

AGENDA REGULAR MEETING GOVERNING BOARD

1:00 P.M. July 29, 2021

Ed Tech JPA will hold a Board meeting on July 29, 2021, at 1:00 PM via web conference at Meeting ID meet.google.com/rwh-msdu-kfm Phone Number (US)+1 402-772-0170 PIN: 184 781 773#.

The meetings of the Board at which official action is taken shall be public meetings, and no person shall be excluded therefrom.

The agenda will be published at least 72 hours prior to the meeting. Supporting documentation will be provided at the meeting or emailed electronically to members prior to the meeting as it becomes available.

President Brianne Ford
Vice-President Jeremy Davis
Secretary David Seabury
Treasurer Michael Johnston

Board of Directors Founding Members

Irvine Unified	Founding Member	Brianne Ford/alternate Michelle Bennett
Capistrano Unified	Founding Member	Sean Rozell/alternate Stephanie Avera
Clovis Unified	Founding Member	Michael Johnston/alternate Susan Rutledge
Fullerton	Founding Member	Jeremy Davis/alternate Mike McAdam
El Dorado County of Education	Founding Member	David Seabury/Kevin Monsma
San Juan Unified	Founding Member	Vacant/alternate Peter Skibitzki
San Ramon Valley Unified	Founding Member	Greg Medici/alternate Greg Pitzer

Agenda

- **1.** Determination of a quorum and call to order roll call.
- 2. Approve the Minutes of the previous regular meeting.
- 3. Public Comment

Anyone may address the Board on any item that is within the Board's subject matter jurisdiction. However, the Board may not take action on any item not on this agenda except as authorized by Government Code section 54954.2. Each topic or item is limited to 30 minutes; each speaker is limited to 3 minutes.

- 4. Approval of the Agenda
- **5.** Board Member and Staff Reports
- **6.** Treasurer Report

Michael Johnston will provide an update to the board.

- 7. Standing Reports
 - **7.a.** Membership
 - **7.b**. Communications
 - **7.c.** Procurement



7.d. Goals and Objectives

8. Consent Agenda

All matters of the Consent Agenda are considered to be routine and will be enacted by the Board in one motion, without prior discussion. At this time an item may be removed from the consent calendar by the Board, staff, or community for discussion.

Recommendation: Approve all items on the Consent Agenda. Motion:

9. Items Removed from Consent Agenda

9.a.

10. Items of Business (Action)

10.a. Elect Director for San Juan Unified School District

Background information: The primary board member designee for San Juan Unified School District, Kent Stephens, has retired resulting in a vacancy in the board. San Juan Unified School District wishes to appoint Peter * Skibitski-Skibitzki as their new primary board member.

Recommendation: Elect * Skibitski Skibitski as primary designee for San Juan Unified School District.

Motion:

11. Items for Discussion

11.a. JPA Strategic Initiatives - signup sheet

Closing Items

12. Adjournment

Future Meetings

September 9, 2021

Telecommuting members of the public who wish to address the Board during the Board Meeting must complete the provided form at

https://docs.google.com/forms/d/1Il2zovD0kE8DZmG3ElThhmnVAML0MWhSz 73BqMZEUs/edit prior to the start of the Board Meeting.

*Corrected 8/4/2021



Consent Agenda REGULAR MEETING GOVERNING BOARD

1:00 P.M. July 29, 2021

1. Ratify Approval of New Associate Members.

Background Information: The following organizations have applied for associate membership and, pursuant to Ed Tech JPA's Associate Member Operating Procedures, were granted provisional approval:

Gridley Unified School District

The Board must formally ratify the approval of their membership.

Recommendation: Ratify associate membership for the organizations listed.

2. Approve Amendment to Awarded Vendor Name.

Background Information: Ed Tech JPA awarded RFP No. 20/21-03 Social and Emotional Learning Assessment System to Patrick Cook-Deegan dba Project Wayfinder ("Project Wayfinder") at the May 27, 2021 board meeting. The vendor has since provided an updated W-9 reflecting their correct legal name.

Recommendation: Approve an amendment to the existing award from Patrick Cook-Deegan dba Project Wayfinder to Project Wayfinder Inc.; and Resolution No. 21-22-1 awarding RFP No. 20/21-03 Social and Emotional Learning Assessment System to Project Wayfinder Inc. and other qualifying vendors, as approved by the board, with the administrative fee as approved at the January 23, 2020 board meeting.

