

# AGENDA REGULAR MEETING GOVERNING BOARD

1:00 P.M. May 28, 2020

Ed Tech JPA will hold a Board meeting on May 28, 2020, at 1:00 PM via web conference at meet.google.com/pyo-rqqa-ani, Phone Number (US)+1 409-263-1274 PIN: 349 277 414#.

The meetings of the Board at which official action is taken shall be public meetings, and no person shall be excluded therefrom.

The agenda will be published at least 72 hours prior to the meeting. Supporting documentation will be provided at the meeting or emailed electronically to members prior to the meeting as it becomes available.

President Brianne Ford
Vice-President John Morgan
Secretary Jeremy Davis
Treasurer Michael Johnston

### **Board of Directors Founding Members**

Irvine Unified Founding Member Brianne Ford/alternate Michelle Bennett
Capistrano Unified Founding Member John Morgan/alternate Stephanie Avera
Clovis Unified Founding Member Michael Johnston/alternate Susan Rutledge
Fullerton Founding Member Jeremy Davis/alternate Mike McAdam
El Dorado County of Education Founding Member Ed Manansala/alternate David Seabury

### Agenda

- **1.** Determination of a quorum and call to order roll call.
- 2. Approve the Minutes of the previous regular meeting.
- 3. Public Comment

Anyone may address the Board on any item that is within the Board's subject matter jurisdiction. However, the Board may not take action on any item not on this agenda except as authorized by Government Code section 54954.2. Each topic or item is limited to 30 minutes; each speaker is limited to 3 minutes.

- 4. Approval of the Agenda
- **5.** Board Member Reports
- 6. Treasurer Report

Michael Johnston will provide an update to the board.

- **7.** Standing Reports
  - **7.a.** Membership
  - **7.b.** Communications
  - **7.c.** Procurement
- 8. Consent Agenda



### **8.a.** Ratify Approval of New Associate Members

Background Information: The following organizations have applied for associate membership and, pursuant to Ed Tech JPA's Associate Member Operating Procedures, were granted provisional approval:

- Carlsbad Unified School District
- Savanna School District

The Board must formally ratify the approval of their membership.

Recommendation: Ratify associate membership for the organizations listed.

Motion:

**Unfinished and Old Business** 

None.

### New Business (Action Items)

9. Approve Award of RFP No. 19/20-06 College and Career Planning Platform.

### **9.a.** Background information:

RFP No. 19/20-06 College and Career Planning Platform was conducted pursuant to Board approval at the May 30, 2019 Board meeting. MajorClarity, Inc. submitted a Proposal that meets the minimum qualifications for sections 1,2, 3, & 4.

Recommendation: Approve Resolution No. 19-20-26 awarding RFP No. 19/20-06 College and Career Planning Platform to MajorClarity, Inc., and other qualifying vendors, as approved by the board, with the administrative fee as approved at the January 23, 2020 board meeting.

Motion:

#### **9.b.** Background information:

RFP No. 19/20-06 College and Career Planning Platform was conducted pursuant to Board approval at the May 30, 2019 Board meeting. Naviance, INc.. submitted a Proposal that meets the minimum qualifications for sections 1,2, 3, & 4.

Recommendation: Approve Resolution No. 19-20-26 awarding RFP No. 19/20-06 College and Career Planning Platform to Naviance, Inc., and other qualifying vendors, as approved by the board, with the administrative fee as approved at the January 23, 2020 board meeting.

Motion:



### **9.c.** Background information:

RFP No. 19/20-06 College and Career Planning Platform was conducted pursuant to Board approval at the May 30, 2019 Board meeting. SchooLinks, Inc submitted a Proposal that meets the minimum qualifications for sections 1,2, 3, & 4.

Recommendation: Approve Resolution No. 19-20-26 awarding RFP No. 19/20-06 College and Career Planning Platform to SchooLinks, Inc, and other qualifying vendors, as approved by the board, with the administrative fee as approved at the January 23, 2020 board meeting.

