

AGENDA
SPECIAL MEETING GOVERNING BOARD
3:00 P.M. February 3, 2020

Ed Tech JPA will hold a special board meeting on February 3, 2020, at 3:00PM at 5050 Barranca Parkway, Irvine, CA 92604, 1450 Herndon Avenue, Clovis, CA 93611, 1401 Valencia Drive, Fullerton, CA 92833, and 6767 Green Valley Road, Placerville, CA 95667, and 33122 Valle Road, San Juan Capistrano, CA 92675.

The meetings of the Board at which official action is taken shall be public meetings, and no person shall be excluded therefrom.

The agenda will be published at least 72 hours prior to the meeting. Supporting documentation will be provided at the meeting or emailed electronically to members prior to the meeting as it becomes available.

President	Brianne Ford
Vice-President	John Morgan
Secretary	Jeremy Davis
Treasurer	Michael Johnston

Board of Directors Founding Members

Irvine Unified	Founding Member	Brianne Ford/alternate Michelle Bennett
Capistrano Unified	Founding Member	John Morgan/alternate Stephanie Avera
Clovis Unified	Founding Member	Michael Johnston/alternate Susan Rutledge
Fullerton	Founding Member	Jeremy Davis/alternate Mike McAdam
El Dorado County of Education	Founding Member	Ed Manansala/alternate David Seabury

Agenda

1. Determination of a quorum and call to order - roll call.
2. Approve the Minutes of the previous regular meeting.
3. Public Comment

Anyone may address the Board on any item that is within the Board's subject matter jurisdiction. However, the Board may not take action on any item not on this agenda except as authorized by Government Code section 54954.2. Each topic or item is limited to 30 minutes; each speaker is limited to 3 minutes.

4. Approval of the Agenda

New Business (Action Items)

5. Approve Award of RFP No. 19/20-04 Help Desk System.

5.a. Background information:

RFP No. 19/20-04 Help Desk System was conducted pursuant to Board approval at the June 30, 2019 Board meeting. Gem-Cap Inc. dba Hayes Software Systems submitted a Proposal that meets the minimum qualifications.

Recommendation: Approve Resolution No. 19-20-20 awarding RFP No. 19/20-04 Help Desk System to Gem-Cap Inc. dba Hayes Software Systems, and other qualifying vendors, as approved by the board, with the administrative fee as approved at the January 23, 2020 board meeting.

Motion:

5.b. Background information:

RFP No. 19/20-04 Help Desk System was conducted pursuant to Board approval at the June 30, 2019 Board meeting. Ivanti, Inc submitted a Proposal that meets the minimum qualifications.

Recommendation: Approve Resolution No. 19-20-21 awarding RFP No. 19/20-04 Help Desk System to Ivanti, Inc, and other qualifying vendors, as approved by the board, with the administrative fee as approved at the January 23, 2020 board meeting.

Motion:

5.c. Background information:

RFP No. 19/20-04 Help Desk System was conducted pursuant to Board approval at the June 30, 2019 Board meeting. TeamDynamix Solutions LLC submitted a Proposal that meets the minimum qualifications.

Recommendation: Approve Resolution No. 19-20-22 awarding RFP No. 19/20-04 Help Desk System to TeamDynamix Solutions LLC, and other qualifying vendors, as approved by the board, with the administrative fee as approved at the January 23, 2020 board meeting.

Motion:

6. Approve Award of RFP No. 19/20-05 Student Information System.

6.a. Background information:

RFP No. 19/20-05 Student Information System was conducted pursuant to Board approval at the October 30, 2019 Board meeting. Aeries Software, Inc., dba Eagle Software submitted a Proposal that meets the minimum qualifications.

Recommendation: Approve Resolution No. 19-20-23 awarding RFP No. 19/20-05 Student Information System to Aeries Software, Inc., dba Eagle Software, and other qualifying vendors, as approved by the board, with the administrative fee as approved at the January 23, 2020 board meeting.

Motion:

6.b. Background information:

RFP No. 19/20-05 Student Information System was conducted pursuant to Board approval at the October 30, 2019 Board meeting. Edupoint Educational Systems, LLC submitted a Proposal that meets the minimum qualifications.