3. Approve Amendment to Vendor Agreement.

Background Information: Ed Tech JPA awarded RFP No. 19/20-02 Assessment Platform to Snapwiz, Inc. dba Edulastic ("Edulastic") at the December 5, 2019 board meeting. Edulastic would like the capability to offer its services at no cost or at a discounted rate for trial periods ("pilots").

Recommendation: Approve an amendment to the existing agreement specifying that Edulastic may offer its product at no cost or at a discounted rate for pilots.

4. Approve Amendment to Vendor Agreement.

Background Information: Ed Tech JPA awarded RFP No. 20/21-03 Social and Emotional Learning Assessment System to Aperture Education, LLC ("Aperture") at the May 27, 2021 board meeting. Aperture would like the capability to offer its services at a discounted rate to promote strategic partnerships.

Recommendation: Approve an amendment to the existing agreement specifying that Aperture may offer its product at a discounted rate for strategic partnerships.

5. Approve Amendment to Vendor Agreement.



Background Information: Ed Tech JPA awarded RFP No. 18/19-01 Nutrition Services Management Platform to Titan School Solutions, Inc. who was subsequently acquired by EMS Linq Inc ("Linq") at the March 15, 2019 board meeting. Linq would like the capability to offer its services at a discounted rate to promote strategic partnerships.

Recommendation: Approve an amendment to the existing agreement specifying that Linq may offer its product at a discounted rate for strategic partnerships.

6. Approve Amendment to Vendor Agreement.

Background Information: Ed Tech JPA awarded RFP No. 18/19-03 Learning Management Solution Platform to Instructure, Inc. ("Canvas") at the May 10, 2019 board meeting. Canvas would like to add technical consulting as an added product substantially equivalent to the originally proposed support and training options.

Recommendation: Approve an amendment to the existing agreement specifying that Canvas may offer technical consulting.

7. Approve Issuance of RFP

Background Information: Irvine USD has volunteered to run a Request for Proposal (RFP) for: **Visitor Management System.**

Recommendation: Approve Resolution No. 21-22-2 authorizing issuance of the RFP with scoring criteria as presented and the administrative fee as approved at the January 23, 2020 board meeting.



List of Attachments Board Meeting July 29, 2021

Item No.	Page No.	Description
1	6	June 24, 2021 Board Meeting Minutes
2	9	Annual Goals Progress Report
3	10	Strategic Initiatives Signup Sheet
4	13	Project Wayfinder Inc. updated Resolution, Intent to Award, and W-9 (Resolution No. 21-22-1)
5	17	Approval of Visitor Management System RFP Process (Resolution No. 21-22-2)
6	18	Email from San Juan USD COO re: Primary Director

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY

Minutes

REGULAR MEETING OF THE GOVERNING BOARD

June 24, 2021 1:00 P.M. Google Meet

1. CALL TO ORDER AND ROLL CALL

Minutes:

Brianne Ford called the meeting to order at 1:02 PM.

Present In Person:

N/A

Present by Telephone:

Brianne Ford with Irvine Unified School District
Michael Johnston with Clovis Unified School District
David Seabury with El Dorado County Office of Education
Greg Medici with San Ramon Valley Unified School District
Michael McAdam with Fullerton School District

2. APPROVAL OF MINUTES

Motion Passed: Approve the Minutes from the May 27, 2021 Regular Board Meeting.

Passed with a motion by Greg Medici and a second by David Seabury.

Aye Brianne Ford
Aye Michael Johnston
Aye David Seabury
Aye Greg Medici
Aye Michael McAdam

3. PUBLIC COMMENT

Anyone may address the Board on any item that is within the Board's subject matter jurisdiction. However, the Board may not take action on any item not on this agenda except as authorized by Government Code section 54954.2.

4. APPROVAL OF AGENDA

Motion Passed: Adopt Agenda, as presented.

Passed with a motion by Greg Medici and a second by David Seabury.

Aye Brianne Ford
Aye Michael Johnston
Aye David Seabury
Aye Greg Medici
Aye Michael McAdam

5. ACCEPTANCE OF BOARD MEMBER AND STAFF REPORTS

Minutes: Board members shared their district/counties' situations related to purchases, administrative matters, and matters related to COVID 19.