Motion:

#### **9.d.** Background information:

RFP No. 19/20-06 College and Career Planning Platform was conducted pursuant to Board approval at the May 30, 2019 Board meeting. XAP Corporation submitted a Proposal that meets the minimum qualifications for sections 1,2, 3, & 4.

Recommendation: Approve Resolution No. 19-20-26 awarding RFP No. 19/20-06 College and Career Planning Platform to XAP Corporation, and other qualifying vendors, as approved by the board, with the administrative fee as approved at the January 23, 2020 board meeting.

Motion:

#### **9.e.** Background information:

RFP No. 19/20-06 College and Career Planning Platform was conducted pursuant to Board approval at the May 30, 2019 Board meeting. Anaca Technologies Ltd dba Xello submitted a Proposal that meets the minimum qualifications for sections 1,2, 3.1 - 3.7, & 4.

Recommendation: Approve Resolution No. 19-20-26 awarding RFP No. 19/20-06 College and Career Planning Platform to Anaca Technologies Ltd dba Xello, and other qualifying vendors, as approved by the board, with the administrative fee as approved at the January 23, 2020 board meeting.

Motion:

### 10. Public Hearing: Ed Tech JPA 2019-20 Budget

Background information: The California Education Code requires the Board to conduct a Public Hearing on its fiscal year budget prior to its adoption of said budget. On May 28, 2020, the Board has scheduled a Public Hearing for the 2020-21 Adopted Budget at 1:00 p.m. The Public Hearing will be held via web conference at meet.google.com/pyo-rqqa-ani, Phone Number (US)+1 409-263-1274 PIN: 349 277 414#.. The Budget Adoption is scheduled to be brought to the Board for consideration at the next regularly scheduled Board meeting.

Recommendation: Hold a public hearing and consider all comments regarding the 2020-21 Budget.

New Business (Non Action Items)



- 11. Discuss potential Founding Members and determine next steps.
- **12.** Discuss Annual Evaluation and Plan to Identify Programs and Services. The Bylaws require an annual evaluation report of the effectiveness of programs and services, and annual plan which describes objectives and procedures to be implemented in assisting with the resolution of the needs of the JPA's membership (Per Bylaws Section V.F.1.) and which identifies the programs and services which are suggested by the JPA for implementation during the following year and shall contain components of long-range planning determined by the JPA. (Per Bylaws Section V.F.14.).

## **Closing Items**

- 13. Personnel Items
- 14. Reports of the Executive Director and any special committees or advisory councils
- 15. Presentation of written communications
- 16. Scheduling of next regular meeting Thursday, June 25, 2020 at 1:00pm at Irvine USD
- **17.** Adjournment.

Telecommuting members of the public who wish to address the Board during the Board Meeting must complete the provided form at

https://docs.google.com/forms/d/1ll2zovD0kE8DZmG3ElThhmnVAML0MWhSz\_73BqMZEUs/edit prior to the start of the Board Meeting.



# List of Attachments Board Meeting May 28, 2020

Item No.	Page No.	Description
1	6	May 8, 2020 Board Meeting Minutes
2	8	RFP 19/20-06 College and Career Planning Scoring Sheet
3	9	Resolution No. 19-20-26 Award of Master Agreement for College and Career Planning Platform (to Major Clarity, Inc.)
4	11	Resolution No. 19-20-27 Award of Master Agreement for College and Career Planning Platform (to Naviance, Inc)
5	13	Resolution No. 19-20-28 Award of Master Agreement for College and Career Planning Platform (to SchooLinks, Inc)
6	15	Resolution No. 19-20-29 Award of Master Agreement for College and Career Planning Platform (to XAP Corporation)
7	17	Resolution No. 19-20-30 Award of Master Agreement for College and Career Planning Platform (to Anaca Technologies Ltd dba Xello)

## **EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY**

# Minutes

### REGULAR MEETING OF THE GOVERNING BOARD

May 8, 2020 8:00 A.M. Google Meet

### 1. CALL TO ORDER

Minutes:

Brianne Ford called the meeting to order at 8:03 PM.