Recommendation: Approve Resolution No. 19-20-24 awarding RFP No. 19/20-05 Student Information System to Edupoint Educational Systems, LLC, and other qualifying vendors, as approved by the board, with the administrative fee as approved at the January 23, 2020 board meeting.

Motion:

6.c. Background information:

RFP No. 19/20-05 Student Information System was conducted pursuant to Board approval at the October 30, 2019 Board meeting. Follett School Solutions, Inc. submitted a Proposal that meets the minimum qualifications.

Recommendation: Approve Resolution No. 19-20-25 awarding RFP No. 19/20-05 Student Information System to Follett School Solutions, Inc., and other qualifying vendors, as approved by the board, with the administrative fee as approved at the January 23, 2020 board meeting.

Motion:

Closing Items

7. Presentation of written communications
8. Scheduling of next regular meeting Thursday, February 27, 2020 at 1:00pm at Irvine USD
9. Adjournment.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY

Minutes

REGULAR MEETING OF THE GOVERNING BOARD

January 23, 2020 2:30 P.M.

Procurement Center

5050 Barranca Parkway

Irvine, CA 92604

1. CALL TO ORDER

Minutes:

Brianne Ford called the meeting to order at 2:34 PM.

2. PUBLIC COMMENT

None.

Anyone may address the Board on any item that is within the Board's subject matter jurisdiction. However, the Board may not take action on any item not on this agenda except as authorized by Government Code section 54954.2.

3. ROLL CALL

Present:

Brianne Ford with IUSD

Jeremy Davis with Fullerton SD

John Morgan with Capistrano USD

Present by Telephone:

Kevin Monsma with El Dorado County Office of Education

David Seabury with El Dorado County Office of Education

Michael Johnston with Clovis USD

4. APPROVAL OF MINUTES

Motion Passed: Approve the Minutes from the December 5, 2019 Regular Board Meeting.

Passed with a motion by Kevin Monsma and a second by John Morgan.

Yes Brianne Ford

Yes Michael Johnston

Yes Jeremy Davis

Yes John Morgan

Yes Kevin Monsma

5. APPROVAL OF AGENDA

Motion Passed: Adopt Agenda, as presented.

Passed with a motion by Kevin Monsma and a second by John Morgan.

Yes Brianne Ford
Yes Michael Johnston
Yes Jeremy Davis
Yes John Morgan
Yes Kevin Monsma

6. ACCEPTANCE OF BOARD MEMBER REPORTS

Minutes: None.

7. ACCEPTANCE OF TREASURER REPORT

Minutes: Founding member fees, administrative fees, and pending expenses were discussed.

8. ACCEPTANCE OF STANDING REPORTS

8.a. Membership

Minutes: Associate membership growth and the potential for new founding members were discussed.

8.b. Communications

Minutes: Marketing materials, presentations, and membership interest were discussed.

8.c. Procurement

Minutes: The status of current and upcoming RFPs were discussed.

9. ACCEPTANCE OF CONSENT AGENDA

9.a. Motion Passed: Ratify Approval of New Associate Members: Mountain View School District, San Diego Unified School District, San Jacinto Unified School District, and Victor Valley Union High School District.

Passed with a motion by Kevin Monsma and a second by John Morgan.

Yes Brianne Ford
Yes Michael Johnston
Yes Jeremy Davis
Yes John Morgan
Yes Kevin Monsma

10. UNFINISHED AND OLD BUSINESS

10.a. Fagen Friedman & Fulfroast LLP (F3) Professional Services Agreement.

Motion Passed: Approve the Fagen, Friedman & Fulfroast, LLC Professional Services Agreement with the condition that the Maximum obligation (current section 8.b.) be applied to both sections Ongoing Fees (8.a.), and Reimbursements (8.c.), the resulting budget will be reviewed by the treasurer, the final agreement will be ratified at a later board meeting, and with the understanding that discharge and withdrawal and repayment obligations will be addressed at a later date through an addendum to the agreement.

Passed with a motion by Michael Johnston and a second by John Morgan.

Yes Brianne Ford
Yes Michael Johnston
Yes Jeremy Davis
Yes John Morgan
Yes Kevin Monsma

11. NEW BUSINESS (ACTION ITEMS)

11.a. Change Alternate for Ed Dorado County Office of Education.