6. ACCEPTANCE OF TREASURER REPORT

Minutes: None.

7. ACCEPTANCE OF STANDING REPORTS

7.a. Membership

Minutes: Membership was discussed.

7.b. Communications

Minutes: Recent and planned communications with members were discussed.

7.c. Procurement

Minutes: Future RFPs were discussed.

7.d. Goals and Objectives

Minutes: The Annual Goals Progress Report and budget projections were reviewed.

8. ACCEPTANCE OF CONSENT AGENDA

8.a. At this time an item may be removed from the consent calendar by the Board, staff, or community for discussion. Approve all items on the Consent Agenda.

Motion Passed: Approve all items on the Consent Agenda.

Passed with a motion by Greg Medici and a second by David Seabury.

Aye Brianne Ford
Aye Michael Johnston
Aye David Seabury
Aye Greg Medici

Aye Michael McAdam

9. ITEMS REMOVED FROM CONSENT AGENDA

9.a. Items Removed from Consent Agenda: None.

10. ITEMS OF BUSINESS (ACTION)

10.a. Approve 2021-22 Budget

Motion Passed: Approve 2021-22 Budget as presented

Passed with a motion by Greg Medici and a second by David Seabury.

Aye Brianne Ford
Aye Michael Johnston
Aye David Seabury
Aye Greg Medici
Aye Michael McAdam

10.b. Approve Annual Evaluation Report

Motion Passed: Approve the Annual Evaluation Report for 2020-21 as presented

Passed with a motion by Greg Medici and a second by David Seabury.

Aye Brianne Ford
Aye Michael Johnston
Aye David Seabury
Aye Greg Medici
Aye Michael McAdam

10.c. Approve Annual Plan.

Motion Passed: Approve the Annual Plan for 2021-22 as presented.

Passed with a motion by Greg Medici and a second by David Seabury.

Aye Brianne Ford
Aye Michael Johnston
Aye David Seabury
Aye Greg Medici
Aye Michael McAdam

10.d. Approve the 2021-22 Legal Budget and Plan.

Motion Passed: Approve the 2021-22 Legal Budget and Plan as presented.

Passed with a motion by Greg Medici and a second by David Seabury.

Aye Brianne Ford
Aye Michael Johnston
Aye David Seabury
Aye Greg Medici
Aye Michael McAdam

11.ITEMS FOR DISCUSSION

None.

12. ADJOURNMENT

Motion Passed: Adjourn the meeting at 1:31 pm.

Passed with a motion by Greg Medici and a second by David Seabury.

Aye Brianne Ford
Aye Michael Johnston
Aye David Seabury
Aye Greg Medici
Aye Michael McAdam

Future Meetings July 29, 2021



ANNUAL GOALS PROGRESS REPORT

July 2021

The Education Technology Joint Powers Authority (Ed Tech JPA) aims to streamline procurement, provide competitive pricing, and secure favorable technology contracts for educational agencies and other eligible entities.

CURRENT POSITION

June 24, 2021	July 22, 2021	Goal for June 2022
88 Members	89 Members	110 Members
1,172,230 Students	1,174,285 Students	
15 Completed Procurements	15 Completed Procurements	18 Completed Procurements
56 Available Contracts	59 Available Contracts	
\$138,612.33 Admin Fee Revenue	\$0 Admin Fee Revenue 2021-22	\$160K Admin Fee Revenue
2020-21		2021-22

Ed Tech JPA Strategic Initiatives 2021-22

Category	Activity	Primary	Secondary/Additio
Membership	Annual Membership Survey	Michelle	Brie
	Processing New Member Applications/New Member Onboarding	Michelle	Sarah (IUSD)
	Potential Member Outreach - Identifying Underrepresented Regions, Members with no Contracts	Brie	Michelle
	Potential Member Outreach - Direct Contact with Districts/COEs	Michelle (coordinate updates)	ALL (Assigned by County)
	Direct Calls to Members w/o Contract Usage	Michelle (coordinate updates)	ALL (Assigned by County)
Procurement	Draft and Administer Facilities Management RFP	Michelle	Brie, F3
	Draft and Administer Absence Tracking/Substitute RFP	Michelle	Brie, F3
	Draft and Administer Visitor Management RFP	Michelle	Brie, F3
	Contract negotiations/tracking	Michelle	F3
	Contract Amendments (Acquisitions, Product Updates, Admin Fee)	Michelle	F3
	Maintain Procurement Calendar and Prepare Board Items	Michelle	Brie