#### 2. PUBLIC COMMENT

#### None.

Anyone may address the Board on any item that is within the Board's subject matter jurisdiction. However, the Board may not take action on any item not on this agenda except as authorized by Government Code section 54954.2.

#### 3. ROLL CALL

#### Present by VideoConference:

Brianne Ford with Irvine Unified School District
Jeremy David with Fullerton School District
John Morgan with Capistrano Unified School District
David Seabury with El Dorado County Office of Education
Michael Johnston with Clovis Unified School District

### 4. APPROVAL OF MINUTES

Motion Passed: Approve the Minutes from the April 30, 2020 Regular Board Meeting.

Passed with a motion by John Morgan and a second by David Seasbury.

Yes Brianne Ford Yes Michael Johnston

Yes David Seabury

Yes John Morgan

Yes Jeremy Davis

#### 5. APPROVAL OF AGENDA

Motion Passed: Adopt Agenda, as presented.

Passed with a motion by John Morgan and a second by David Seasbury.

Yes Brianne Ford

Yes Michael Johnston

Yes David Seabury

Yes John Morgan

Yes Jeremy Davis

### **5. NEW BUSINESS (NON ACTION ITEMS)**

Discuss potential Founding Members and determine next steps. Authorize McGuire & Associates to extend offers to join as a Founding Member to San Ramon Valley Unified School District, Twin Rivers Unified School District, and San Juan Unified School District.

#### 6. SCHEDULING OF NEXT MEETING

The next Regular Meeting shall be held on May 28, 2020 at 1:00pm at meet.google.com/pyo-rqqa-ani, Phone Number (US)+1 409-263-1274 PIN: 349 277 414#, as approved on the Regular Board Meeting Schedule approved on April 30, 2020, but may be changed at the discretion of the board.

#### 7. ADJOURNMENT

Motion Passed: Adjourn the meeting at 8:17am.

Passed with a motion by John Morgan and a second by David Seasbury.

Yes Brianne Ford

Yes Michael Johnston

Yes David Seabury

Yes John Morgan

Yes Jeremy Davis

# Ed Tech JPA RFP No. 19/20-06 College and Career Planning Platform

			T	T		<u> </u>
Vendor Name	Major Clarity, Inc.	Naviance, Inc.	SchoolLinks,	Thrive Academics, Inc.	XAP Corporation	Anaca Technologies Ltd dba Xello
All Forms Complete	Pass	Pass	Pass	Pass	Pass	Pass
Vendor Experience and Ability to Perform	Pass	Pass	Pass	Pass	Pass	Pass
Technology	Pass	Pass	Pass	Fail	Pass	Pass
Functionaltiy and Usability: Part 1 General	Pass	Pass	Pass	Fail	Pass	Pass
Functionaltiy and Usability: Part 2 College Planning	Pass	Pass	Pass	Fail	Pass	Pass
Functionaltiy and Usability: Part 3 Career Planning	Pass	Pass	Pass	Fail	Pass	Pass
Functionaltiy and Usability: Part 4 Academic Planning	Pass	Pass	Pass	Fail	Pass	Pass
Functionaltiy and Usability: Part 5 Personal/Social Growth Tools	Pass	Pass	Pass	Fail	Pass	Pass
Functionaltiy and Usability: Part 6 Assessments	Pass	Pass	Pass	Fail	Pass	Pass
Functionaltiy and Usability: Part 7 Data and Reports	Pass	Pass	Pass	Fail	Pass	Pass
Functionaltiy and Usability: Part 8 Communiction	Pass	Pass	Pass	Fail	Pass	Fail
4 Price	Pass	Pass	Pass	Pass	Pass	Pass
Final Evaluation	Pass	Pass	Pass	Fail	Pass	Pass
Comments/Notes						Failed section 3.8

# AWARD OF MASTER AGREEMENT FOR COLLEGE AND CAREER PLANNING PLATFORM

WHEREAS, the Governing Board of Education Technology Joint Powers Authority ("Ed Tech JPA") wishes enter into one or more Master Agreements for college and career planning platforms and related services in order to accommodate Founding Member and Associate Members' current and college and career planning needs; and