Motion Passed: Remove Kevin Monsma as the alternate designee and accept David Seabury as the alternate designee for El Dorado County Office of Education.

Passed with a motion by Kevin Monsma and a second by John Morgan.

Yes Brianne Ford
Yes Michael Johnston
Yes Jeremy Davis
Yes John Morgan
Yes Kevin Monsma

11.b. Approve Operations and Procurement Unit Fee Proposal.

Motion to Table: Approve the Operations and Procurement Unit Fees as presented.

Motion Tabled with a motion by David Seabury and a second by John Morgan.

Yes Brianne Ford
Yes Michael Johnston
Yes Jeremy Davis
Yes John Morgan
Yes David Seabury

11.c. Discuss/Amend Administrative Fee and Minimum Price Guarantee related to upcoming contract negotiations.

Motion Passed: Approve the revised tiered Administrative Fee and Minimum Price Guarantee as revised to reflect that if the member/customer leverages any advantage of the JPA, including JPA pricing, the JPA fee will apply (with the hypothetical revised as attached).

Passed with a motion by Jeremy Davis and a second by John Morgan.

Yes Brianne Ford
Yes Michael Johnston
Yes Jeremy Davis
Yes John Morgan
Yes David Seabury

11.d. Approve Vendor Name Change Due to Acquisition.

Motion Passed: Approve amending the award and all resulting contracts from SchoolSpire, Inc. to Mentoring Minds, L.P..

Passed with a motion by Jeremy Davis and a second by John Morgan.

Yes Brianne Ford
Yes Michael Johnston
Yes Jeremy Davis
Yes John Morgan
Yes David Seabury

11.e. Approve Award of RFP No. 19/20-03 Educational Intelligence and Analytics Solution to Renaissance Learning Inc..

Motion Passed: Award RFP No. 19/20-03 Educational Intelligence and Analytics Solution and authorize the President to execute and deliver a Master Agreement to Renaissance Learning Inc. for Sections 1, 2, 3.1-3.5, 3.7, and 4 contingent upon successful contract negotiations.

Passed with a motion by Jeremy Davis and a second by John Morgan.

Yes Brianne Ford
Yes Michael Johnston
Yes Jeremy Davis
Yes John Morgan
Yes David Seabury

11.f. Approve Award of RFP No. 19/20-03 Educational Intelligence and Analytics Solution to Certica Solutions, Inc..

Motion Passed: Award RFP No. 19/20-03 Educational Intelligence and Analytics Solution and authorize the President to execute and deliver a Master Agreement to Certica Solutions, Inc. for Sections 1, 2, 3, and 4 (full award) contingent upon successful contract negotiations.

Passed with a motion by Jeremy Davis and a second by John Morgan.

Yes Brianne Ford
Yes Michael Johnston
Yes Jeremy Davis
Yes John Morgan
Yes David Seabury

11.g. Approve Award of RFP No. 19/20-03 Educational Intelligence and Analytics Solution to DecisionEd Group, Inc.

Motion Passed: Award RFP No. 19/20-03 Educational Intelligence and Analytics Solution and authorize the President to execute and deliver a Master Agreement to DecisionEd Group, Inc for Sections 1, 2, 3.1-3.7, 3.9, and 4 contingent upon successful contract negotiations.

Passed with a motion by Jeremy Davis and a second by John Morgan.

Yes Brianne Ford
Yes Michael Johnston
Yes Jeremy Davis
Yes John Morgan
Yes David Seabury

11.h. Approve Award of RFP No. 19/20-03 Educational Intelligence and Analytics Solution to Hoonuit I, LLC.

Motion Passed: Award RFP No. 19/20-03 Educational Intelligence and Analytics Solution and authorize the President to execute and deliver a Master Agreement to Hoonuit I, LLC for Sections 1, 2, 3, and 4 (full award) contingent upon successful contract negotiations.

Passed with a motion by Jeremy Davis and a second by John Morgan.

Yes Brianne Ford
Yes Michael Johnston
Yes Jeremy Davis
Yes John Morgan
Yes David Seabury

11.i. Approve Award of RFP No. 19/20-03 Educational Intelligence and Analytics Solution to Innive Inc.