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Outreach/Marketing	Refresh Ed Tech JPA Website	Michelle/Brie	IUSD Web Team
	Update Ed Tech JPA Website URL (edtechjpa.org)	IUSD Web Team	Michael, Jeremy, Michelle, Brie
	CITE Conference Participation/Presentation	Brie	Jeremy, Michelle
	CASBO Conference Participation/Presentation	Michael	Brie, Michelle
	CASH Conference Participation/Presentation		
	Develop Structure for Hosted Vendor Conferences (Product Presentations)		Brie
	Vendor Conference 1: Data Assessment and Analytics (Assessment, Educational Intelligence, SEL awardees) - Host/Coordination		IUSD Admin Team
	Vendor Conference 2: Web Design and Hosting - Host/Coordination		IUSD Admin Team
	Signature Logo	IUSD Web Team	Michelle (coordinate)
	Ed Tech JPA branded T-shirts		Brie, Michelle
Financial Capacity	Maintain Budget, Update for Initial Adoption, Interim Revisions, Audit	Michael	Susan
	Request Admin Fee Quarterly Reports from Vendors	Susan	Michael
	Invoice Vendors for Admin Fee Payments	Susan	Michael
	Update Sales Projections Worksheet	Brie	Michelle, Susan
	Validate General Counsel/Consultant Expenditures	Michelle	Susan
	Evaluate Potential Alternative Revenue Streams		

	Pay legal fees, consultants, insurance, all other JPA costs	Susan	Michael
Board Operations	Prepare Board Agendas and Materials	Michelle	Brie
	Annual Evaluation Report	Brie	Michelle
	Annual Plan	Brie	Michelle
	Legal Budget and Plan	F3	Brie, Michelle
	Board Weekly Update	Michelle	Brie

Education Technology Joint Powers Authority RESOLUTION No. 21-22-01

AWARD OF MASTER AGREEMENT FOR SOCIAL AND EMOTIONAL LEARNING ASSESSMENT SYSTEM

WHEREAS, the Governing Board of Education Technology Joint Powers Authority ("Ed Tech JPA") wishes enter into one or more Master Agreements for a social and emotional learning assessment system and related services in order to accommodate Founding Member and Associate Members' current and future social and emotional learning assessment system needs; and

WHEREAS, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

WHEREAS, the Ed Tech JPA issued Request for Proposals ("RFP") 20/21-03 Social and Emotional Learning Assessment System and received twelve responses to its RFP; and

WHEREAS, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Technology Requirements, and (4) Price; and

WHEREAS, the Ed Tech JPA finds that the proposal submitted by Project Wayfinder Inc. ("Project Wayfinder") meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with Project Wayfinder; and

WHEREAS, the Master Agreement shall set for the terms and conditions of the Agreement between the parties;

WHEREAS, the proposed form of the Master Agreement was incorporated as an attachment in the RFP; and

WHEREAS, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

WHEREAS, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

WHEREAS, Ed Tech JPA members include school districts; and

WHEREAS, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:

- 1. The foregoing recitals are true and correct.
- 2. The Board finds that the procurement of web design and hosting and related services qualifies as procurement under Public Contract Code section 20118.2.
- 3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements, Project Wayfinder meets the minimum criteria, satisfies the Ed Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
- 4. The Board awards Master Agreements for a social and emotional learning assessment system to Project Wayfinder.
- 5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 29th day of July, 2021.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

Ву		
Brianne Ford, Board President		
	Attest:	
	David Seabury, Secretary	



RFP No. 20/21-03 Social and Emotional Learning Assessment System

Updated Intent to Award

July 8, 2021

This is a statement of an Intent to Award RFP No. 20/21-03 Social and Emotional Learning Assessment System, opened on February 17, 2021. Upon the completion of the review of proposals and evaluations the contract will be awarded to:

Aperture Education, LLC
Achilles Bardos dba Edumetrisis
Illuminate Education, Inc.
Kelvin Education, Inc.
ACT, Inc.
Panorama Education, Inc.
NCS Pearson, Inc.
*Project Wayfinder Inc.
Let's Chat Productions, LLC dba Respectful Ways
Rethink Autism, Inc.
Teachercentric, Inc dba Satchel Pulse

This recommendation will be considered by the Education Technology Joint Powers Authority Board, in a public Board meeting, commencing at 1:00 pm on May 27, 2021. The award of the proposal is contingent upon Board approval and the successful conclusion of contract negotiations.

