Codes	Object Codes	2021-22 Unaudited Actuals	2022-23 Budget	Percent Difference
PERS		3201-3202	0.00	0.00	0.0%
OASDI/Medicare/Alternative		3301-3302	0.00	0.00	0.0%
Health and Welfare Benefits		3401-3402	0.00	0.00	0.0%
Unemployment Insurance		3501-3502	0.00	0.00	0.0%
Workers' Compensation		3601-3602	0.00	0.00	0.0%
OPEB, Allocated		3701-3702	0.00	0.00	0.0%
OPEB, Active Employees		3751-3752	0.00	0.00	0.0%
Other Employee Benefits		3901-3902	0.00	0.00	0.0%
TOTAL, EMPLOYEE BENEFITS			0.00	0.00	0.0%
<b>BOOKS AND SUPPLIES</b>					
Approved Textbooks and Core Curricula Materials		4100	0.00	0.00	0.0%
Books and Other Reference Materials		4200	0.00	0.00	0.0%
Materials and Supplies		4300	0.00	0.00	0.0%
Noncapitalized Equipment		4400	0.00	0.00	0.0%
Food		4700	0.00	0.00	0.0%
TOTAL, BOOKS AND SUPPLIES			0.00	0.00	0.0%

Description	Resource Codes	Object Codes	2021-22 Unaudited Actuals	2022-23 Budget	Percent Difference
<b>SERVICES AND OTHER OPERATING EXPENDITURES</b>					
Subagreements for Services		5100	0.00	0.00	0.0%
Travel and Conferences		5200	0.00	1,500.00	New
Dues and Memberships		5300	0.00	0.00	0.0%
Insurance		5400-5450	1,736.81	1,910.00	10.0%
Operations and Housekeeping Services		5500	0.00	0.00	0.0%
Rentals, Leases, Repairs, and Noncapitalized Improvements		5600	0.00	0.00	0.0%
Transfers of Direct Costs		5710	0.00	0.00	0.0%
Transfers of Direct Costs - Interfund		5750	0.00	0.00	0.0%
Professional/Consulting Services and Operating Expenditures		5800	211,094.24	182,548.00	-13.5%
Communications		5900	0.00	0.00	0.0%
TOTAL, SERVICES AND OTHER OPERATING EXPENDITURES			212,831.05	185,958.00	-12.6%
<b>CAPITAL OUTLAY</b>					
Land		6100	0.00	0.00	0.0%
Land Improvements		6170	0.00	0.00	0.0%
Buildings and Improvements of Buildings		6200	0.00	0.00	0.0%

Description	Resource Codes	Object Codes	2021-22 Unaudited Actuals	2022-23 Budget	Percent Difference
Equipment		6400	0.00	0.00	0.0%
Equipment Replacement		6500	0.00	0.00	0.0%
Lease Assets		6600	0.00	0.00	0.0%
TOTAL, CAPITAL OUTLAY			0.00	0.00	0.0%

Description	Resource Codes	Object Codes	2021-22 Unaudited Actuals	2022-23 Budget	Percent Difference
<b>OTHER OUTGO (excluding Transfers of Indirect Costs)</b>					
Tuition					
Tuition, Excess Costs, and/or Deficit Payments					
Payments to Districts or Charter Schools		7141	0.00	0.00	0.0%
Payments to County Offices		7142	0.00	0.00	0.0%
Payments to JPAs		7143	0.00	0.00	0.0%
Other Transfers Out					
Transfers of Pass-Through Revenues					
To Districts or Charter Schools		7211	0.00	0.00	0.0%
To County Offices		7212	0.00	0.00	0.0%
To JPAs		7213	0.00	0.00	0.0%
Special Education SELPA Transfers of Apportionments					
To Districts or Charter Schools	6500	7221	0.00	0.00	0.0%
To County Offices	6500	7222	0.00	0.00	0.0%
To JPAs	6500	7223	0.00	0.00	0.0%
ROC/P Transfers of Apportionments					
To Districts or Charter Schools	6360	7221	0.00	0.00	0.0%
To County Offices	6360	7222	0.00	0.00	0.0%

Description	Resource Codes	Object Codes	2021-22 Unaudited Actuals	2022-23 Budget	Percent Difference
To JPAs	6360	7223	0.00	0.00	0.0%
Other Transfers of Apportionments	All Other	7221-7223	0.00	0.00	0.0%
All Other Transfers		7281-7283	0.00	0.00	0.0%
All Other Transfers Out to All Others		7299	0.00	0.00	0.0%
Debt Service					
Debt Service - Interest		7438	0.00	0.00	0.0%
Other Debt Service - Principal		7439	0.00	0.00	0.0%
TOTAL, OTHER OUTGO (excluding Transfers of Indirect Costs)			0.00	0.00	0.0%
<b>OTHER OUTGO - TRANSFERS OF INDIRECT COSTS</b>					
Transfers of Indirect Costs		7310	0.00	0.00	0.0%
Transfers of Indirect Costs - Interfund		7350	0.00	0.00	0.0%
TOTAL, OTHER OUTGO - TRANSFERS OF INDIRECT COSTS			0.00	0.00	0.0%
TOTAL, EXPENDITURES			212,831.05	185,958.00	-12.6%

Description	Resource Codes	Object Codes	2021-22 Unaudited Actuals	2022-23 Budget	Percent Difference
<b>INTERFUND TRANSFERS</b>					
<b>INTERFUND TRANSFERS IN</b>					
From: Special Reserve Fund		8912	0.00	0.00	0.0%
Other Authorized Interfund Transfers In		8919	0.00	0.00	0.0%
(a) TOTAL, INTERFUND TRANSFERS IN			0.00	0.00	0.0%
<b>INTERFUND TRANSFERS OUT</b>					
To: Special Reserve Fund		7612	0.00	0.00	0.0%
To: State School Building Fund/ County School Facilities Fund		7613	0.00	0.00	0.0%
To: Cafeteria Fund		7616	0.00	0.00	0.0%
Other Authorized Interfund Transfers Out		7619	0.00	0.00	0.0%
(b) TOTAL, INTERFUND TRANSFERS OUT			0.00	0.00	0.0%
<b>OTHER SOURCES/USES</b>					
<b>SOURCES</b>					
Long-Term Debt Proceeds					
Proceeds from Certificates					



Description	Resource Codes	Object Codes	2021-22 Unaudited Actuals	2022-23 Budget	Percent Difference
of Participation		8971	0.00	0.00	0.0%
Proceeds from Leases		8972	0.00	0.00	0.0%
Proceeds from Lease Revenue Bonds		8973	0.00	0.00	0.0%
All Other Financing Sources		8979	0.00	0.00	0.0%
(c) TOTAL, SOURCES			0.00	0.00	0.0%
<b>USES</b>					
All Other Financing Uses		7699	0.00	0.00	0.0%
(d) TOTAL, USES			0.00	0.00	0.0%
<b>CONTRIBUTIONS</b>					
Contributions from Unrestricted Revenues		8980	0.00	0.00	0.0%
Contributions from Restricted Revenues		8990	0.00	0.00	0.0%
(e) TOTAL, CONTRIBUTIONS			0.00	0.00	0.0%
TOTAL, OTHER FINANCING SOURCES/USES (a - b + c - d + e)			0.00	0.00	0.0%