Motion Passed: Award RFP No. 19/20-03 Educational Intelligence and Analytics Solution and authorize the President to execute and deliver a Master Agreement to Innive Inc for Sections 1, 2, 3, and 4 (full award) contingent upon successful contract negotiations.

Passed with a motion by Jeremy Davis and a second by John Morgan.

Yes Brianne Ford
Yes Michael Johnston
Yes Jeremy Davis
Yes John Morgan
Yes David Seabury

11.j. Approve Award of RFP No. 19/20-03 Educational Intelligence and Analytics Solution to Scantron Corporation.

Motion Passed: Award RFP No. 19/20-03 Educational Intelligence and Analytics Solution and authorize the President to execute and deliver a Master Agreement to Scantron Corporation for Sections 1, 2, 3, and 4 (full award) contingent upon successful contract negotiations.

Passed with a motion by Jeremy Davis and a second by John Morgan.

Yes Brianne Ford
Yes Michael Johnston
Yes Jeremy Davis
Yes John Morgan
Yes David Seabury

11.k. Approve Award of RFP No. 19/20-03 Educational Intelligence and Analytics Solution to Mentoring Minds, L.P..

Motion Passed: Award RFP No. 19/20-03 Educational Intelligence and Analytics Solution and authorize the President to execute and deliver a Master Agreement to Mentoring Minds, L.P. for Sections 1, 2, 3.1-3.7, 3.9, and 4 contingent upon successful contract negotiations.

Passed with a motion by Jeremy Davis and a second by John Morgan.

Yes Brianne Ford
Yes Michael Johnston
Yes Jeremy Davis
Yes John Morgan
Yes David Seabury

12. NEW BUSINESS (NON ACTION ITEMS)

12.a. Plan formatting and process for the Annual Evaluation and Plan to Identify Programs and Services pursuant to the Bylaws sections Section V.F.1. & V.F.14.

Minutes: Potential content and format for the Annual Evaluation and Plan were discussed.

12.b. Discuss policy for non-responsive awarded vendors.

Minutes: The policy and verbiage related to non-responsive vendors was discussed.

13. PERSONNEL ITEMS

Minutes: None.

14. REPORT OF EXECUTIVE DIRECTOR AND SPECIAL COMMITTEES OF ADVISORY COUNCIL

Minutes: None.

15. PRESENTATION OF WRITTEN COMMUNICATIONS

Minutes: None.

16. SCHEDULING OF NEXT MEETING

The next Special Meeting shall be held on February 3, 2020 at 3:00pm at Irvine USD, and the next Regular Meeting shall be held on February 27, 2020 at 1:00pm at 5050 Barranca Parkway, Irvine, CA 92604, but may be changed at the discretion of the board.

17. ADJOURNMENT

Motion Passed: Adjourn the meeting at 4:29.

Passed with a motion by Jeremy Davis and a second by John Morgan.

Yes	Brianne Ford
Yes	Michael Johnston
Yes	Jeremy Davis
Yes	John Morgan
Yes	David Seabury

Admin Fee Hypothetical: Sample Vendor									
	Quarter 1 20/21	Quarter 2 20/21	Quarter 3 20/21	Quarter 4 20/21	Quarter 1 21/22	Quarter 2 21/22	Quarter 3 21/22	Quarter 4 21/22	Quarter 1 22/23
New Sales This Quarter	\$200,000.00	\$300,000.00	\$1,700,000.00	\$800,000.00	\$200,000.00	\$700,000.00	\$700,000.00	\$2,400,000.00	\$100,000.00
Renewal Sales This Quarter	\$0.00	\$0.00	\$0.00	\$0.00	\$200,000.00	\$300,000.00	\$1,700,000.00	\$800,000.00	\$400,000.00
TOTAL Sales This Quarter	\$200,000.00	\$300,000.00	\$1,700,000.00	\$800,000.00	\$400,000.00	\$1,000,000.00	\$2,400,000.00	\$3,200,000.00	\$500,000.00
Cumulative Sales This Fiscal Year	\$200,000.00	\$500,000.00	\$2,200,000.00	\$3,000,000.00	\$400,000.00	\$1,400,000.00	\$3,800,000.00	\$7,000,000.00	\$500,000.00
Administrative Fee	4.00%	4.00%	4.00%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%
Total Administrative Fee to Ed Tech JPA	\$8,000.00	\$20,000.00	\$88,000.00	\$116,000.00	\$14,000.00	\$49,000.00	\$133,000.00	\$245,000.00	\$17,500.00
			Letter sent to vendor confirming expected sales				Letter sent to vendor confirming expected sales		
Approve the Administrative Fee at 4% for sales below \$1,999,999.99 in a fiscal year, 3.5% for sales made in quarters following a sales threshold of \$2,000,00.00-\$3,999,999.99 in a fiscal year, and 3% for sales made in quarters following a sales threshold of 4,000,000.00 or above in a fiscal year. Apply changes to new contracts and previously negotiated contracts.									