^{*}Correction to vendor legal name submitted.

(Rev. October 2018) Department of the Treasury

Request for Taxpayer Identification Number and Certification

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

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j	Name (as shown on your income tax return). Name is required on this line; of Project Wayfinder Inc.	to not leave this line blank.										
	Project Wayfinder Inc.				_							
	2 Business name/disregarded entity name, if different from above											
page 3.	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.				4 Exemptions (codes apply only to certain entitles, not individuals; see instructions on page 3):							
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If you do not return Form W-9 to the requester with a TIN, you might

alien), to provide your correct TIN.

later.

amount reportable on an information return. Examples of information

returns include, but are not limited to, the following.

• Form 1099-INT (interest earned or paid)

Education Technology Joint Powers Authority RESOLUTION No. 21-22-2

APPROVAL OF VISITOR MANAGEMENT SYSTEM RFP PROCESS

WHEREAS, the Education Technology Joint Powers Authority ("Ed Tech JPA") wishes to enter into Master Contracts with providers for visitor management systems and related services in order to accommodate Associate Members' current and future visitor management systems needs; and

WHEREAS, visitor management systems and related services are of a specialized and unique nature; and

WHEREAS, visitor management systems are undergoing rapid and significant changes and Associate Members' demand for these services is increasing; and,

WHEREAS, there has been a proliferation of services and products to reflect these changes; and

WHEREAS, pursuant to Public Contract Code section 20118.2, school districts are allowed to acquire visitor management systems through a Request for Proposal ("RFP") process that takes into account system capabilities and other factors in addition to cost; and

WHEREAS, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

WHEREAS, Ed Tech JPA members include school districts; and

WHEREAS, Ed Tech JPA intends to publish an RFP for the acquisition of visitor management systems and related services, with the following evaluation components: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Price, and (4) Technology Requirements.

NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:

- 1. Ed Tech JPA's proposed procurement of visitor management systems and related services qualifies as procurement under Public Contract Code section 20118.2 and is hereby authorized by the Board.
 - 2. The evaluation factors are hereby authorized and approved.
- 3. The multiple award schedule of the RFP and authorization for the Board President to enter into a Master Contract between Ed Tech JPA and selected providers shall be taken by separate Board action.

ADOPTED, SIGNED AND APPROVED this 29th day of July, 2021.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

	By:	
	Brianne Ford, Board President	
Attest:		
David Seabury, Secretary		

Michelle D

Peter

Michelle Bennett	
From: Sent: To: Cc: Subject: Attachments:	Frank Camarda <frank.camarda@sanjuan.edu> Friday, July 23, 2021 10:21 AM Michelle Bennett Peter Skibitzki [EXTERNAL] FW: Director for San Juan Re: [EXTERNAL] RE: JPA director/secretary</frank.camarda@sanjuan.edu>
CAUTION: Verify the sender	before clicking links or opening attachments.
Good Morning Michelle,	
Please accept this email as notice	e to appoint Peter Skibitzki as San Juans primary director to the Ed Tech JPA.
Kind Regards,	
Frank Camarda Chief Operations Officer 6135 Sutter Avenue Carmichael, Ca. 95608 916-971-5740	
"Good business leaders create a completion." Jack Welch	vision, articulate the vision, passionately own the vision, and relentlessly drive it to
From: Peter Skibitzki Sent: Thursday, July 22, 2021 3:4 To: Frank Camarda <frank.camar director="" for="" fw:="" jua<="" san="" subject:="" td=""><td>da@sanjuan.edu></td></frank.camar>	da@sanjuan.edu>
Frank	
In speaking with the JPA presider representative for the Ed Tech JP	nt and board, an email from you will be sufficient to allow me to be named the district's PA Board
Thanks	