WHEREAS, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

WHEREAS, the Ed Tech JPA prepared a Request for Proposals ("RFP") for College and Career Planning Platforms and received six (6) responses to its RFP; and

WHEREAS, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Price, and (4) Technology Requirements; and

WHEREAS, the Ed Tech JPA finds that the proposal submitted by Major Clarity, Inc. ("Major Clarity") meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with Major Clarity; and

WHEREAS, the Master Agreement shall set for the terms and conditions of the Agreement between the Parties; and

WHEREAS, the proposed form of the Master Agreement is available on the Ed Tech JPA's website; and

WHEREAS, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

WHEREAS, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:

- 1. The foregoing recitals are true and correct.
- 2. The Board finds that the procurement of a college and career planning platform and related services qualifies as procurement under Public Contract Code section 20118.2.
- 3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements; Major Clarity meets the minimum criteria, satisfies the ED Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
- 4. The Board awards a Master Agreement for a college and career planning platform to Major Clarity.
- 5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 28th day of May, 2020.

By:		
Brianne Ford, Board President	<u> </u>	
	Attest:	
	Jeremy Davis, Secretary	

# AWARD OF MASTER AGREEMENT FOR COLLEGE AND CAREER PLANNING PLATFORM

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WHEREAS, the Ed Tech JPA prepared a Request for Proposals ("RFP") for College and Career Planning Platforms and received six (6) responses to its RFP; and

WHEREAS, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Price, and (4) Technology Requirements; and

WHEREAS, the Ed Tech JPA finds that the proposal submitted by Naviance, Inc. ("Naviance") meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with Naviance; and

WHEREAS, the Master Agreement shall set for the terms and conditions of the Agreement between the Parties; and

WHEREAS, the proposed form of the Master Agreement is available on the Ed Tech JPA's website; and

WHEREAS, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

WHEREAS, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

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- 1. The foregoing recitals are true and correct.
- 2. The Board finds that the procurement of a college and career planning platform and related services qualifies as procurement under Public Contract Code section 20118.2.
- 3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements; Naviance meets the minimum criteria, satisfies the ED Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
- 4. The Board awards a Master Agreement for a college and career planning platform to Naviance.
- 5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

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WHEREAS, the Ed Tech JPA finds that the proposal submitted by SchooLinks, Inc ("SchooLinks") meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with SchooLinks; and

WHEREAS, the Master Agreement shall set for the terms and conditions of the Agreement between the Parties; and

WHEREAS, the proposed form of the Master Agreement is available on the Ed Tech JPA's website; and

WHEREAS, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

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WHEREAS, the Ed Tech JPA finds that the proposal submitted by XAP Corporation ("XAP") meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with XAP; and

WHEREAS, the Master Agreement shall set for the terms and conditions of the Agreement between the Parties; and

WHEREAS, the proposed form of the Master Agreement is available on the Ed Tech JPA's website; and

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- 2. The Board finds that the procurement of a college and career planning platform and related services qualifies as procurement under Public Contract Code section 20118.2.
- 3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements; XAP meets the minimum criteria, satisfies the ED Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
- 4. The Board awards a Master Agreement for a college and career planning platform to XAP.
- 5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 28th day of May, 2020.

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WHEREAS, the Ed Tech JPA finds that the proposal submitted by Anaca Technologies Ltd dba Xello ("Xello") meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with Xello; and

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WHEREAS, the proposed form of the Master Agreement is available on the Ed Tech JPA's website; and

WHEREAS, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

WHEREAS, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:

- 1. The foregoing recitals are true and correct.
- 2. The Board finds that the procurement of a college and career planning platform and related services qualifies as procurement under Public Contract Code section 20118.2.
- 3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements; Xello meets the minimum criteria, satisfies the ED Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
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- 5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 28th day of May, 2020.

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	Jeremy Davis, Secretary	-