2019-2020 Resolutions

Resolution Number	Date	Description
19-20-1	10/30/19	Approval of Student Information System RFP Process
19-20-2	10/30/19	Approval of Library Management System RFP Process
19-20-3	10/30/19	Award of Master Agreement for Mobile Device Management (to Jamf Pro)
19-20-4	10/30/19	Award of Master Agreement for Mobile Device Management (to Jamf School)
19-20-05	11/21/19	Approval of Inventory Management RFP Process
19-20-06	12/5/19	Award of Master Agreement for Assessment Platform (to Edcite, Inc.)
19-20-07	12/5/19	Award of Master Agreement for Assessment Platform (to Snapwiz, Inc. dba Edulastic)
19-20-08	12/5/19	Award of Master Agreement for Assessment Platform (to Illuminate Education, Inc.)
19-20-09	12/5/19	Award of Master Agreement for Assessment Platform (to Instructure, Inc.)
19-20-10	12/5/19	Award of Master Agreement for Assessment Platform (to NCS Pearson, Inc.)
19-20-11	12/5/19	Award of Master Agreement for Assessment Platform (to Schoology, Inc.)
19-20-12	12/5/19	Award of Master Agreement for Assessment Platform (to SchoolSpire, Inc.→Mentoring Minds, L.P.)
19-20-13	1/23/20	Award of Master Agreement for Educational Intelligence and Analytics Solution (to Schoolzilla PBC→Renaissance Learning Inc.)
19-20-14	1/23/20	Award of Master Agreement for Educational Intelligence and Analytics Solution (to Certica Solutions, Inc.)
19-20-15	1/23/20	Award of Master Agreement for Educational Intelligence and Analytics Solution (to DecisionEd Group, Inc)
19-20-16	1/23/20	Award of Master Agreement for Educational Intelligence and

		Analytics Solution (to Hoonuit I, LLC)
19-20-17	1/23/20	Award of Master Agreement for Educational Intelligence and Analytics Solution (to Innive Inc)
19-20-18	1/23/20	Award of Master Agreement for Educational Intelligence and Analytics Solution (to Scantron Corporation)
19-20-19	1/23/20	Award of Master Agreement for Educational Intelligence and Analytics Solution (to SchoolSpire, Inc.→Mentoring Minds, L.P.)
19-20-20	2/3/20	Award of Master Agreement for Help Desk System (to Gem-Cap Inc. dba Hayes Software Systems)
19-20-21	2/3/20	Award of Master Agreement for Help Desk System (to Ivanti, Inc)
19-20-22	2/3/20	Award of Master Agreement for Help Desk System (to TeamDynamix Solutions LLC)
19-20-23	2/3/20	Award of Master Agreement for Student Information System (to Aeries Software, Inc., dba Eagle Software)
19-20-24	2/3/20	Award of Master Agreement for Student Information System (to Edupoint Educational Systems, LLC)
19-20-25	2/3/20	Award of Master Agreement for Student Information System (to Follett School Solutions, Inc.)
19-20-		

Ed Tech JPA RFP No. 19/20-04 Help Desk Solution

Vendor Name	Hayes	Ivanti	Team Dynamix
All Forms Complete	Pass	Pass	Pass
Vendor Experience and Ability to Perform	Pass	Pass	Pass
Technology	Pass	Pass	Pass
3.1 General	Pass	Pass	Pass
3.2 Ticketing	Pass	Pass	Pass
3.3 Workflow Automation	Pass	Pass	Pass
3.4 Knowledgebase	Fail	Pass	Pass
3.5 Reporting	Pass	Pass	Pass
3.6 Inventory	Pass	Pass	Pass
3.7 Additional Features	Pass	Pass	Pass
4 Price	Pass	Pass	Pass
Final Evaluation	Pass	Pass	Pass
Comments/Notes			
Pass			
Fail - Be sure to make a note of the ** section they did not meet			
Incomplete - Did not attempt to respond			
Needs Further Review - Did not meet all the ** sections, but we believe they may meet the criteria. We need more information. (Be sure to add a Clarifying Question)			

Education Technology Joint Powers Authority

RESOLUTION No. 19-20-20

AWARD OF MASTER AGREEMENT FOR HELP DESK SYSTEM

WHEREAS, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for help desk systems and related services in order to accommodate Founding Member and Associate Members’ current and future help desk system needs; and

WHEREAS, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

WHEREAS, the Ed Tech JPA prepared a Request for Proposals (“RFP”) for Help Desk System and received three (3) responses to its RFP; and

WHEREAS, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Price, and (4) Technology Requirements; and

WHEREAS, the Ed Tech JPA finds that the proposal submitted by Gem-Cap Inc. dba Hayes Software Systems (“Hayes”) meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with Hayes; and

WHEREAS, the Master Agreement shall set for the terms and conditions of the Agreement between the Parties; and

WHEREAS, the proposed form of the Master Agreement is available on the Ed Tech JPA’s website; and

WHEREAS, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

WHEREAS, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

WHEREAS, Ed Tech JPA members include school districts; and

WHEREAS, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:

1. The foregoing recitals are true and correct.
2. The Board finds that the procurement of a help desk system and related services qualifies as procurement under Public Contract Code section 20118.2.
3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements; Hayes meets the minimum criteria , satisfies the ED Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
4. The Board awards a Master Agreement for a help desk system to Hayes.
5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 3rd day of February, 2020.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By:

Brianne Ford, Board President

Attest:

Jeremy Davis, Secretary

Education Technology Joint Powers Authority

RESOLUTION No. 19-20-21

AWARD OF MASTER AGREEMENT FOR HELP DESK SYSTEM

WHEREAS, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for help desk systems and related services in order to accommodate Founding Member and Associate Members’ current and future help desk system needs; and

WHEREAS, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

WHEREAS, the Ed Tech JPA prepared a Request for Proposals (“RFP”) for Help Desk System and received three (3) responses to its RFP; and

WHEREAS, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Price, and (4) Technology Requirements; and

WHEREAS, the Ed Tech JPA finds that the proposal submitted by Ivanti, Inc (“Ivanti”) meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with Ivanti; and

WHEREAS, the Master Agreement shall set for the terms and conditions of the Agreement between the Parties; and

WHEREAS, the proposed form of the Master Agreement is available on the Ed Tech JPA’s website; and

WHEREAS, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

WHEREAS, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

WHEREAS, Ed Tech JPA members include school districts; and

WHEREAS, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:

1. The foregoing recitals are true and correct.
2. The Board finds that the procurement of a help desk system and related services qualifies as procurement under Public Contract Code section 20118.2.
3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements; Ivanti meets the minimum criteria , satisfies the ED Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
4. The Board awards a Master Agreement for a help desk system to Ivanti.
5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 3rd day of February, 2020.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By:

Brianne Ford, Board President

Attest:

Jeremy Davis, Secretary

Education Technology Joint Powers Authority

RESOLUTION No. 19-20-22

AWARD OF MASTER AGREEMENT FOR HELP DESK SYSTEM

WHEREAS, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for help desk systems and related services in order to accommodate Founding Member and Associate Members’ current and future help desk system needs; and

WHEREAS, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

WHEREAS, the Ed Tech JPA prepared a Request for Proposals (“RFP”) for Help Desk System and received three (3) responses to its RFP; and

WHEREAS, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Price, and (4) Technology Requirements; and

WHEREAS, the Ed Tech JPA finds that the proposal submitted by TeamDynamix Solutions LLC (“TeamDynamix”) meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with TeamDynamix; and

WHEREAS, the Master Agreement shall set for the terms and conditions of the Agreement between the Parties; and

WHEREAS, the proposed form of the Master Agreement is available on the Ed Tech JPA’s website; and

WHEREAS, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

WHEREAS, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

WHEREAS, Ed Tech JPA members include school districts; and

WHEREAS, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:

1. The foregoing recitals are true and correct.
2. The Board finds that the procurement of a help desk system and related services qualifies as procurement under Public Contract Code section 20118.2.
3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements; TeamDynamix meets the minimum criteria , satisfies the ED Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
4. The Board awards a Master Agreement for a help desk system to TeamDynamix.
5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 3rd day of February, 2020.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By:

Brianne Ford, Board President

Attest:

Jeremy Davis, Secretary

Ed Tech JPA RFP No. 19/20-05 Student Information System

Vendor Name	Aeries	Edupoint	Follett
All Forms Complete	Pass	Pass	Pass
Vendor Experience and Ability to Perform	Pass	Pass	Pass
Technology	Pass	Pass	Pass
Functionality and Usability: Part 1 General	Pass	Pass	Pass
Functionality and Usability: Part 2 Attendance	Pass	Pass	Pass
Functionality and Usability: Part 3 Census	Pass	Pass	Pass
Functionality and Usability: Part 4 Staff	Pass	Pass	Pass
Functionality and Usability: Part 5 Enrollment	Pass	Pass	Pass
Functionality and Usability: Part 6 Reports, Queries, and Searches	Pass	Pass	Pass
Functionality and Usability: Part 7 Scheduling	Pass	Pass	Pass
Functionality and Usability: Part 8 Behavior	Pass	Pass	Pass
Functionality and Usability: Part 9 Health	Pass	Pass	Pass
Functionality and Usability: Part 10 Testing and Assessment	Pass	Pass	Pass
Functionality and Usability: Part 11 Data Management Platform	Pass	Pass	Pass
Functionality and Usability: Part 12 Special Education	Pass	Pass	Pass
Functionality and Usability: Part 13 Teacher Access	Pass	Pass	Pass
Functionality and Usability: Part 14 Parent and Student Access	Pass	Pass	Pass
Functionality and Usability: Part 15 English Language Learners	Pass	Pass	Pass
4 Price	Pass	Pass	Pass
Final Evaluation	Pass	Pass	Pass
Comments/Notes			
Pass			
Fail - Be sure to make a note of the ** section they did not meet			
Incomplete - Did not attempt to respond			
Needs Further Review - Did not meet all the ** sections, but we believe they may meet the criteria. We need more information. (Be sure to add a Clarifying Question)			

Education Technology Joint Powers Authority

RESOLUTION No. 19-20-23

AWARD OF MASTER AGREEMENT FOR STUDENT INFORMATION SYSTEM

WHEREAS, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for student information systems and related services in order to accommodate Founding Member and Associate Members’ current and future student information system needs; and

WHEREAS, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

WHEREAS, the Ed Tech JPA prepared a Request for Proposals (“RFP”) for Student Information System and received three (3) responses to its RFP; and

WHEREAS, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Price, and (4) Technology Requirements; and

WHEREAS, the Ed Tech JPA finds that the proposal submitted by Aeries Software, Inc., dba Eagle Software (“Aeries”) meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with Aeries; and

WHEREAS, the Master Agreement shall set for the terms and conditions of the Agreement between the Parties; and

WHEREAS, the proposed form of the Master Agreement is available on the Ed Tech JPA’s website; and

WHEREAS, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

WHEREAS, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

WHEREAS, Ed Tech JPA members include school districts; and

WHEREAS, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:

1. The foregoing recitals are true and correct.
2. The Board finds that the procurement of a student information system and related services qualifies as procurement under Public Contract Code section 20118.2.
3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements; Aeries meets the minimum criteria , satisfies the ED Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
4. The Board awards a Master Agreement for a help desk system to Aeries.
5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 3rd day of February, 2020.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By:

Brianne Ford, Board President

Attest:

Jeremy Davis, Secretary

Education Technology Joint Powers Authority

RESOLUTION No. 19-20-24

AWARD OF MASTER AGREEMENT FOR STUDENT INFORMATION SYSTEM

WHEREAS, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for student information systems and related services in order to accommodate Founding Member and Associate Members’ current and future student information system needs; and

WHEREAS, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

WHEREAS, the Ed Tech JPA prepared a Request for Proposals (“RFP”) for Student Information System and received three (3) responses to its RFP; and

WHEREAS, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Price, and (4) Technology Requirements; and

WHEREAS, the Ed Tech JPA finds that the proposal submitted by Edupoint Educational Systems, LLC (“Edupoint”) meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with Edupoint; and

WHEREAS, the Master Agreement shall set for the terms and conditions of the Agreement between the Parties; and

WHEREAS, the proposed form of the Master Agreement is available on the Ed Tech JPA’s website; and

WHEREAS, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

WHEREAS, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

WHEREAS, Ed Tech JPA members include school districts; and

WHEREAS, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:

1. The foregoing recitals are true and correct.
2. The Board finds that the procurement of a student information system and related services qualifies as procurement under Public Contract Code section 20118.2.
3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements; Edupoint meets the minimum criteria , satisfies the ED Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
4. The Board awards a Master Agreement for a help desk system to Edupoint.
5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 3rd day of February, 2020.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By:

Brianne Ford, Board President

Attest:

Jeremy Davis, Secretary

Education Technology Joint Powers Authority

RESOLUTION No. 19-20-25

AWARD OF MASTER AGREEMENT FOR STUDENT INFORMATION SYSTEM

WHEREAS, the Governing Board of Education Technology Joint Powers Authority (“Ed Tech JPA”) wishes enter into one or more Master Agreements for student information systems and related services in order to accommodate Founding Member and Associate Members’ current and future student information system needs; and

WHEREAS, due to the highly specialized and unique nature of technology and related equipment and services, because technology is undergoing rapid changes, and in order to allow for the introduction of new technological changes in the operation of school districts, Public Contract Code section 20118.2 allows school districts to consider, in addition to price, factors such as financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, warranties, and similar factors in the award of contracts for technology and related equipment and services; and

WHEREAS, the Ed Tech JPA prepared a Request for Proposals (“RFP”) for Student Information System and received three (3) responses to its RFP; and

WHEREAS, the Ed Tech JPA evaluated responses pursuant to the evaluation criteria listed in those documents, including: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Price, and (4) Technology Requirements; and

WHEREAS, the Ed Tech JPA finds that the proposal submitted by Follett School Solutions, Inc. (“Follett”) meets the minimum criteria set forth in the RFP, and desires to enter a Master Agreement with Follett; and

WHEREAS, the Master Agreement shall set for the terms and conditions of the Agreement between the Parties; and

WHEREAS, the proposed form of the Master Agreement is available on the Ed Tech JPA’s website; and

WHEREAS, a school district may delegate the authority to enter into contracts to the district superintendent or his or her designee, pursuant to Education Code section 17604; and

WHEREAS, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

WHEREAS, Ed Tech JPA members include school districts; and

WHEREAS, the Ed Tech JPA desires to delegate to the Board President or her designee, the authority to finalize, execute and deliver the Master Agreement.

NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:

1. The foregoing recitals are true and correct.
2. The Board finds that the procurement of a student information system and related services qualifies as procurement under Public Contract Code section 20118.2.
3. The Board finds that, considering all factors evaluated by the Ed Tech JPA during the RFP process, including functionality and usability, vendor support and ability to perform, price, and technology requirements; Follett meets the minimum criteria , satisfies the ED Tech JPA's RFP, and would provide the Ed Tech JPA's Founding and Associate Members with advantageous services that fit within the scope of services sought under the RFP.
4. The Board awards a Master Agreement for a help desk system to Follett.
5. The Board delegates authority to the Board President or her designee to execute and deliver the Master Agreement with such additions, amendments, and revisions as are recommended or approved by Designee and General Counsel to Ed Tech JPA, and to take any related actions necessary.

ADOPTED, SIGNED AND APPROVED this 3rd day of February, 2020.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

By:

Brianne Ford, Board President

Attest:

Jeremy Davis, Secretary